



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

June 13, 2022

Mr. Jason Buckingham
Alamo Music Center, Inc.
425 North Main Ave.
San Antonio, TX 78205

Dear Mr. Buckingham:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached pages has been renewed with approved price increases, model number changes, and additional awarded items highlighted in yellow.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads "Barbara Bates".

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

Alamo Music Center, Inc.

Vendor-PO Mailing #: 102754

Vendor Contact Phone #: 210-224-1010

Vendor Contact Email: schoolbids@alamomusic.com

#	Description	Manufacturer	Model	Unit Price
GROUP 1 - WOODWIND				
1	Bassoon	Fox	41	\$5,051.28
2	Bassoon	Fox	222	\$5,917.95
8	Clarinet, Bass	Yamaha	YCL-221	\$1,920.46
10	Clarinet, Bass	Yamaha	YCL-621	\$6,967.64
11	Clarinet, Bass	Yamaha	YCL-622 II	\$7,926.41
17	Clarinet, Bb	Yamaha	YCL-CSV	\$2,337.05
31	Flute	Yamaha	YFL-362HY	\$901.60
32	Flute	Yamaha	YFL-482HY	\$1,438.35
33	Flute	Yamaha	YFL-787H	\$5,408.40
34	Flute, Alto	Yamaha	YFL-A421BII	\$5,926.15
37	Oboe	Yamaha	YOB-441A	\$2,670.50
39	Oboe	Fox	330	\$3,497.44
40	Piccolo	Yamaha	YPC-32	\$617.55
41	Piccolo	Yamaha	YPC-62	\$1,605.55
44	Saxophone, Alto	Yamaha	YAS-480Y	\$1,852.55
46	Saxophone, Alto	Yamaha	YAS-875EXII	\$3,417.20
47	Saxophone, Baritone	Yamaha	YBS-480	\$4,642.75
50	Saxophone, Baritone	Yamaha	YBS-62 II	\$7,517.18
52	Saxophone, Soprano	Yamaha	YSS-475 II	\$1,891.50
54	Saxophone, Soprano	Yamaha	YSS-875EXHG	\$4,043.25
55	Saxophone, Tenor	Yamaha	YTS-480Y	\$2,126.15
56	Saxophone, Tenor	Yamaha	YTS-62 III	\$2,587.85
GROUP 2 - BRASS				
1	Baritone, Marching	Yamaha	YBH301M	\$1,854.21
2	Baritone, Marching	Yamaha	YBH301MS	\$2,054.92
4	Euphonium	Yamaha	YEP-321	\$1,944.82
5	Euphonium	King	2280	\$2,175.99
6	Euphonium	Yamaha	YEP-321S	\$2,193.28
7	Euphonium	Yamaha	YEP-642SII	\$5,577.23
9	Flugelhorn	Yamaha	YFH-631GS	\$1,606.50
10	Horn, French - Double	Yamaha	YHR-567	\$2,510.90
11	Horn, French - Double	Yamaha	YHR-671	\$3,852.30
12	Horn, French - Double	Yamaha	YHR-668NII	\$3,852.30
15	Mellophone	Yamaha	YMP204M	\$1,312.95
16	Mellophone	Yamaha	YMP204MS	\$1,431.70
19	Sousaphone	Yamaha	YSH-411WC	\$6,525.28
20	Sousaphone	Yamaha	YSH-411SWC	\$7,693.54
21	Sousaphone	Conn	20KSPW	\$7,907.19
22	Trombone	Yamaha	YSL-354	\$624.56

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 3

Alamo Music Center, Inc.

Vendor-PO Mailing #: 102754

Vendor Contact Phone #: 210-224-1010

Vendor Contact Email: schoolbids@alamomusic.com

#	Description	Manufacturer	Model	Unit Price
GROUP 2 – BRASS cont.				
23	Trombone	Yamaha	YSL-446GC	\$1,381.35
24	Trombone	Yamaha	YSL-448GC	\$1,381.35
25	Trombone	Conn	88H	\$2,241.27
30	Trombone, Bass	Yamaha	YBL-620G	\$3,310.87
33	Tuba w/case	Yamaha	YBB-201WC	\$4,675.95
34	Tuba w/case	Yamaha	YBB-105WC	\$3,062.41
35	Tuba w/case	Yamaha	YBB-321WC	\$5,152.75
36	Tuba w/case	Yamaha	YBB-641WC	\$6,833.18
37	Tuba w/case	King	King 2341W	\$5,790.00
GROUP 3 – PERCUSSION				
3	Chimes – 1.5 Octaves, Chrome Plated or Satin Finish, 1.5”	Adams	BK-5203C	\$6,507.14
4	Chimes - Deagan 1.5 Octave - Brass Symphonic	Yamaha	YCH6018C	\$3,662.83
12	Drum, Marching – Championship Series Quint 6/8/10/12/13	Pearl	PMTM68023/A	\$1,095.97
#	Description	% Discount or Cost + Markup		
GROUP 6 – RELATED ITEMS				
1	Percent discount for Related Items	25-45% MSRP, varies on product		



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514 Glover Street
Marietta, GA 30060
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June 13, 2022

Mr. Matt Phillips
Atlanta Violins, Inc
387 South Atlanta Street
Roswell, GA 30075

Dear Mr. Phillips:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Megan Hallam, Atlanta Violins
Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

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Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

Atlanta Violins, Inc

Vendor-PO Mailing #: 100773

Vendor Contact Phone #: 770-642-8111 (Megan Hallam)

Vendor Contact Email: info@atlantaviolins.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 - WOODWIND				
6	Bass, Double Outfit, 3/4 size	Kohr	Core Conservatory C42	\$3,649.50
#	Description			% Discount or Cost + Markup
GROUP 6 - RELATED ITEMS				
1	Percent discount for Related Items			Cost plus 50% mark-up



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
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www.cobbk12.org

“Revised”

June 15, 2022

Ms. Katherine Burns
Guitar Center Stores Inc.
dba Music and Arts
5295 Westview Dr., STE 300
Frederick, MD 21703

Dear Ms. Burns:

As per the letter dated June 8, 2022 concerning the acquisition of Ken Stanton Music by your company, the award for **IFB B2118, Band and Orchestra Instruments and Equipment** is being revised. Additional awarded items previously awarded to Ken Stanton are highlighted in yellow.

This revised award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this revised award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Laura Hyde, Music and Arts
Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Revised Award Letter, Page 2

Guitar Center Stores Inc. dba Music and Arts

Vendor-PO Mailing #: 100554-7

Vendor Contact Phone #: 404-788-0614 (Laura Hyde)

Vendor Contact Email: lhude@musicarts.com

#	Description	Manufacturer	Model	Unit Price
GROUP 1 - WOODWIND				
3	Clarinet, A	Buffet	BC2401-2-0	\$1,480.10
6	Clarinet, Bass	Jupiter	JBC1000N	\$1,515.11
16	Clarinet, Bb	Buffet	BC2501N-5-0	\$824.64
19	Clarinet, Bb - Nickel keys	Backun	Alpha-NK	\$333.79
20	Clarinet, Bb - Silver keys	Backun	Beta-SK	\$991.69
21	Clarinet, Bb - Silver keys	Backun	Protégé-SK	\$1,214.99
22	Clarinet, Bb - Silver keys	Backun	QGR-SK	\$2,435.20
26	Clarinet, Eb Contra	Buffet	BC1553-2-0	\$16,912.63
28	Flute	Yamaha	YFL-222Y	\$307.84
30	Flute	Gemeinhardt	3	\$290.01
35	Flute, Alto	Jupiter	JAF 1000	\$1,142.01
42	Piccolo	Gemeinhardt	4P	\$475.13
48	Saxophone, Baritone	Jupiter	JBS1000	\$2,951.58
GROUP 2 - BRASS				
32	Trumpet	Yamaha	YTR-2335M	\$451.50
GROUP 3 - PERCUSSION				
5	Drum - Stage Custom five piece set	Yamaha	SBP0F57	\$665.70
6	Drum, Concert Bass - 18 x 36 Philharmonic African Mahogany	Pearl	PBA-3618	\$1,237.19
GROUP 4 - STRINGS				
1	Bass, Double, 1/2 size	Knilling	1302H1AA	\$1,309.57
2	Bass, Double, 1/2 size	Knilling	1308H1AA	\$1,718.07
3	Bass, Double, 3/4 size	Knilling	1302T1A	\$1,309.57
4	Bass, Double, 3/4 size	Knilling	1308T1AA	\$1,866.55
11	Bass Outfit - Including: hand-carved spruce top; maple veneer ribs and back; hand-inlaid purfing; hand-carved maple neck and scroll; ebony fingerboard; solid-brass tuning machines; adjustable bridge; Holtz fiberglass bow (French or German); Presto bag; ebony tailpiece; Prelude strings			
11a	1/4 size	Eastman Strings	VB95ST14	\$1,428.84
11b	1/2 size	Eastman Strings	VB95ST12	\$1,428.84
11c	3/4 size	Eastman Strings	VB95ST34	\$1,454.15
12	Bass Outfit - Including: hand-carved select spruce top; maple ribs and back; hand-inlaid purfing; hand-carved maple neck and scroll; ebony fingerboard; solid-brass tuning machines; adjustable bridge; Eastman brazilwood bow (French or German); Presto bag; ebony tailpiece; Helicore strings			
12a	1/4 size	Eastman Strings	VB105ST14	\$1,931.78
12b	1/2 size	Eastman Strings	VB105ST12	\$1,931.78
12c	3/4 size	Eastman Strings	VB105ST34	\$2,282.67

B2118, Band and Orchestra Instruments and Equipment

Revised Award Letter, Page 3

Guitar Center Stores Inc. dba Music and Arts

Vendor-PO Mailing #: 100554-4

Vendor Contact Phone #: 404-788-0614 (Laura Hyde)

Vendor Contact Email: lhude@musicarts.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS cont.				
13	Bass, Silent Outfit	Yamaha	SVB-100SK	\$2,883.65
15	Cello Outfit, 4/4 size - w/horsehair bow & perfection pegs	Knilling	P157F1AA	\$1,012.17
21	Cello Outfit - Including: hand-carved spruce top; maple back, ribs, and scroll; Presto bag; Holtz fiberglass bow; ebony fingerboard; Wittner tailpiece with four fine tuners; Prelude strings			
21a	1/4 size	Eastman Strings	VC100ST14	\$769.01
21b	1/2 size	Eastman Strings	VC100ST12	\$760.30
21c	3/4 size	Eastman Strings	VC100ST34	\$769.01
21d	4/4 size	Eastman Strings	VC100ST44	\$760.30
22	Cello Outfit - Including: hand crafted of select tonewoods; Presto bag; Eastman brazilwood bow; ebony fingerboard; Wittner tailpiece with four fine tuners; Helicore strings			
22a	1/4 size	Eastman Strings	ESIVC200ST14	\$1,095.75
22b	1/2 size	Eastman Strings	VC200ST12	\$1,014.75
22c	3/4 size	Eastman Strings	VC200ST34	\$1,014.75
22d	4/4 size	Eastman Strings	VC200ST44	\$1,086.35
24	Viola, 13" size - w/horsehair bow & perfection pegs	Knilling	P3105T1AA	\$410.63
25	Viola, 14" size - w/horsehair bow & perfection pegs	Knilling	P3105F1AA	\$386.16
26	Viola, 15" size - w/horsehair bow & perfection pegs	Knilling	P3105FF1AA	\$479.19
29	Viola, 16" size - w/horsehair bow & perfection pegs	Yamaha	AVA7-160SG	\$648.31
30	Viola, 16-1/2" size - w/horsehair bow & perfection pegs	Knilling	P3105SH1AA	\$479.19
33	Viola Outfit - Including: wooden shaped case; carbon bow, shoulder rest & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; Despiau bridge; Wittner tailpiece with four fine tuners; Prelude strings			
33b	15" size	Knilling	P3105FH1AA	\$479.19
36	Viola Outfit - Including: Protégé case; brazilwood bow; shoulder rest & rosin; solid spruce top; maple back, ribs and scroll; ebony fingerboard; Wittner tailpiece with four fine tuners; Prelude strings			
36a	14" size	Eastman Strings	VA140-14SBC	\$352.17
36b	14-1/2" size	Eastman Strings	ESIVA140145ST	\$409.50
36c	15" size	Eastman Strings	VA140-15SBC	\$352.17
36d	15-1/2" size	Eastman Strings	ESIVA140155ST	\$409.50
36e	16" size	Eastman Strings	ESIVAA14016ST	\$409.50

B2118, Band and Orchestra Instruments and Equipment

Revised Award Letter, Page 4

Guitar Center Stores Inc. dba Music and Arts

Vendor-PO Mailing #: 100554-4

Vendor Contact Phone #: 404-788-0614 (Laura Hyde)

Vendor Contact Email: lhyde@musicarts.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS cont.				
37	Viola Outfit - Including: Tempo case w/blanket; brazilwood bow; shoulder rest & rosin; solid spruce top; maple back, ribs and scroll; ebony fingerboard; Wittner tailpiece with four fine tuners; Helicore strings			
37a	14" size	Eastman Strings	VA200-14SBC	\$518.58
37b	14-1/2" size	Eastman Strings	ESIVA200145ST	\$603.00
37c	15" size	Eastman Strings	VA200-15SBC	\$595.01
37d	15-1/2" size	Eastman Strings	VA200-155SBC	\$595.01
37e	16" size	Eastman Strings	VA200-16SBC	\$595.01
#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS cont.				
38	Viola, Silent	Yamaha	SVV200KBRO	\$1,257.25
40	Violin Outfit, 1/2 size - with horsehair bow	Yamaha	AV7-12SG	\$465.76
42	Violin Outfit - w/horsehair bow & perfection pegs:			
42a	1/2 size	Knilling	P4KH1AA	\$388.98
42b	3/4 size	Knilling	P4KT1AA	\$388.98
42c	4/4 size	Knilling	P4KF1AA	\$388.98
44	Violin Outfit - Including: Protégé case; brazilwood bow; shoulder rest & rosin; hand-carved solid spruce top; maple back, ribs and scroll; ebony fingerboard, chinrest and pegs; Wittner tailpiece with four fine tuners; Prelude strings			
44a	1/4 size	Eastman Strings	VL80ST14	\$224.46
44b	1/2 size	Eastman Strings	VL80ST12	\$224.46
44c	3/4 size	Eastman Strings	VL80ST34	\$224.46
44d	4/4 size	Eastman Strings	VL80ST44	\$224.46
45	Violin Outfit - Including: Protégé case; brazilwood bow; shoulder rest & rosin; handcrafted body; ebony fingerboard; Wittner tailpiece with four fine tuners; Thomastik Dominant strings			
45a	1/4 size	Eastman Strings	VL200ST14	\$446.99
45b	1/2 size	Eastman Strings	VL200ST12	\$446.99
45c	3/4 size	Eastman Strings	VL200ST34	\$446.99
45d	4/4 size	Eastman Strings	VL200ST44	\$449.89
GROUP 5 – EQUIPMENT				
9	Harmony Director	Yamaha	HD300	\$481.50
14	Synthesizer	Yamaha	MOXF8	\$1,101.34
#	Description	% Discount or Cost + Markup		
GROUP 6 – RELATED ITEMS				
1	Percent discount for Related Items	Cost plus 7.5% mark-up		



COBB COUNTY SCHOOL DISTRICT

One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

June 13, 2022

Mr. Ken Fragner
K&S Music
61 Industrial Rd.
Berkeley Heights, NJ 07922

Dear Mr. Fragner:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown below has been renewed.

Vendor-PO Mailing #: 105759		
Vendor Contact Phone #: 908-790-0400; Vendor Contact Email: krf@kandsmusic.com		
#	Description	% Discount or Cost + Markup
GROUP 6 – RELATED ITEMS		
1	Percent discount for Related Items	20% off

This award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale



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514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

June 13, 2022

Ms. Ying Zhuo
Mandarin Strings, Inc.
1735 Roswell Road
Marietta, GA 30062

Dear Ms. Zhuo:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached pages has been renewed.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

Mandarin Strings, Inc.

Vendor-PO Mailing #: 102284

Vendor Contact Phone #: 678-401-5059

Vendor Contact Email: ying@mandarinstrings.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS				
5	Bass, Double Antique Outfit, 3/4 size - Including: double walled bag; carbon bow; rock stop & rosin; hand-carved solid select spruce top; maple back; oil varnish; ebony fingerboard; adjustable bridge; ebony tailpiece; Pirastro Permanent Orchestra strings; ebony and steel endpin	Mandarin Strings	AVB116	\$3,840.00
7	Bass, Double Outfit - Including: double walled bag; carbon bow; rock stop & rosin; Veneer top, sides and back; ebony fingerboard; adjustable bridge; Ebony tailpiece; Prelude strings; ebony and steel endpin			
7a	1/4 size	Mandarin Strings	YMB08	\$1,420.00
7b	1/2 size	Mandarin Strings	YMB08	\$1,460.00
7c	3/4 size	Mandarin Strings	YMB08	\$1,460.00
8	Bass, Double Outfit - Including: double walled bag; carbon bow; rock stop & rosin; hand-carved solid spruce top; veneer back; ebony fingerboard; adjustable bridge; ebony tailpiece; Helicore strings; ebony and steel endpin			
8a	1/4 size	Mandarin Strings	YMB28	\$1,850.00
8b	1/2 size	Mandarin Strings	YMB28	\$1,880.00
8c	3/4 size	Mandarin Strings	YMB28	\$1,880.00
9	Bass, Double Outfit - Including: double walled bag; carbon bow; rock stop & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; adjustable bridge; ebony tailpiece; Helicore strings; ebony and steel endpin			
9a	1/2 size	Mandarin Strings	YMB20	\$1,750.00
9b	3/4 size	Mandarin Strings	YMB20	\$1,800.00
14	Cello, Antique Outfit - Including: double walled bag; carbon bow, rock stop & rosin; hand-carved solid select spruce top; maple back; oil varnish; ebony fingerboard; Dispiau bridge; Wittner tailpiece with four fine tuners; Jargar A & D Strings; Helicore G & C strings; carbon fiber endpin			
14a	3/4 size	Mandarin Strings	AVC116	\$1,890.00
14b	4/4 size	Mandarin Strings	AVC116	\$1,890.00
17	Cello Outfit - Including: double walled bag; carbon bow, rock stop & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; aged bridge; Wittner tailpiece with four fine tuners; Prelude strings; carbon fiber endpin			
17a	1/2 size	Mandarin Strings	YMC20	\$980.00
17b	3/4 size	Mandarin Strings	YMC20	\$980.00
17c	4/4 size	Mandarin Strings	YMC20	\$980.00

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 3

Mandarin Strings, Inc.

Vendor-PO Mailing #: 102284

Vendor Contact Phone #: 678-401-5059

Vendor Contact Email: ying@mandarinstrings.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS cont.				
18	Cello Outfit - Including: double walled bag; carbon bow, rock stop & rosin; hand-carved select solid spruce top; maple back; ebony fingerboard; aged bridge; Wittner tailpiece with four fine tuners; Prelude strings; carbon fiber endpin; PERFECTION PEGS			
18a	1/2 size	Mandarin Strings	YMC20P	\$1,160.00
18b	3/4 size	Mandarin Strings	YMC20P	\$1,160.00
18c	4/4 size	Mandarin Strings	YMC20P	\$1,160.00
19	Cello Outfit - Including: double walled bag; carbon bow, rock stop & rosin; hand-carved select solid spruce top; maple back; ebony fingerboard; Dispiou bridge; Wittner tailpiece with four fine tuners; Helicore strings; carbon fiber endpin			
19a	1/2 size	Mandarin Strings	YMC25	\$1,240.00
19b	3/4 size	Mandarin Strings	YMC25	\$1,240.00
19c	4/4 size	Mandarin Strings	YMC25	\$1,240.00
20	Cello Outfit - Including: double walled bag; carbon bow, rock stop & rosin; hand-carved solid select spruce top; maple back; ebony fingerboard; Dispiou bridge; Wittner tailpiece with four fine tuners; Helicore strings; carbon fiber endpin; PERFECTION PEGS			
20a	1/2 size	Mandarin Strings	YMC25-P	\$1,390.00
20b	3/4 size	Mandarin Strings	YMC25-P	\$1,390.00
20c	4/4 size	Mandarin Strings	YMC25-P	\$1,390.00
31	Viola, Antique Outfit - Including: oblong case; carbon bow, shoulder rest & rosin; hand-carved select solid spruce top; maple back; ebony fingerboard; Despiou bridge; Wittner tailpiece with four fine tuners; Dominate strings			
31a	15" size	Mandarin Strings	AVA116	\$850.00
31b	15-1/2" size	Mandarin Strings	AVA116	\$850.00
31c	16" size	Mandarin Strings	AVA116	\$850.00
34	Viola Outfit - Including: wooden shaped case; carbon bow, shoulder rest & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; Despiou bridge; Wittner tailpiece with four fine tuners; Prelude strings			
34b	14" size	Mandarin Strings	YMA04	\$310.00
34c	15" size	Mandarin Strings	YMA04	\$390.00
34d	15-1/2" size	Mandarin Strings	YMA04	\$450.00
34e	16" size	Mandarin Strings	YMA04	\$450.00

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 4

Mandarin Strings, Inc.

Vendor-PO Mailing #: 102284

Vendor Contact Phone #: 678-401-5059

Vendor Contact Email: ying@mandarinstrings.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS cont.				
35	Viola Outfit - Including: wooden shaped case; carbon bow, shoulder rest & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; Despiau bridge; Wittner tailpiece with four fine tuners; Helicore strings			
35a	14" size	Mandarin Strings	YMA10	\$540.00
35b	15" size	Mandarin Strings	YMA10	\$580.00
35c	15-1/2" size	Mandarin Strings	YMA10	\$580.00
35d	16" size	Mandarin Strings	YMA10	\$580.00
39	Violin, Antique Outfit, 4/4 size - Including: oblong case; carbon bow, shoulder rest & rosin; hand-carved select solid spruce top; maple back; ebony fingerboard; Despiau bridge; Wittner tailpiece with four fine tuners; Dominate strings	Mandarin Strings	AV116	\$760.00
46	Violin Outfit - Including: wooden shaped case; carbon bow; shoulder rest & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; Despiau bridge; Wittner tailpiece with four fine tuners; Prelude strings			
46a	1/2 size	Mandarin Strings	YM04	\$350.00
46b	3/4 size	Mandarin Strings	YM04	\$350.00
46c	4/4 size	Mandarin Strings	YM04	\$350.00
47	Violin Outfit - Including: wooden shaped case; carbon bow, shoulder rest & rosin; hand-carved solid spruce top; maple back; ebony fingerboard; Despiau bridge; Wittner tailpiece with four fine tuners; Dominate strings			
47a	3/4 size	Mandarin Strings	YM10	\$480.00
47b	4/4 size	Mandarin Strings	YM10	\$480.00
#	Description	% Discount or Cost + Markup		
GROUP 6 – RELATED ITEMS				
1	Percent discount for Related Items	30% to 60% discount from MSRP		



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514 Glover Street
Marietta, GA 30060
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June 13, 2022

Ms. Tori Okwabi
MSA Music Inc.
dba Midwest Musical Imports
1621 E. Hennepin Ave., STE 100
Minneapolis, MN 55414

Dear Ms. Okwabi:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed with approved price increases, a model number change and additional awarded items highlighted in yellow.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

MSA Music Inc. dba Midwest Musical Imports

Vendor-PO Mailing #: 102229

Vendor Contact Phone #: 612-331-4717

Vendor Contact Email: tori@mmimports.com

#	Description	Manufacturer	Model	Unit Price
GROUP 1 - WOODWIND				
4	Clarinet, A - Nickel keys	Buffet	R13	\$3,515.00
9	Clarinet, Bass	Selmer	65	\$10,338.00
12	Clarinet, Bass, Bb	Buffet	BC1183-2-0	\$9,150.00
13	Clarinet, Bass, Bb	Buffet	BC1193-2-0	\$10,020.00
18	Clarinet, Bb - Nickel keys	Buffet	BC1131-5-0	\$2,910.00
23	Clarinet, BBb Contra	Selmer	41	\$29,490.00
36	Horn, English - Full Conservatory	Loree	IR+3	\$8,675.00
38	Oboe	Fox	333	\$2,794.00
45	Saxophone, Alto	Selmer	52JU	\$4,250.00
51	Saxophone, Baritone	Selmer	66AFJ	\$10,780.00
53	Saxophone, Soprano	Selmer	51J	\$4,465.00
57	Saxophone, Tenor	Selmer	STS301	\$1,105.00
58	Saxophone, Tenor	Selmer	64J	\$5,575.00
GROUP 2 - BRASS				
3	Baritone, Marching	King	1127SP	\$2,075.00
8	Euphonium	King	2280SP	\$2,518.00
13	Horn, French - Double	Holton	H179	\$3,790.00
14	Horn, French - Double	Conn	8D	\$3,790.00
17	Mellophone	King	1121SP	\$1,560.00
18	Mellophone	King	1121	\$1,435.00
26	Trombone	Bach	42B	\$2,710.00
27	Trombone, Bass	Bach	50B20	\$3,735.00
29	Trombone, Bass	Conn	62H	\$3,515.00
#	Description	% Discount or Cost + Markup		
GROUP 6 - RELATED ITEMS				
1	Percent discount for Related Items	1% discount		



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June 13, 2022

Mr. Joel Schroter
Sachs Hambrick LLC
dba Ronald Sachs Violins
3100 Roswell Rd.
Marietta, GA 30062

Dear Mr. Schroter:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached pages has been renewed.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

Sachs Hambrick LLC dba Ronald Sachs Violins

Vendor-PO Mailing #: 104240

Vendor Contact Phone #: 770-485-8814

Vendor Contact Email: cobb@ronaldsachs.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS				
10	Bass Outfit - Including: Shen SB80 Model Bass; top, back and sides are maple wood veneer; solid maple wood neck; factory-installed truss rod to ensure a straight neck; high quality ebony fingerboard; adjustable bridge with aluminum adjusters; 100% professional instrument setup; choice of French or German Glasser bow; double walled bag; Pops rosin; rock stop; micro-fiber cleaning cloth; pencil; digital clip-on tuner; Helicore Strings; free adjustments for life			
10a	1/4 size	Ronald Sachs	Signature Series RSV414	\$1,650.00
10b	1/2 size	Ronald Sachs	Signature Series RSV412	\$1,650.00
10c	3/4 size	Ronald Sachs	Signature Series RSV434	\$1,650.00
	Bass Premium Outfit: Fully carved spruce top with maple veneer back and ribs. Oil varnished wood, inlaid purfling, rounded back and sloping shoulders. Solid maple wood neck. Factory installed truss rod to ensure a straight neck. High quality ebony fingerboard. Adjustable bridge with aluminum adjusters. 100% professional instrument setup. Choice of French or German Fiberglass bow. Includes double walled bag, Pops rosin, rock stop, micro-fiber cleaning cloth, pencil, digital clip-on tuner. Helicore Strings. FREE adjustments for life.	Ronald Sachs	Premium Series SHEN SB150	\$2,800.00
16	Cello Outfit - Includes: hand carved select seasoned solid spruce top; solid flamed maple wood back; solid maple sides and neck; high quality ebony fingerboard and pegs; premium maple bridge; Wittner tailpiece with four fine-tuners; German Hollow Tube End Pin; professionally setup and adjusted; double walled bag; brazilwood bow; rock stop; micro-fiber cleaning cloth; D'addario rosin; pencil; digital clip-on tuner; Kaplan Strings; free adjustments for life			
16a	1/2 size	Ronald Sachs	Signature Series RSV312	\$1,250.00
16b	3/4 size	Ronald Sachs	Signature Series RSV334	\$1,250.00
16c	4/4 size	Ronald Sachs	Signature Series RSV344	\$1,250.00
	Cello Premium Outfit 4/4: Naturally aged wood, spirit varnished, antique finish Cello and a Carbon Fiber Bow. Hand carved solid spruce top, solid flamed maple wood back, solid maple sides, solid maple wood neck. High quality ebony fingerboard and pegs. Premium maple bridge, Wittner tailpiece with four finetuners. German Hollow Tube End Pin. Professionally setup and adjusted. Includes double walled bag, carbon fiber bow, rock stop, micro-fiber cleaning cloth, D'addario rosin, pencil, digital clip-on tuner. Kaplan Strings. FREE adjustments for life.	Ronald Sachs	Premium Series RSP344	\$2,500.00

2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 3

Sachs Hambrick LLC dba Ronald Sachs Violins

Vendor-PO Mailing #: 104240

Vendor Contact Phone #: 770-485-8814

Vendor Contact Email: cobb@ronaldsachs.com

#	Description	Manufacturer	Model	Unit Price
GROUP 4 – STRINGS cont.				
32	Viola Outfit - Including: hand carved select seasoned solid spruce top; solid flamed maple wood back; solid maple sides; solid maple wood neck; high quality ebony fingerboard, pegs, and chinrest; premium maple bridge; Wittner tailpiece with four fine-tuners; professionally setup and adjusted; reinforced oblong case; brazilwood bow; collapsible shoulder rest; micro-fiber cleaning cloth; D'addario rosin; pencil; digital clip-on tuner; Pro-Arte Strings; free adjustments for life			
32a	13" size	Ronald Sachs	Signature Series RSV213	\$595.00
32b	14" size	Ronald Sachs	Signature Series RSV214	\$595.00
32c	15" size	Ronald Sachs	Signature Series RSV215	\$595.00
32d	15-1/2" size	Ronald Sachs	Signature Series RSV2155	\$595.00
32e	16" size	Ronald Sachs	Signature Series RSV216	\$595.00
32f	16-1/2" size	Ronald Sachs	Signature Series RSV2165	\$595.00
43	Violin Outfit - Including: hand carved select seasoned solid spruce top; solid flamed maple wood back; solid maple sides; solid maple wood neck; high quality ebony fingerboard, pegs, and chinrest; premium maple bridge; Wittner tailpiece with four fine-tuners; professionally setup and adjusted; reinforced shaped case; brazilwood bow; collapsible shoulder rest; micro-fiber cleaning cloth; D'addario rosin; pencil; digital clip-on tuner; Dominant Strings; free adjustments for life			
43a	1/2 size	Ronald Sachs	Signature Series RSV112	\$450.00
43b	3/4 size	Ronald Sachs	Signature Series RSV134	\$450.00
43c	4/4 size	Ronald Sachs	Signature Series RSV144	\$450.00
	Violin Premium Outfit 4/4: Naturally aged wood, spirit varnished, antique finish Violin and a Carbon Fiber Bow. Hand carved solid spruce top, solid flamed maple wood back, solid maple sides, solid maple wood neck. High quality ebony fingerboard, pegs, and chinrest. Premium maple bridge, Wittner tailpiece with four fine-tuners. Professionally setup and adjusted. Includes Carbon Fiber bow, reinforced shaped case, collapsible shoulder rest, micro-fiber cleaning cloth, D'addario rosin, pencil, digital clip-on tuner. Evah Pirazzi Strings. FREE adjustments for life.	Ronald Sachs	Premium Series RSP144	\$900.00
#	Description	% Discount or Cost + Markup		
GROUP 6 – RELATED ITEMS				
1	Percent discount for Related Items	20%-25% off retail		



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June 13, 2022

Mr. Jeff Phipps
Steve Weiss Music Inc.
2324 Wyandotte Rd.
Willow Grove, PA 19090

Dear Mr. Phipps:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed with approved price increases and additional awarded items highlighted in yellow.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

Steve Weiss Music Inc.

Vendor-PO Mailing #: 102110

Vendor Contact Phone #: 888-659-3477

Vendor Contact Email: education@steveweissmusic.com

#	Description	Manufacturer	Model	Unit Price
GROUP 3 - PERCUSSION				
8	Drum, Concert Bass w/titling stand - 20"x 36"	Ludwig	LECB62X7G w/LE787	\$1,499.00
9	Drum, Concert Snare	Pearl	CRP-1465	\$439.00
11	Drum, Concert Snare W/Stand & Case	Yamaha	CSM1465SWC	\$531.00
13	Drum, Marching – Championship Series Sextet 6/6/8/10/12/13	Pearl	PMTM668023/A	\$1,359.00
16	Drum, Marching Snare – FFX Championship Series w/CX Airframe Carrier	Pearl	FFXM1412/AXN (standard finish)	\$899.00
17	Glockenspiel	Demorrow	B25	\$1,725.00
#	Description	% Discount or Cost + Markup		
GROUP 6 – RELATED ITEMS				
1	Percent discount for Related Items	Up to 60% off website prices. Teachers are asked to email education@steveweissmusic.com for a discounted quote.		



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www.cobbk12.org

June 13, 2022

Ms. Mandy Fried
Washington Music Sales Center, Inc.
dba Washington Music Center
11151 Veirs Mill Rd
Wheaton, MD 20902

Dear Ms. Fried:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed with approved price increases and additional awarded items highlighted in yellow.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Brenda Clark, Washington Music
Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment
Renewal Award Letter, Page 2
Washington Music Sales Center, Inc.
dba Washington Music Center
Vendor-PO Mailing #: 100311
Vendor Contact Phone #: 301-946-8808 (Brenda Clark)
Vendor Contact Email: brendac@chucklevins.com

#	Description	Manufacturer	Model	Unit Price
GROUP 1 - WOODWIND				
5	Clarinet, Bass	LeBlanc	L7168	\$1,803.55
7	Clarinet, Bass	Selmer	1430LP	\$1,803.55
14	Clarinet, Bb	Yamaha	YCL-255	\$406.15
15	Clarinet, Bb	Selmer	1400B	\$457.55
24	Clarinet, Eb	Buffet	BC2301-2-0W	\$1,949.80
25	Clarinet, Eb	Selmer	E16R	\$7,178.00
27	Clarinet, Eb Contra	LeBlanc	L7181	\$4,486.95
29	Flute	Gemeinhardt	2SP	\$299.00
43	Saxophone, Alto	Yamaha	YAS-26	\$988.40
49	Saxophone, Baritone	Selmer	SBS311	\$3,442.10
GROUP 2 - BRASS				
28	Trombone, Bass	Yamaha	YBL-421G	\$2,087.95
31	Trumpet	Bach	TR300H2	\$479.35
GROUP 3 - PERCUSSION				
1	Bells, Orchestra	Yamaha	DG1590A	\$1,762.10
2	Bells, Orchestra	Yamaha	YG2500C	\$3,336.70
7	Drum, Concert Bass - 36" w/stand	Yamaha	CB9036CS	\$2,557.10
10	Drum, Concert Snare – 6-Ply Maple Piccolo	Pearl	M-1330114	\$240.25
14	Drum, Marching - Field-Corps SUMO Quints (8", 10", 12", 13" and 14" toms) w/Biposto Hinge Carrier	Yamaha	MQT-80234RA	\$1,307.40
15	Drum, Marching - Field-Corps SUMO Sextets (6", 8", 10", 12", 13" and 14" toms) w/Biposto Hinge Carrier	Yamaha	MQT-680234RA	\$1,436.20
18	Marimba	Yamaha	YM2400C	\$4,300.40
19	Marimba - 4.3 w/multiframe upgrade	Yamaha	YMRD2400C	\$4,825.75
20	Marimba - 4.5 Octave Acoustalon w/ Multiframe II	Yamaha	YMRD-2900AC	\$8,207.65
21	Marimba - Rosewood Cadenza 4.3 w/cover	Yamaha	YM4600AC	\$7,731.80
22	Marimba - Rosewood Grand 5 w/cover	Yamaha	YM5100AC	\$12,613.30
23	Marimba - Rosewood Recitalist 4.5 w/cover	Yamaha	YM4900AC	\$8,804.15
24	Timpani, Symphonic - complete set of 4 (23", 26", 29", 32")	Yamaha	TP7304CL	\$14,025.45
25	Timpani, Symphonic - set of 5 (20", 23", 26", 29", 32")	Yamaha	TP7305CL	\$17,020.90
26	Vibraphone	Yamaha	YV2700C	\$4,080.75
27	Vibraphone	Yamaha	YV2700GC	\$4,800.80
28	Vibraphone w/multiframe upgrade	Yamaha	YVRD2700GC	\$5,601.05
29	Xylophone	Yamaha	YX-500FC	\$2,269.65
30	Xylophone w/multiframe upgrade	Yamaha	YXRD500FC	\$3,278.05
GROUP 4 - STRING				
23	Cello, Silent Outfit	Yamaha	SVC-210SK	\$2,017.75
48	Violin, Silent	Yamaha	SV200KBLK	\$890.65



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Marietta, GA 30060
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June 13, 2022

Ms. Julie Evers
Wenger Corporation
555 Park Drive
Owatonna, MN 55060

Dear Ms. Evers:

This is to advise you that the award to your company for **IFB B2118, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed with approved price increases and update for percentage discount highlighted in yellow.

This renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

B2118, Band and Orchestra Instruments and Equipment

Renewal Award Letter, Page 2

Wenger Corporation

Vendor-PO Mailing #: 100314

Vendor Contact Phone #: 507-774-8398

Vendor Contact Email: julie.evers@wengercorp.com

#	Description	Manufacturer	Model	Unit Price
GROUP 5 - EQUIPMENT				
1	Cart, Music Stand, Large	Wenger	039C203	\$652.00
2	Cart, OnBoard – Bass/Drum	Wenger	210B013	\$1,522.00
3	Cart, OnBoard - Keyboard	Wenger	210C005	\$2,249.00
4	Cart, OnBoard - Percussion	Wenger	210C006	\$1,842.00
5	Cart, OnBoard - Speaker; 1-pack	Wenger	210A014	\$1,329.00
6	Cart, OnBoard - Speaker; 2-pack	Wenger	210A017	\$2,564.00
7	Cart, OnBoard - Timpani	Wenger	210B016	\$2,870.00
8	Cart, OnBoard - Uniform	Wenger	210A007	\$3,345.00
10	Rack, Bass - 4 unit; Mobile	Wenger	148J004.102	\$1,064.00
11	Rack, Cello - 6 unit; Mobile	Wenger	148J002.104	\$1,100.00
12	Rack, Violin/Viola – 16 unit; Mobile	Wenger	148J005.102	\$1,121.00
13	Stand, Bravo, blk/blk	Wenger	1020351	\$129.00
#	Description	% Discount or Cost + Markup		
GROUP 6 - RELATED ITEMS				
1	Percent discount for Related Items	5% to 20% Discount		