

**RFP P2519, Cooling Tower Program -  
Best and Final Offer**

EVALUATION CRITERIA	POINTS	<b>MOMAR, INC</b>	<b>NALCO WATER</b> *
RESULTS (SECTIONS 3.1 & 3.2)	100	70	40
SUPPLIER QUESTIONNAIRE/TECHNICAL CAPABILITIES (SECTION 15)	100	100	57
REFERENCES	75	62.5	50
<b>NON COST TOTAL</b> Must score at least 192.5 to score cost	<b>275</b>	<b>233</b>	
<b>COST</b>	<b>225</b>	<b>225</b>	
<b>TOTAL</b>	<b>500</b>	<b>458</b>	

Recommended Vendor outlined in Bold.

\*VENDOR DID NOT MEET COMPETITIVE RANGE