



# COBB COUNTY SCHOOL DISTRICT

*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

October 28, 2021

Ms. Mary Wieland  
America's 1<sup>st</sup> Maintenance Inc.  
4290 International Blvd.  
Norcross, GA 30093

Dear Ms. Wieland:

This is to advise you that the award to your company for **IFB B1906, Custodial Equipment**, as shown on the attached page, has been renewed with approved price increases.

The renewed award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewed award, please contact **Craig Beare at 770-426-3524 or [craig.beare@cobbk12.org](mailto:craig.beare@cobbk12.org)**. The **Maintenance Department** contact is **Kris Hough at 770-426-3425**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

cdb

Attachment

cc: Accounts Payable  
Kris Hough  
Thomas Marshall  
Debbie Stinchcomb

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**BOARD OF EDUCATION**

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*  
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter, Page Two  
 IFB B1906, Custodial Equipment  
 America's 1<sup>st</sup> Maintenance  
 Vendor-PO Mailing #100019  
 Vendor Phone: 770-448-2408  
 Vendor Email: [admin@americas1stmaintenance.com](mailto:admin@americas1stmaintenance.com)

#	DESCRIPTION	UOM	MFG/ BRAND	PART NUMBER	WARRANTY	UNIT PRICE
<b>GROUP 1 – CARPET CARE</b>						
1	Vacuum, VU500 Upright 15". Includes on-board tools.	EA	Advance	ADV-107404754	2YR Parts 1YR Labor	\$330.59
2	Vacuum, Medium 28"	EA	Nilfisk Advance	56330020	3YR Parts 3YR Labor	\$2282.80
5	Extractor, Spot	EA	Viper	ADV-WOLF130	5YR Parts 2YR Labor 180 Days Travel	\$364.06
<b>GROUP 2 – HARD FLOOR CARE</b>						
6	Stand-on Scrubber	EA	Advance	ADV-56104013	5YR Parts 2YR Labor 180 Days Travel	\$7245.83
19	Wet Vac VL500™ 75 ERGO Wet/Dry - 19 Gal. w/Squeegee Kit	EA	Advance	ADV-56383408	5YR Parts 2YR Labor 180 Days Travel	\$798.41
<b>GROUP 3 - TRAINING/DEMONSTRATION OF EQUIPMENT</b>						
Provide a cost and description for training/demonstration of equipment					No Charge	
<b>GROUP 4 – RELATED ITEMS</b>						
Fee structure for additional, related items that may be purchased during the award period.					35% Off List	



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October 28, 2021

Mr. Brian Consolino  
Consolino Enterprises LLC  
dba Atlanta MRO Supply  
7355 Graham Drive  
Fairburn, GA 30213

Dear Mr. Consolino:

This is to advise you that the award to your company for **IFB B1906, Custodial Equipment**, as shown on the attached page, has been renewed with an approved price increase highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Craig Beare at 770-426-3524 or [craig.beare@cobbk12.org](mailto:craig.beare@cobbk12.org)**. The **Maintenance Department** contact is **Kris Hough at 770-426-3425**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

cdb

Attachment

cc: Accounts Payable  
Kris Hough  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter, Page Two  
 IFB B1906, Custodial Equipment  
 Consolino Enterprises LLC dba Atlanta MRO Supply  
 Vendor-PO Mailing #102561-1  
 Vendor Phone: 678-333-5235  
 Vendor Email: [Brian.Consolino@atlmro.com](mailto:Brian.Consolino@atlmro.com)

#	DESCRIPTION	UOM	MFG	PART NUMBER	WARRANTY	UNIT PRICE
<b>GROUP 2 – HARD FLOOR CARE</b>						
1	Burnisher, Riding, 27"	EA	NSS	E-Force	3YR 1YR Labor	\$13,939.43
12	Floor Finishing System Complete	EA	Hillyard	HIL50110	1 YR	\$985.00
13	Floor Finishing, Gym, Water Based Conversion Kit	EA	Hillyard	HIL50261	1 YR	\$490.00
14	Solution Tank Kit	EA	Hillyard	HIL54027	5 YR	\$205.00
<b>GROUP 3 - TRAINING/DEMONSTRATION OF EQUIPMENT</b>						
Provide a cost and description for training/demonstration of equipment					No Charge	
<b>GROUP 4 – RELATED ITEMS</b>						
Fee structure for additional, related items that may be purchased during the award period.					25% Off List	



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October 28, 2021

Ms. Ailene Grego  
Holtco Inc.  
dba SouthEast Link  
4665 Frederick Dr. SW  
Atlanta, GA 30336

Dear Ms. Grego:

This is to advise you that the award to your company for **IFB B1906, Custodial Equipment**, as shown on the attached pages, has been renewed with approved price increases highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this revised award, please contact **Craig Beare at 770-426-3524 or [craig.beare@cobbk12.org](mailto:craig.beare@cobbk12.org)**. The **Maintenance Department** contact is **Kris Hough at 770-426-3425**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

cdb

Attachment

cc: Accounts Payable  
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Chris Ragsdale

Renewal Award Letter, Page Two  
 IFB B1906, Custodial Equipment  
 Holtco Inc. dba SouthEast Link  
 Vendor-PO Mailing #100007  
 Vendor Phone: 404-691-8422  
 Vendor Email: [sestes@southeastlink.com](mailto:sestes@southeastlink.com)

#	DESCRIPTION	UOM	MFG	PART NUMBER	WARRANTY	UNIT PRICE
<b>GROUP 1 - CARPET CARE</b>						
3	Vacuum Backpack (with tool kit)	EA	Tennant	9013473	1YR/1YR	\$548.55
4	Extractor with Tools	EA	Tennant	Tennant 1530/614000 - includes 600048,160400, 160185	3YR/3YR	\$10,001.92
6	Carpet Dyer	EA	Tennant	614277	3YR/3YR	\$301.57
<b>GROUP 2 – HARD FLOOR CARE</b>						
2	Burnisher, Walk-Behind, Battery Operated	EA	Tennant	B5-510/SELF B5	3YR/2YR	\$9,291.92
3	Burnisher, Electric	EA	Tennant	9007349	3YR/3YR	\$2,058.94
4	Scrubber, Orbital	EA	Tennant	MV-T300E-0010	3YR/2YR	\$9,289.19
5	Scrubber, Micro-rider Floor	EA	Tennant	9006143	3YR/3YR	\$17,759.42
7	Surface Preparation Machine with Malish Grip Base	EA	Square Scrub	EBG-20E	2YR/2YR	\$2,708.60
8	Floor Preparation Scrubber	EA	Square Scrub	EBG9	1YR/1YR	\$775.58
9	Surface Preparation Machine with Malish Grip Base	EA	Square Scrub	EBG-28	2YR/2YR	\$3,757.03
10	Wand, Deluxe Carpet	EA	KaiVac	CVA06	N/A	\$364.85
11	Cleaning System, No-Touch	EA	KaiVac	KV1750	3YR/1YR	\$3,243.36
15	InstaFlow	EA	GenEon	INT01	1YR	\$6,878.42
16	Trio RX	EA	GenEon	TRX01	1YR	\$903.15

Renewal Award Letter, Page Three  
 IFB B1906, Custodial Equipment  
 Holtco Inc. dba SouthEast Link  
 Vendor-PO Mailing #100007  
 Vendor Phone: 404-691-8422  
 Vendor Email: [sestes@southeastlink.com](mailto:sestes@southeastlink.com)

#	DESCRIPTION	UOM	MFG	PART NUMBER	WARRANTY	UNIT PRICE PER EACH
<b>GROUP 2 – HARD FLOOR CARE (Continued)</b>						
17	Mist Fogger/Blower	EA	GenEon	MIST01	1 YR	\$662.10
18	FM-20 DS Floor Machine	EA	Tennant	9007334	3YR/3YR	\$1,436.78
<b>GROUP 3 - TRAINING/DEMONSTRATION OF EQUIPMENT</b>						
Provide a cost and description for training/demonstration of equipment.				SE Link will email Maintenance Manager and Tyler Lovelace at the time of delivery and schedule training & In-Service at No Charge.		
<b>GROUP 4 – RELATED ITEMS</b>						
Fee structure for additional, related items that may be purchased during the award period.				Battery Equipment 15% off MSRP and Cord Electric 20% off MSRP		