Cobb County School District IFB B2241, HP Poster Printers

	Vendor:	Konica Minolta Business Solutions USA, Inc.	Repro Products , Inc.
	Terms:	Net 30	Net 30
Item #	Description	Unit Price	Unit Price
1.1	HP Designjet T630 24" Poster Printer (SHB09A)	\$2,186.64	\$2,330.00
1.2	HP Designjet T630 36" Poster Printer (SHB11A)	\$2,886.67	\$2,745.00
1.3	Three (3) Year Extended Warranty	\$215.00	\$205.50
2.1	HP Designjet T730 36" Poster Printer (F9A29A)	\$4,084.72	\$2,995.00
2.2	Three (3) Year Extended Warranty	\$561.98	\$875.00
Non-Warranty Work/Repair			
Item #	Description	Hourly Rate/Percent/Fee	Hourly Rate/Percent/Fee
3	Hourly Rate Labor for non-warranty work	\$160.00/hr	\$250.00/hr
4	Parts - % discount off MSRP or Cost + % markup	10%	15% off MSRP
5	Trip/Estimator/Inspection Fee	\$125.00	Waived
Related Items			
Item #	Description	Hourly Rate/Discount	Hourly Rate/Discount
6	Fee structure for additional, related items that may be purchased during the award period.	10%	10%
7	Fee structure for additional, related services that may be needed during the award period.	\$160.00/hr	\$250.00 per hour non-warranty work

Awarded to overall lowest bidder in gray.