



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

**“Revised”**

August 24, 2022

Mr. David Sweeney  
Repro Products, Inc.  
4485 Atlanta Rd  
Smyrna, GA 30080

Dear Mr. Sweeney:

This is to advise you that the award to your company for **IFB B2241, HP Poster Printers** as shown on the attached page has been revised to indicate approved price increases and additional features highlighted in yellow.

This revised award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **through April 30, 2023** with an option to renew. This revised award letter is not an official order.

If you have any questions about this revised award, please contact **Kristy Hadaway at 770-426-3369** or [kristine.hadaway@cobbk12.org](mailto:kristine.hadaway@cobbk12.org). We appreciate your interest and participation in our bidding process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

kmh

cc: Accounts Payable  
Bill Prather, Repro Products  
Brad Evans  
Thomas Marshall  
Kyle Matthews  
Mary Waymire

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Chris Ragsdale

IFB 2241, HP Poster Printers  
 Revised Award Letter, Page 2  
 Repro Products, Inc.  
 Vendor-PO Mailing #100247  
 Vendor Phone: 678-486-3177 (Bill Prather)  
 Vendor Email: [bprather@reproproducts.com](mailto:bprather@reproproducts.com)

Item #	Description	Unit Cost
1.1	<b>HP Designjet T630 24" Poster Printer (SHB09A) to include:</b> Printhead Printer Stand Startup Software Power Cord One (1) year standard manufacturer warranty One (1) full size set of ink cartridges installed (no starter kits) One (1) full roll of poster paper (no starter kits) Delivery/Installation/On-Site Training <b>3 yr. Extended Warranty</b> <b>Power Conditioner</b>	\$2,950.00
1.2	<b>HP Designjet T630 36" Poster Printer (SHB11A) to include:</b> Printhead Printer Stand Startup Software Power Cord One (1) year standard manufacturer warranty One (1) full size set of ink cartridges installed (no starter kits) One (1) full roll of poster paper (no starter kits) Deliver/Installation/On-Site Training <b>3 yr. Extended Warranty</b> <b>Power Conditioner</b>	\$3,450.00
1.3	<b>HP Designjet T730 36" Poster Printer (F9A29A) to include:</b> Printhead Printer Stand Spindle Startup Software Power Cord One (1) year standard manufacture warranty One (1) full size set of ink cartridges installed (no starter kits) One (1) full roll of poster paper (no starter kits) Delivery/Installation/On-Site Training <b>3 yr. Extended Warranty</b> <b>Power Conditioner</b>	\$4485.00
<b>Non-Warranty Work/Repair</b>		
Item #	Description	Hourly Rate/Percent/Fee
2	Hourly Rate Labor for non-warranty work	\$250.00/hr.
3	Parts - % discount off MSRP	20% off MSRP
4	Trip/Estimator/Inspection Fee	Waived
<b>Related Items</b>		
Item #	Description	
5	Fee structure for additional, related items that may be purchased during the award period.	10% off MSRP
6	Fee structure for additional, related services that may be needed during the award period.	\$250.00 per non warranty work