



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

January 27, 2022

Mr. Rafael Muro  
Lakeshore Parent, LLC  
dba Lakeshore Learning Materials, LLC  
2695 E. Dominguez Street  
Carson, CA 90895

Dear Mr. Muro:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2234, Kindergarten Furniture** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **SPLOST Department contact is John Graham, 770-429-5826**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Ivan Bennette, Lakeshore Learning  
Carla Bailey-Brooks  
John Graham  
Darcy Snelling  
Thomas Marshall  
Debbie Stinchcomb

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**BOARD OF EDUCATION**

David Chastain, *Chair* • David Banks, *Vice Chair*  
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

IFB B2234, Kindergarten Furniture

Award Letter

Lakeshore Parent, LLC dba Lakeshore Learning Materials, LLC

Vendor-PO Mailing #: 104764-0

Vendor Contact Phone #: 470-409-3062 (Ivan Bennette)

Vendor Contact Email: [ibennette@lakeshorelearning.com](mailto:ibennette@lakeshorelearning.com)

Page 2

#	Description	UOM	MFG/ Model #	Lead- Time	WTY	Unit Price	
						Delivery to Schools	Delivery to Warehouse
<b>Accessories</b>							
17	<b>Balance, All-Purpose Classroom.</b> Balance has roomy buckets with removable lids. Must be able to fill the buckets with hard-to-measure items or place objects on top. Fully washable buckets hold both liquids and solids. Approx. 15" long and includes activity guide.	Each	Lakeshore RR414	*	1-Year	\$18.99	\$18.99
18	<b>Beads, Lace-A-Word Lowercase.</b> Easy-threading beads. Over 280 plastic beads and 12 plastic-tipped laces come in a storage tub. Beads are approx. 3/4"-1" tall.	Set	Lakeshore BD297	*	1-Year	\$28.49	\$28.49
19	<b>Beads, Lace-A-Word Uppercase.</b> Set features approx. 250 uppercase letter beads plus approx. 12 long, plastic-tipped laces that provide lots of room to work. In a storage tub; beads are approx. 7/8" tall.	Set	Lakeshore BD294	*	1-Year	\$28.49	\$28.49
22	<b>Blocks, Maple Unit.</b> Starter set that includes 14 shapes, approx. 108 blocks. Sanded and beveled. Basic block size.	Set	Lakeshore B250A	*	50- Year	\$322.05	\$322.05
25	<b>Carpet, Alphabet Activity.</b> With squares for every letter, each with upper case and lowercase letters, approx. 9 feet x 12 feet.	Each	Lakeshore TT669	*	10- Year	\$521.55	\$521.55
26	<b>Carpet, A Place for Everyone.</b> With 30 squares in 5 vibrant colors. Seats up to 30 children, approx. 9 feet x 12 feet.	Each	Lakeshore LA952	*	10- Year	\$521.55	\$521.55
30	<b>Dishes, Cooking Set.</b> School Smart Play Kitchen Dish Pack of approx. 60 pieces of kitchen items for cooking, baking, serving and tea time. Set is made of durable plastic.	Set	Lakeshore LA427	*	1-Year	\$37.99	\$37.99
31	<b>Dishes, Play.</b> Indestructible, Service for 4. Approx. 20 piece set. Unbreakable plastic, kid-sized cups, plates and utensils.	Set	Lakeshore LDA178	*	1-Year	\$18.99	\$18.99
32	<b>Food, Play.</b> Approx. 100 plastic pieces in a storage tub. Realistic play food for breakfast, lunch, dinner, snacks and desserts.	Set	Lakeshore LM365	*	1-Year	\$47.49	\$47.49
33	<b>Housekeeping Set.</b> Consists of an industrial-quality push broom, corn broom, cotton yarn wet mop, dust mop, plastic dustpan, and whisk broom.	Set	Lakeshore LC55X	*	1-Year	\$104.48	\$104.48
36	<b>Vehicle Bucket Set.</b> Extra-rugged vehicles stand up to super-rough play indoors or out. Includes chunky cars, trucks, airplanes, and boats all in a plastic bucket for convenient toting and storage. 15 vehicles. Cars measure 4" long	Set	Lakeshore DC411	*	1-Year	\$47.49	\$47.49

IFB B2234, Kindergarten Furniture

Award Letter

Lakeshore Parent, LLC dba Lakeshore Learning Materials, LLC

Vendor-PO Mailing #: 104764-0

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Vendor Contact Email: [ibennette@lakeshorelearning.com](mailto:ibennette@lakeshorelearning.com)

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#	Description	% Discount
<b>Related Items</b>		
37	Discount for Related Items	Lakeshore is offering Cobb County School District, a 5% discount on all non-sale items in Lakeshore's catalogs and online.
<b>NOTES:</b>		* 7-21 Business Days ARO



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**Revised**

August 26, 2022

Mr. Grant Hedrick  
School Specialty, LLC  
100 Paragon Parkway  
Mansfield, OH 44903

Dear Mr. Hedrick:

This is to advise you that the award to your company for **IFB B2234, Kindergarten Furniture** as shown on the attached pages has been revised with the approved model changes and product descriptions highlighted in yellow.

This revised award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this revised award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **SPLOST Department contact is John Graham, 770-429-5826**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Steve Wood, School Specialty  
Carla Bailey-Brooks  
John Graham  
Jenna Peterson  
Thomas Marshall  
Kyle Matthews  
Mary Waymire

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**SUPERINTENDENT**

Chris Ragsdale

IFB B2234, Kindergarten Furniture  
 Revised Award Letter  
 School Specialty, LLC  
 Vendor-PO Mailing #: 103973-1  
 Vendor Contact Phone #: 404-615-6795 (Steve Wood)  
 Vendor Contact Email: [steve.wood@schoolspecialty.com](mailto:steve.wood@schoolspecialty.com)  
 Page 2

#	Description	UOM	MFG/ Model #	Lead-Time	WTY	Unit Price	
						Delivery to Schools	Delivery to Warehouse
<b>Furniture</b>							
1	<b>Audio Station, Mobile Junior</b> Hardwood unit rolls on casters. Room on top for CD player and junction box plus headphones. Underneath it has one shelf for storage. Made of Birch Plywood. Approx. 27 3/4" long x 14 3/4" wide x 23 3/4" high.	Each	Childcraft 1301528	6-8 Weeks	Limited Lifetime	\$99.34	\$94.37
2	<b>Cabinet, Storage (2 Shelves).</b> Three compartment mobile storage cabinet with an open top shelf and 2 open sections on the bottom. Heavy-duty casters on the bottom make it easy to move. Assembled unit measures 47-3/4 W x 14-1/4 D x 30 H inches. To be constructed of hardwood rounded corner blocks that prevent sharp corners. Kickboard to surround entire base. All joints to be dadoed and secured by screws.	Each	Childcraft 1335358	6-8 Weeks	Limited Lifetime	\$187.85	\$178.46
3	<b>Cabinet, Storage (3 Shelves).</b> Spacious compartments provide versatile storage for materials of all shapes and sizes, while staying within easy reach. To be constructed of hardwood rounded corner blocks that prevent sharp corners. Heavy-duty casters. approx. 47-3/4 in W x 14-1/4 in D x 36 in H.	Each	Childcraft 1464170	6-8 Weeks	Limited Lifetime	\$220.72	\$209.68
4	<b>Center, Easel, Art.</b> Two Easel Center has plenty of room for art materials on the shelves below easels. Each dry-erase panel is adjustable for tray heights between approx. 18-1/8 in and 29-1/2 in from the floor. Removable trays for easy cleaning. Frame measures 26 1/8" w x 13" d x 49 3/8 h.	Each	Childcraft 271567	6-8 Weeks	Limited Lifetime	\$203.37	\$193.20
5	<b>Center, Mobile Magnetic Dry-Erase Language Center.</b> Provides display area for big books and extra writing space on front magnetic dry-erase panel. Top lifts and locks into place to form book display and reveal additional storage. Five vertical compartments in back. Heavy duty casters. Approx. Size: 14-5/8" deep x 24-1/2" wide x 32-3/4" high.	Each	Childcraft 204150	6-8 Weeks	Limited Lifetime	\$221.46	\$210.39
6	<b>Center, ABC Furnishings Library Book Display.</b> 3 front book shelves and 3 rear open shelves of varying depths. Approx. 35-3/4" wide x 14-1/2" deep x 30" high.	Each	Childcraft 1526415	6-8 Weeks	Limited Lifetime	\$117.34	\$111.47

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#	Description	UOM	MFG/ Model #	Lead- Time	WTY	Unit Price	
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<b>Furniture cont.</b>							
7	<b>Center, Double-Sided Mobile Art.</b> Double-sided easel. Collaborative and creative sensory station is the perfect addition to primary classrooms. Features 2 height-adjustable 27 x 24-inch dry-erase painting surfaces, 10 built-in drying racks, 1 sliding really big tub, apron hooks, large art paper clips, and 2 removable paint trays with 7 paint pots and spill-proof caps. Four 2-inch locking casters included for mobility. Tub measures 13-1/2 W x 25 D x 6 H inches. The easel has 4 locking casters, so you can roll it anywhere—and lock it into place! approx. 27 1/2"w x 29 1/2"d x 51"h.	Each	Copernicus PDR11 - SSL #411288	6-8 Weeks	Lifetime on easel components and tubs. 5 year on markerboard	\$273.45	\$259.78
8	<b>Center, Writing, Single Sided Junior.</b> Seats 2 students. Plenty of storage and paper space. Laminate desktop and all-birch cubby desk designed with dado construction. 4 removable upper cubby shelves, roomy triple tray shelves, and 2 roomy compartments in middle of hutch learning center offer easy access and storage to books and other supplies. Approx. Size: 36 1/4" wide x 29-1/2" deep x 32-1/4" high.	Each	Childcraft 1301526	6-8 Weeks		\$268.58	\$255.15
9	<b>Center, Writing.</b> Seats 4 students. Easy access to paper supplies from both sides. Dado construction and 4-coat UV acrylic finish. Roomy triple tray shelves and 2 spacious compartments in middle of hutch learning center offer easy access and storage to books and other supplies. All-birch cubby desk. Approx. Size: 36-1/4" wide x 40-3/4" deep x 32" high.	Each	Childcraft 071978	6-8 Weeks	Limited Lifetime	\$296.80	\$281.96
10	<b>Chairs, Oak.</b> To match table (Item #15). Chair frame and legs to be constructed of solid clear hardwood. Legs to be firmly dadoed into frame underneath the chair. Natural finish, ladder back chairs. Set of 2. Seats are to be solid. Seat height should be approx. 12".	Set	Jonti-Craft 5912JC2 - SSL 2026785	6-8 Weeks	Limited Lifetime	\$118.15	\$112.24

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 Page 4

#	Description	UOM	MFG/ Model #	Lead- Time	WTY	Unit Price	
						Delivery to Schools	Delivery to Warehouse
<b>Furniture cont.</b>							
11	<b>Refrigerator, Traditional.</b> Created with birch plywood. Smooth corners, self-closing hinges, steel chrome plated floor guides, and no exposed fasteners. Dado construction and 3-coat UV acrylic finish. Approx. 19" wide x 13-1/4" deep x 38" high.	Each	Childcraft 386499	6-8 Weeks	Limited Lifetime	\$171.86	\$163.27
12	<b>Sink, Deluxe.</b> Created with birch wood. Rounded corners, cutout door openings, 2 storage spaces, removable sink, hot and cold turning knobs that are labeled. Approx. size: 23-1/2" wide x 13-1/4" deep x 27-3/4" high. Dado construction and 4-coat UV acrylic finish.	Each	Childcraft 250116	6-8 Weeks	Limited Lifetime	\$146.23	\$138.92
13	<b>Stove, Traditional.</b> Created with birch plywood. Smooth corners, self-closing hinges, steel chrome plated floor guides, and no exposed fasteners. Dado construction and 3-coat UV acrylic finish. Approx. size: 24" wide x 13-3/8" deep x 27-3/4" high.	Each	Childcraft 074511	6-8 Weeks	Limited Lifetime	\$148.51	\$141.08
14	<b>Table, Building Block.</b> Table provides a large building grid surface for several children to work together or side by side. Easily accessible storage for hundreds of bricks. Approx. 32-1/4" W x 32-1/4" D x 24-3/16" H. Compatible with Lego Duplo Building Bricks.	Each	Childcraft 249480	6-8 Weeks	Limited Lifetime	\$182.08	\$172.98
15	<b>Table, Round Oak.</b> Tabletop to be approx. 36" diameter and approx. 24" high. (Seats up to four children). Table frame and legs to be constructed of hardwood. Table top to have laminate surface with a backer sheet to protect the table. Plastic banding around the edge that matches the top and square legs made of hardwood. Legs must be firmly dadoed into frame underneath table top. Table to be finished with a natural varnish.	Each	Childcraft 1473467	6-8 Weeks	Limited Lifetime	\$193.40	\$183.73
16	<b>Table, Sand and Water.</b> Constructed of soft maple with a plastic tub that has a rubber drain plug. Includes a cover. Casters are located on two legs to allow movement when needed. Approx. size: 30 1/8" wide x 42 3/8" long x 23 5/8" high.	Each	Childcraft 306600	6-8 Weeks	Limited Lifetime	\$367.74	\$349.35

IFB B2234, Kindergarten Furniture  
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 Page 5

#	Description	UOM	MFG/ Model #	Lead- Time	WTY	Unit Price	
						Delivery to Schools	Delivery to Warehouse
<b>Accessories cont.</b>							
20	<b>Blocks, Hollow – Wooden.</b> Set of 20. Approximately 11" x 5-1/2" x 5-1/2".	Set	School Specialty 1539538	6-8 Weeks	Limited Lifetime	\$418.36	\$397.44
21	<b>Blocks, Hollow – Wooden.</b> Set of 40. Approximately 11" x 5-1/2" x 5-1/2".	Set	School Specialty 1539539	6-8 Weeks	Limited Lifetime	\$836.73	\$794.89
23	<b>Bricks, Building with Container.</b> Approx. 300 Pieces, Assorted square, square wedges, and rectangle building bricks in blue, red, and yellow.	Set	Marvel Education MTC- 5046 - SSL #1555935	2-4 Weeks	1 Year	\$57.89	\$55.00
24	<b>Career Figure Set, Pretend Play.</b> Made of durable vinyl. Approx. 12 career workers painted with realistic detail. Figures measure approx. 5" tall.	Set	Marvel Education MTC- 138 - SSL #521456	2-4 Weeks	1 Year	\$25.37	\$24.10
27	<b>Chart, Pocket.</b> 10 clear pockets to hold cards and strips, sturdy grommets for easy hanging. Chart to be made of heavy duty nylon with metal grommets to permit hanging. Includes carrying case for easy storage. Approx. Size: 34" x 50".	Each	School Smart 200259	2-4 Weeks	1 Year	\$11.53	\$10.74
28	<b>Chart, Pocket Adjustable Stand.</b> Adjusts from approx. 48" to 78" long and from approx. 42" to 77" wide. For use of multiple pocket charts and chart tablets or extra wide pocket charts. Must have 5 movable rings.	Each	Pacon P0020990 - SSL #084653	2-4 Weeks	1 Year	\$40.83	\$38.79
29	<b>Cups, No-Spill Paint.</b> Set of 10 assorted colors. Paint cups measure 3" wide. Includes an inner safety colored lid, brush rest, and a top cap to seal in paint at the end of play. Won't spill when tipped.	Set	Dixon PAC5100 - SSL #430001	2-4 Weeks	1 Year	\$4.61	\$4.38
34	<b>Mat, Rest.</b> Premium 4-Fold. 48" x 24" x 2"; Red/Blue. Pack of 5.	Each	Childcraft 2026840	2-4 Weeks	1 Year	\$128.91	\$122.46
35	<b>Storage Caddy. Set of 6.</b> Art Caddies in blue, teal, red, yellow, green, and purple. 3-compartments, 2 small and 1 large. Measures approx. 9-1/4" x 9-1/4" x 5-1/4".	Set	School Specialty 1537255	2-4 Weeks	1 Year	\$11.83	\$11.24

IFB B2234, Kindergarten Furniture  
 Revised Award Letter



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Page 6

#	Description	% Discount
<b>Related Items</b>		
37	Discount for Related Items	36% discount off Supplies with free shipping and 25% off Furniture and Equipment with standard shipping fees off School Specialty's List price