



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

October 20, 2021

Ms. Jennifer McNemar  
DeKalb Office Environments, Inc  
dba/DeKalb Office  
1320 Ridgeland Parkway  
Alpharetta, GA 30004

Dear Ms. McNemar:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached page has been renewed with approved price increase highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Daphne Farley at 770-429-5870 or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org)**. The **Library Media Education Department** contact is **Holly Frilot at 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

df

Attachment

cc: Accounts Payable  
Holly Frilot  
Thomas Marshall  
Debbie Stinchcomb

---

**BOARD OF EDUCATION**

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*  
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter, Page 2

IFB B1910, Learning Commons Furniture

Dekalb Office Environment Inc. dba/Dekalb Office (Vendor-PO Mailing #102543)

Email: jmcnemar@dekalboffice.com

Vendor Phone Number: 770-360-0234

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
<b>Individual Area</b>								
1	Node Desk - Tripod base with casters, swivel seat, movable work surface	Steelcase Node Desk	480120	4-6 wks.	4-6 wks.	lifetime	Yes	\$465.53
#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount	
			std.	July 1 - Aug. 31				
<b>Catalog Discount</b>								
1	Artopex							40% off list
2	Bretford							36% off list
4	Clarus glassboards			4-6 wks.	4-6 wks.	Ltd. 10 yr.		40% off list
5	Community							46% off list
7	ERG International							40% off list
8	Global			5-7 wks.	5-7 wks.	Ltd. Lifetime	Yes	40% off list
9	Group Lacasse			8-10 wks.	8-10 wks.			40% off list
10	Indiana			6-8 wks.	6-8 wks.			50% off list
11	Jasper (JSI)			6-8 wks.	6-8 wks.	Ltd. 15 yr.	Yes	50% off list
12	Keilhauer			6-8 wks.	6-8 wks.			45% off list
13	KI			8-10 wks.	8-10 wks.			40% off list
14	Krug			10-12 wks.	10-12 wks.			46% off list
15	Lacasse							49% off list
16	Leland			6-8 wks.	6-8 wks.			37% off list
17	Liat			8-10 wks.	8-10 wks.			46% off list
18	Logiflex			6-8 wks.	6-8 wks.			49% off list
19	National Office			4-6 wks.	4-6 wks.	Ltd. 12 yr.		52% off list
20	OFS Corp			6-8 wks.	6-8 wks.	Ltd. 12. yr.		49% off list + 2% tariff
21	Safco							46% off list
22	Exemplis (Sit On It)	Ideon/Symmetry		2-6 wks.	2-6 wks.	Ltd. Lifetime	Yes	50% off list
23	SmithSystems			5-7 wks.	5-7 wks.	Ltd. 12 yr. Lifetime frame	Yes	25% off list
24	Steelcase			5-7 wks.	5-7 wks.	Ltd. Lifetime depending on product	Yes	47% off list
25	Steelcase Thread			4-6 wks.	4-6 wks.	Ltd. Lifetime	Yes	43% off list
26	Symphony Tables			6-8 wks.	6-8 wks.	Ltd. 10 yr.		45% off list
27	Trendway			4-6 wks.	4-6 wks.	Ltd. Lifetime		55% off list
28	VS							20% off list plus international freight



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October 20, 2021

Mr. Randall B. Cottrill  
Georgia Specialty Equipment, LLC  
137 North 85 Parkway  
Fayetteville, GA 30214

Dear Mr. Cottrill:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached pages has been renewed with approved price increases highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Daphne Farley at 770-429-5870 or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org)**. The **Library Media Education Department** contact is **Holly Frilot at 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

df

Attachment

cc: Accounts Payable  
Holly Frilot  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter, Page 2  
 IFB B1910, Learning Commons Furniture  
 Georgia Specialty Equipment, LLC (Vendor-PO Mailing #102271)  
 Email: [randall@gsequip.com](mailto:randall@gsequip.com)  
 Vendor Phone Number: 770-461-2090

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
<b>Instructional Area</b>								
1	Collaboration table, wavy half circle, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949AMB-8600	4-5 wks.	8 wks.	LTD Lifetime	No	\$239.80
2	Collaboration table, wavy rectangle, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949UND-8600	4-5 wks.	8 wks.	LTD Lifetime	No	\$239.80
3	Collaboration table, wavy square, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949Plaquer-8600	4-5 wks.	8 wks.	LTD Lifetime	No	\$267.30
4	Collaboration table, wavy, triangle, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949Polygon-8600	4-5 wks.	8 wks.	LTD Lifetime	No	\$239.80
5	Planner Studio Table 36"x72"x36"H, Butcher block top, casters	Smith System	25214BUTCHER	4 wks.	6 wks.	LTD Lifetime	No	\$1,171.20
6	Planner Maker Table, 30"x60"x22-32"H	Smith System	24552	4 wks.	6 wks.	LTD Lifetime	No	\$655.20
7	Elemental 60" 6-Star Table. 21.5" - 35.5" H, casters	Scholarcraft	FS949STAR-8600C	4 wks.	6 wks.	LTD Lifetime	No	\$326.70
8	Table, Rectangle, 30x60, casters	Scholarcraft	FS949RE3060-8600C	4-5 wks.	8 wks.	LTD Lifetime	No	\$236.50
9	Table, Rectangle, 30x72, casters	Scholarcraft	FS949RE3072-8600C	4-5 wks.	8 wks.	LTD Lifetime	No	\$238.70
10	Table, Rectangle, 24x60, casters	Scholarcraft	FS949RE2460-8600C	4-5 wks.	8 wks.	LTD Lifetime	No	\$234.30
11	Table, Rectangle, 24x72, casters	Scholarcraft	FS949RE2460-8600C	4-5 wks.	8 wks.	LTD Lifetime	No	\$237.60
12	Table, 36" Round, casters	Scholarcraft	FS949RD36-8600C	4-5 wks.	8 wks.	LTD Lifetime	No	\$253.00
13	Table, 48" Round, casters	Scholarcraft	FS949RD48-8600C	4-5 wks.	8 wks.	LTD Lifetime	No	\$269.50
14	Student Chair, 18" stack chair, glides	Scholarcraft	SC5118JU	4-5 wks.	8 wks.	LTD Lifetime	No	\$48.95
15	Student Chair, 18" stack chair, casters	Scholarcraft	SC5118JU	4-5 wks.	8 wks.	LTD Lifetime	No	\$67.87
16	Café Stool, fixed height, 24", jumbo shell, smooth back, glides	Scholarcraft	SC5824JU	4-5 wks.	8 wks.	LTD Lifetime	No	\$156.75

Renewal Award Letter, Page 3  
 IFB B1910, Learning Commons Furniture  
 Georgia Specialty Equipment, LLC (Vendor-PO Mailing #102271)  
 Email: [randall@gsequip.com](mailto:randall@gsequip.com)  
 Vendor Phone Number: 770-461-2090

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
<b>Instructional Area</b>								
17	Café Stool, fixed height, 30", jumbo shell, smooth back, glides	Scholarcraft	SC5830JU	4-5 wks.	8 wks.	LTD Lifetime	No	\$159.28
18	Active seating, Oodle stool, 17" diameter throughout, 3 interlocking pieces	SmithSystem	OODLE31	4 wks.	6 wks.	LTD Lifetime	No	\$132.00
19	Instructor mobile podium, collaborative top, no basket, height adjustable	SmithSystem Sit-Stand Desk	26548V	4 wks.	6 wks.	LTD Lifetime	No	\$562.20
20	Active seating, balancing stool, 18"	Mien	J4F-3530	4 wks.	6 wks.	LTD Lifetime	No	\$94.64
21	Active seating, balancing stool, 21"	Mien	J4F-3530	4 wks.	6 wks.	LTD Lifetime	No	\$97.44
22	Café table, 36" round, pedestal base	SmithSystem	01504/01453	4 wks.	6 wks.	LTD Lifetime	No	\$327.60
23	Café table, 36" square, pedestal base	SmithSystem	01503/01453	4 wks.	6 wks.	LTD Lifetime	No	\$331.20
24	Café table, 42" round, pedestal base	SmithSystem	01506/01457	4 wks.	6 wks.	LTD Lifetime	No	\$405.00
25	Café table, 42" square, pedestal base	SmithSystem	01505/01457	4 wks.	6 wks.	LTD Lifetime	No	\$408.70
26	Flat surface power module add on for Café tables, 2 USB, 1 AC port	SmithSystem	17098	4 wks.	6 wks.	LTD Lifetime	No	\$172.80
27	Power Tower with USB and AC charging access, 42" H, casters	Mooreco	27735	4 wks.	6 wks.	LTD Lifetime	No	\$332.76
28	Mobile whiteboard, 36" x 88", casters	Safeco	2016WBS	4 wks.	6 wks.	LTD Lifetime	No	\$366.24
29	Flex Charge Table Top Power Unit - FlexCharge4. 2 AC outlets; 2 quick-charge USB outlet. 8 foot cord	Flex Charge	FCH4-DSK-WHT	3 wks.	3 wks.	5 yr	No	\$123.20
30	Flex Charge Table Top Power Unit - FlexCharge9. 5 AC outlets; 4 quick-charge USB outlets. 8 foot cord	Flex Charge	FCH9-POD-WHT	3 wks.	3 wks.	5 yr	No	\$154.56

Renewal Award Letter, Page 4  
 IFB B1910, Learning Commons Furniture  
 Georgia Specialty Equipment, LLC (Vendor-PO Mailing #102271)  
 Email: [randall@gsequip.com](mailto:randall@gsequip.com)  
 Vendor Phone Number: 770-461-2090

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
<b>Shelving Area</b>								
1	Double-sided mobile shelving, 36"w x 42"H , laminate frame, metal shelving	Brodart	RP5991S07	8 wks.	10 wks.	25 yrs.	YES	\$858.00
2	Double-sided mobile shelving, 36"w x 48"H , laminate frame, metal shelving	Brodart	RP5776S07	8 wks.	10 wks.	25 yrs.	YES	\$906.60
3	Double-sided mobile shelving, 36"w x 60"H , laminate frame, metal shelving	Brodart	RP5986S07	8 wks.	10 wks.	25 yrs.	YES	\$1,127.50
4	Double-sided mobile shelving, 72"w x 42"H, laminate frame, metal shelving	Brodart	RP5991S08	8 wks.	10 wks.	25 yrs.	YES	\$1,505.90
5	Double-sided mobile shelving, 72"w x 48"H, laminate frame, metal shelving	Brodart	RP5766S08	8 wks.	10 wks.	25 yrs.	YES	\$1,606.00
6	Double-sided mobile shelving, 72"w x 60"H, laminate frame, metal shelving	Brodart	RP5986S08	8 wks.	10 wks.	25 yrs.	YES	\$1,991.00
7	Single-sided mobile radius shelving, 66"w x 42 "H, curved, all laminate	Brodart	817-86642	8 wks.	10 wks.	25 yrs.	YES	\$1,314.50
8	Single-sided mobile radius shelving, 66"w x 48 "H, curved, all laminate	Brodart	817-86648	8 wks.	10 wks.	25 yrs.	YES	\$1,427.80
9	Double-sided book island (book browser ben), all laminate	Brodart	60112S00	8 wks.	10 wks.	25 yrs.	YES	\$1,883.20
10	Depressible book truck	Brodart	OTBPEDBC RPS	8 wks.	10 wks.	25 yrs.	YES	\$797.50
#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount	
			std.	July 1 - Aug. 31				
<b>Catalog Discount</b>								
1	Artopex			5 wks.	8 wks.	LTD Lifetime	No	45%
3	Brodart			8 wks.	10 wks.	25 yrs.	No	44%
4	Clarus			4 wks.	6 wks.	LTD Lifetime	Yes	20%
6	ECA			2 wks.	2 wks.	2 yr.		25%

Renewal Award Letter, Page 5  
 IFB B1910, Learning Commons Furniture  
 Georgia Specialty Equipment, LLC (Vendor-PO Mailing #102271)  
 Email: [randall@gsequip.com](mailto:randall@gsequip.com)  
 Vendor Phone Number: 770-461-2090

#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount
			std.	July 1 - Aug. 31			
<b>Catalog Discount</b>							
7	ERG International		6 wks.	8 wks.	LTD Lifetime		42%
9	Indiana		6 wks.	8 wks.	12 yrs		45%
11	KI		4 wks.	6 wks.	LTD Lifetime		40%
12	Lacasse		8 wks.	10 wks.	LTD Lifetime		45%
13	Logiflex		8 wks.	10 wks.	LTD Lifetime		45%
15	Safco		4 wks.	6 wks.	LTD Lifetime		40%
16	Scholarcraft		4-5 wks.	8 wks.	LTD Lifetime		58%
17	Sit On It		3 wks.	5 wks.	LTD Lifetime		50%
18	SmithSystems		4 wks.	5 wks.	LTD Lifetime		40%
21	TenJam		4 wks.	5 wks.	LTD Lifetime		40%
<b>Additional Catalog Discount</b>							
1	Magnusson Group		4 wks.	6 wks.	LTD Lifetime	No	25%
2	MooreCo		4 wks.	5 wks.	LTD Lifetime	No	40%
3	Fomcore		4 wks.	6 wks.	LTD Lifetime	No	40%
4	Allseating		4 wks.	5 wks.	LTD Lifetime	No	45%
5	Global		4 wks.	6 wks.	LTD Lifetime	No	50%
6	ESI		4 wks.	6 wks.	LTD Lifetime	No	40%
7	Berco		4 wks.	6 wks.	LTD Lifetime	No	45%
8	Mayline		4 wks.	6 wks.	LTD Lifetime	No	40%
9	Egan		4 wks.	6 wks.	LTD Lifetime	No	40%



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October 20, 2021

Ms. Ashley Yates  
Nisewonger Audio Visual Center, Inc.  
1125 Cripple Creek Drive  
Lawrenceville, GA 30043

Dear Ms. Yates:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

df

Attachment

cc: Accounts Payable  
Holly Frilot  
Thomas Marshall  
Debbie Stinchcomb

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SUPERINTENDENT

Chris Ragsdale



Renewal Award Letter, Page 2  
 IFB B1910, Learning Commons Furniture  
 Nisewonger Audio Visual Center, Inc. (Vendor-PO Mailing #100571)  
 Email: navc@nisewongerav.com  
 Vendor phone number: 770-338-0335

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
<b>Collaboration Station</b>								
1	Multimedia Table, 4 students, (2 pwr, 4 USB) w/casters and display mount	SmithSystem	4161	4-6 wks..	4-8 wks.	12 yrs. ltd	Yes	\$1,314.10
2	Multimedia Table, 6 students, (4 pwr, 8 USB) w/casters and display mount	SmithSystem	4138	4-6 wks..	4-8 wks.	12 yrs. ltd	Yes	\$1,822.18
3	LED Commercial Display, 43", w/ 2 yr warranty, PC input	SmithSystem	04138	1-2 wks..	1-2 wks.	2 yrs.	No	\$540.00
4	4 Input HDMI switcher	Atlona	AT-Juno-451	1-2 wks.	1-2 wks.	10 yrs.	No	\$340.00
5	6 input HDMI switcher with toggle switch control			1 week	1 week	1 yr.	No	\$165.00
6	HDMI cabling for each student and display	Atlona	AT-HD4-V41	1 week	1 week	1 yr.	No	\$12.00
7	VGA/audio to HDMI converters			1 week	1 week	1 yr.	No	\$70.00
8	VGA/audio cabling			1 week	1 week	1 yr.	No	\$21.50
9	Lightning to HDMI adapters			1 week	1 week	1 yr. ltd	No	\$60.00
#	Manufacturer	Description		Lead Time		WTY	Green Guard Certified?	% Discount
				std.	July 1 - Aug. 31			
<b>Catalog Discount</b>								
14	Media Technologies			6-10 wks.	10-12 wks.	5 yrs.	CARB2 compliant & LEED certified	40%
23	VS			10-14 wks.	12-16 wks.	10 yrs.	Yes	18%
<b>Additional Catalog Discount</b>								
1	Atlona			1-2 wks.	1-2 wks.	10 yrs.	No	10%
2	HPFI	Tables, chairs books cases, soft seating, etc.		6-8 wks.	8-10 wks.	5 yrs.-lifetime (depending on product)	No	40%
3	Roland			1-2 wks.	1-2 wks.	1 yr.	No	5%



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October 20, 2021

Ms. Michelle Fisher  
School Outfitters, LLC  
3736 Regent Ave.  
Cincinnati, OH 45212

Dear Ms. Fisher:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter, Page 2  
 IFB B1910, Learning Commons Furniture  
 School Outfitters, LLC (Vendor-PO Mailing #102186)  
 Email: izzy.wilson@schooloutfitters.com  
 Vendor phone number: 866-619-4309

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
<b>Individual Area</b>								
1	Node Desk - Tripod base with casters, swivel seat, movable worksurface	Steelcase Node Desk	LNT-NES3018 STRD-PK-SO	1-3 wks.	2-5 wks.	Ltd. Lifetime	No	\$283.00
#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount	
			std.	July 1 - Aug. 31				
<b>Catalog Discount</b>								
15	Safco	Various products ie. Trash, platform carts, mailroom storage, wire shelving, book trucks, computer tables, stools, storage cabinets, drafting tables, etc.	1-3 wks.	1-4 wks.	Ltd. Lifetime	Varies	30% off of MSRP includes delivery with installation	
16	Scholarcraft	Various products ie. Desk, stack chairs, open front desks, activity tables, etc.	1-3 wks.	2-6 wks.	Ltd. Lifetime	Varies	25% off of MSRP includes delivery with installation	
<b>Additional Catalog Discount</b>								
1	Learniture	Flexible classrooms, project-based classrooms, collaborative classrooms and other 21st century learning spaces	1-3 wks.	2-6 wks.	Ltd. Lifetime	Varies	25% off MSRP includes delivery with installation	