

**Cobb County School District
IFB B1912, LED Message Board Signs**

Vendor		ANS SIGNS, INC.	DESIGN TEAM SIGN COMPANY	FASTSIGNS	METRO LED	SIGNAL SIGNS OF GA INC.	SIGNAL SIGNS OF GA INC. (ALTERNATE BID)
Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
Item #	Group 1 - Labor	Rate Per Hour/Person	Rate Per Hour/Person	Rate Per Hour/Person	Rate Per Hour/Person	Rate Per Hour/Person	Rate Per Hour/Person
1	Architect/Engineer	\$35.00	\$125.00	\$150.00	\$175.00	\$150.00	\$150.00
2	Graphic Designer	\$25.00	\$60.00	\$125.00	\$45.00	\$65.00	\$65.00
3	LED Sign Technician		\$99.00	\$125.00	\$75.00	\$85.00	\$85.00
4	Cement Finishers	\$35.00	\$65.00	\$125.00	\$50.00	\$75.00	\$75.00
5	Electrical	\$45.00	\$99.00	\$125.00	\$75.00	\$105.00	\$105.00
6	Equipment Operator	\$60.00	\$45.00	\$150.00	\$30.00	\$73.00	\$73.00
7	General Labor	\$35.00	\$99.00	\$120.00	\$25.00	\$65.00	\$65.00
8	Landscaper	\$35.00	\$45.00	\$120.00	\$25.00	\$65.00	\$65.00
9	Mason Worker	\$35.00	\$60.00	\$120.00	\$50.00	\$75.00	\$75.00
10	Production Manager		\$65.00	\$150.00	\$125.00	\$150.00	\$150.00
11	Painting	\$35.00	\$45.00	\$120.00	\$40.00	\$65.00	\$65.00
12	Welder	\$45.00	\$45.00	\$120.00	\$75.00	\$145.00	\$145.00
Item #	Group 2- LED Message Board	Price Per Sq. ft.	Price Per Sq. ft.	Price Per Sq. ft.	Price Per Sq. ft.	Price Per Sq. ft.	Price Per Sq. ft.
1	Message Board including 5 yr. parts & onsite labor warranty		\$738.36	\$550.00	\$310.00	\$900.83	\$900.83
2	Header		\$95.00	\$131.25	\$50.00	\$89.30	\$89.30
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate	Daily Rate	Daily Rate	Daily Rate	Daily Rate	Daily Rate
1	Truck Rate	\$1,080.00	\$1,400.00	\$250.00	\$125.00	\$36.00	\$36.00
2	Man Lift		\$1,400.00	\$150.00	\$250.00	\$36.00	\$36.00
Description - Group 4 – Equipment Rental (exclusive of operator, not listed above)	Percent	Percent	Percent	Percent	Percent	Percent	Percent
Provide a cost plus maximum percentage markup for rentals.		20%	25%	5%	25%	25%	
Description - Group 5 – Materials	Percent	Percent	Percent	Percent	Percent	Percent	Percent
Provide a cost plus maximum percentage markup for all materials.	35%	30%	50%	15%	25%	25%	
Description - Group 6 – Related Items	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
Per Section 9.9 of the Special Terms & Conditions, in the event CCSD has failed to anticipate all service needs, responding vendors are asked to provide a fee structure for additional, related services that may be needed during the award period.		1 man & Lift Truck-\$99/hr. 2 man & Lift Truck-\$175.00/hr.	Permitting-\$300.00 flat rate Structural approval \$375.00 flat rate			\$85.00	\$85.00
Group 7-Projects							
Kennesaw Elementary Project - Option A	\$41,042.07	\$27,627.52	\$24,971.25	\$22,825.00	\$37,457.07	\$39,968.75	
Durham Middle School Project - Option A	\$39,757.77	\$27,507.52	\$24,646.25	\$23,050.00	\$38,897.07	\$41,408.75	
Durham Middle School Project - Option B	\$41,957.38	\$31,397.52	\$40,275.00	\$32,050.00	\$60,787.12	\$63,298.90	
Blackwell Elementary Project - Option A	\$44,197.03	\$27,507.52	\$24,146.25	\$23,050.00	\$38,897.07	\$41,408.75	
Blackwell Elementary Project - Option B	\$48,497.03	\$37,007.52	\$40,300.00	\$32,050.00	\$60,787.12	\$63,298.80	

Awarded vendors highlighted.
Sign Pros Inc.- Non Responsive