

**Cobb County School District
RFP 17-18, Lexmark Printers
Evaluation Scores**

Evaluation Criteria	Possible Points	Toshiba Business Solutions	Virtucom, Inc.
		Points	Points
Technical Requirements (Section 7.7.1) 25 Points			
Section 7.7.1.1 How many technicians will be assigned to support CCSD and include responsibilities.	10	9	9
Section 7.7.1.2 Describe your company's delivery and installation procedures	15	14	15
Total Technical Requirements	25	23	24
Support Services (Section 7.7.2) 25 points			
Section 7.7.2.1 Describe how a CCSD end user will initiate a service call.	9	9	9
Section 7.7.2.2 Provide details of service call response time	8	8	8
Section 7.7.2.3 Specify the down time of printer before a loaner or replacement is provided	8	8	8
Total Support Services	25	25	25
Vendor Questionnaire (Section 13.0) 10 Points	10	10	10
Total Non-Cost Points	60	58	59
Cost points	40	40	38
Total	100	98	97

The non-cost portion of proposals can receive a maximum of 60 points (60%) out of 100 points possible.

Only non-cost proposals that receive 42 points (70% of total non-cost score) or more will have the accompanying cost evaluated.

The cost portion of the proposal can receive a maximum of 40 Points

Awarded vendor outlined in bold