



May 4, 2022

Mr. Alan Johnson  
Early Childhood, LLC  
dba Discount School Supply  
20 Ryan Ranch Rd., Suite 200  
Monterey, CA 93940

Dear Mr. Johnson:

This is to advise you that your company has been awarded the following item from Cobb County School district for **RFQ Q2022033, Library Supplies** as shown on the attached page.

This award is in accordance with the terms and conditions of the Request for Quote and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Lori Franji at 770-426-3364 or [lori.franji@cobbk12.org](mailto:lori.franji@cobbk12.org)**. The **Library Media Education Department** contact is **Holly Frilot, 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

If

cc: Accounts Payable  
Holly Frilot  
Thomas Marshall  
Kyle Matthews

Award Letter, Page 2  
RFQ Q2022033, Library Supplies  
Earlychildhood, LLC dba Discount School Supply  
Vendor-PO Mailing #: 100567  
Vendor Contact Phone #: 800-627-2829  
Vendor Contact Email: [bidsupport@excelligence.com](mailto:bidsupport@excelligence.com)

**Discount**

- 15% for Library supplies.

**Shipping**

- Free delivery with minimum order of \$199 on all stock items after discount excluding any drop ship items.
- Drop ship items (pictured with a truck symbol) 15% shipping fee.

**Delivery**

- 7-10 business days after receipt of order (ARO).

**Exclusion**

- Promotionally priced items may be excluded from standard contractual terms and are subject to review for special pricing.
- Specialty items may be excluded from discount on a case-by case basis.
- Discounts not valid with any other promotions, discounts or outside the 48 contiguous USA.



May 4, 2022

Mr. Luke Creamer  
Lakeshore Learning Materials, LLC  
2695 E. Dominguez St.  
Carson, CA 90895

Dear Mr. Creamer:

This is to advise you that your company has been awarded the following item from Cobb County School district for **RFQ Q2022033, Library Supplies** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

If

cc: Accounts Payable  
Holly Frilot  
Thomas Marshall  
Kyle Matthews

Award Letter, Page 2  
RFQ Q2022033, Library Supplies  
Lakeshore Parent, LLC  
dba Lakeshore Learning Materials, LLC  
Vendor-PO Mailing #: 104764  
Vendor Contact Phone # 800-421-5354  
Vendor Contact Email: [biddept@lakeshorelearning.com](mailto:biddept@lakeshorelearning.com)

**Discount – Reference “Per RFQ #Q2022033”**

- 5% for library supplies.
- 5% for any additional related items that are not awarded under this contract.

**Shipping**

- Free shipping

**Delivery**

- 2 business days.

**Exclusion**

- Discount is not applicable to sales items.

**Web address for on-line ordering**

- [www.lakeshorelearning.com](http://www.lakeshorelearning.com)

**NOTE:**

Complimentary White-Glove delivery and installation service on orders of \$20,000 or more that ship to a single location in the contiguous US. Additional Charges may apply for remote locations.

This service includes:

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center, or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition.



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

May 4, 2022

Mr. Alan Johnson  
Really Good Stuff, LLC  
5 Research Drive, Suite 150  
Shelton, CT 06484

Dear Mr. Johnson:

This is to advise you that your company has been awarded the following item from Cobb County School district for **RFQ Q2022033, Library Supplies** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

If

cc: Accounts Payable  
Holly Frilot  
Thomas Marshall  
Kyle Matthews

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**BOARD OF EDUCATION**

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Chris Ragsdale

Award Letter, Page 2  
RFQ Q2022033, Library Supplies  
Really Good Stuff, LLC  
Vendor-PO Mailing #: 100572  
Vendor Contact Phone # 877-867-1920  
Vendor Contact Email: [bidsupport@reallygoodstuff.com](mailto:bidsupport@reallygoodstuff.com)

**Discount – Reference “#0010588”**

- 3% for library supplies.

**Shipping**

- Free with the exceptions of: Lift gate, palletized inside delivery, white glove, priority express, outside contiguous U.S., and international deliveries **do not** qualify for the free shipping discount.
- Drop ship items will be noted in catalog and website with a truck icon that says, “ships separately”
- <https://www.reallygoodstuff.com/shipping-policy> for current shipping rates and policies.

**Delivery**

- In stock items 7-10 business days (ARO). Drop ship 1-4 weeks (ARO).

**Exclusion**

- Discounts cannot be combined with other Really Good Stuff promotional offers and/or coupons.

**Web address for on-line ordering**

- [www.reallygoodstuff.com](http://www.reallygoodstuff.com)