

| Vendor | | Earlychildhood, LLC dba Discount School Supply | Lakeshore Parent, LLC dba Lakeshore Learning Materials, LLC. | Really Good Stuff, LLC |
|--------|---|--|---|---|
| Terms | | Net 30 Days | Net 30 Days | Net 30 Days |
| Item # | Description | | | |
| 1 | Catalog Discount for Library Supplies | 15% | 5% | 3% |
| 2 | List any exceptions to the discount pricing: | Promotionally priced items may be excluded from your standard contractual terms and are subject to review for special pricing. Other specialty items may be excluded from discount on a case-by case basis. This offer is not valid with any other promotions, discounts or outside the 48 contiguous United States. | Discount is not applicable to sale items. | Discounts cannot be combined with other Really Good Stuff promotional offers and /or coupons. |
| 3 | List shipping policy, including freight charges per delivery: | Stock items: FREE delivery with a minimum order of \$199 on all stock items after discount excluding any drop ship items which are pictured with a truck symbol . Drop ship items will be charged a 15% shipping fee and reviewed on a case-by-case basis as requested. | FREE shipping on all orders in the contiguous United States. | FREE with the exceptions of: Lift Gate, Palletized Inside Delivery, White Glove, Priority Express, Outside Contiguous U.S., and International deliveries do not qualify for the free shipping discount. Drop Ship items do not qualify for the free shipping discount. Drop ship items will be noted in our catalog and website with a truck icon that says, "ships separately" Shipping: https://www.reallygoodstuff.com/shipping-policy for current shipping rates and policies. |
| 4 | List return policy, including any re-stocking fees: | Please contact Customer Support at 800-627-2829. | If you are unhappy with any item for any reason, return it to us for a full refund or exchange. Simply contact our Customer Service Department at 800-428-4414. | Returns: https://www.reallygoodstuff.com/returns-exchanges for current Return & Exchange policies. |
| 5 | Web address for on-line ordering: | www.discountschoolsupply.com | www.lakeshorelearning.com | www.reallygoodstuff.com |

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| 6 | List time-frame for shipment of order after receiving order via on-line ordering or purchase Order | 7-10 business days ARO | Will ship within 2 business days | In stock items 7-10 business days (ARO). Drop ship 1-4 weeks (ARO). |
| 7 | Per Section 5.9 of the Special Terms & Conditions, in the event CCSD has failed to include an item(s), responding vendors are asked to provide a fee structure for additional, related items that may be purchased during the award period. Vendors are to identify the pricing source and the associated fee structure in the space to the right. Some example responses are: X% discount below MSRP; X% discount below published catalog pricing; Cost plus X% mark-up. | | Lakeshore will honor the same 5% discount and free shipping to any additional related items that are not awarded under this contract. | |
| 8 | Notes: | | <p>Please reference "Per RFQ #Q2022033" on all purchase orders to receive these terms.</p> <p>Complimentary White-Glove Delivery and Installation service on orders of \$20,000 or more that ship to a single location in the contiguous United States. Additional charges may apply for remote locations. This service includes:</p> <ul style="list-style-type: none"> *Unpacking and assembly *Supervised setup in a classroom, a library, a media center or other learning space *Custom labeling and boxing of orders by designated information, such as by classroom or teacher *Supervised verification that all rooms are in ready-to-move-in condition | <p>Purchase orders must reference "0010588" to ensure discount is applied.</p> |