

514 Glover Street Marietta, GA 30060 Telephone: (770) 426-3300

www.cobbk12.org

April 13, 2022

Mr. Chris Williams dba A2D Solutions, LLC 2034 Oakdale Drive Valdosta, GA 31602

Dear Mr. Williams:

This is to advise you that your company has been awarded the following items from Cobb County School District IFB B2212, Musical Instrument Repair/Service as shown below.

This award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **May 1, 2022 through April 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Debbie Mosher at 770-590-4522 or** <u>debbie.mosher@cobbk12.org</u>. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP Director of Procurement Services

dgm

cc: Accounts Payable

Award Letter, Page 2

Christopher A. Williams dba A2D Solutions, LLC

Vendor-PO Mailing #:103218 Vendor Phone: 229-247-0806

Vendor Email: <a href="mailto:chris@a2dsolutions.org">chris@a2dsolutions.org</a>

Gro	oup 3 – Percussion Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Various Instruments	\$85.00 - \$125.00
Gro	oup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such as parts.	We give discounts on parts over \$250 and the discount varies from part to part. Percentage is based on the price - the higher the price, the more the percentage off. Prices, availability, and lead time are disclosed when the initial estimate is given.
2	Fee structure for additional, related services.	\$85-\$125/hour
3	Lead-time for pick-up of instrument to be repaired from repair request.	Lead time depends on part availability; Larger instruments that require full restorations can take up to 60 days. Repairs with parts backordered can take longer but will be disclosed at pick-up time.



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April 13, 2022

Mr. Matt Phillips Atlanta Violins Inc 387 South Atlanta Street Roswell, GA 30075

Dear Mr. Phillips:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP Director of Procurement Services

dgm

cc: Accounts Payable

Award Letter, Page 2 Atlanta Violins Inc

Vendor-PO Mailing #:100773

Vendor Phone: 770-642-8111, ext. 2 Vendor Email: <u>info@atlantaviolins.com</u>

Gro	oup 4 – String Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Violin	\$40.00 - \$80.00
2	Viola	\$40.00 - \$80.00
3	Cello	\$40.00 - \$80.00
4	Bass	\$40.00 - \$80.00
Gro	oup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such	Repair parts billed at cost
	as parts.	Accessories: 15% off retail
2	Fee structure for additional, related services.	\$40.00 - \$80.00 or CCSD may use school set
	ree structure for additional, related services.	rates
	Lead-time for pick-up of instrument to be	No set lead time. Generally, 1-5 business
3	repaired from repair request.	days is sufficient. In most cases, we can pick
	repaired from repair request.	up within 1-2 days.
NO	TES	
Мо	st repairs take 20-90 minutes.	



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April 13, 2022

Mr. James Harold Schmelzer dba Big Note Music LLC 17 Rowland Springs Ct. Cartersville, GA 30121

Dear Mr. Schmelzer:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP Director of Procurement Services

dgm

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Award Letter, Page 2

James Harold Schmelzer dba Big Note Music LLC

Vendor-PO Mailing #:100875 Vendor Phone: 770-871-9258

Vendor Email: <a href="mailto:jimschmelzer@bignotemusic.com">jimschmelzer@bignotemusic.com</a>

Gro	oup 1 – Woodwind Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Bassoon	\$45.00 - \$130.00
2	Bass Clarinet	\$45.00 - \$130.00
3	Eb Clarinet	\$45.00 - \$80.00
4	Flute	\$45.00 - \$80.00
5	Oboe	\$45.00 - \$85.00
6	Piccolo	\$45.00 - \$85.00
7	Alto Saxophone	\$45.00 - \$85.00
8	Baritone Saxophone	\$45.00 - \$130.00
9	Tenor Saxophone	\$45.00 - \$130.00
Gro	oup 2 – Brass Instruments	
1	French Horn, Single	\$45.00 - \$85.00
2	French Horn, Double	\$45.00 - \$85.00
3	Euphonium	\$45.00 - \$85.00
4	Sousaphone	\$45.00 - \$130.00
5	Trombone	\$45.00 - \$80.00
6	Trumpet & Mellophone	\$45.00 - \$80.00
7	Tuba	\$45.00 - \$135.00
Gro	oup 3 – Percussion Instruments	
1	Various Instruments	\$45.00 - \$100.00
Gro	oup 4 – String Instruments	
1	Violin	\$45.00 - \$80.00
2	Viola	\$45.00 - \$80.00
3	Cello	\$45.00 - \$200.00
4	Bass	\$45.00 - \$300.00
Gro	pup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such as parts.	Parts 20% off MSRP
2	Fee structure for additional, related services.	Ultra Sconic Cleaning for Brass and Repad/Overhauls for Woodwind are available.



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April 13, 2022

Mr. William Smith Bill Smith Music 2421 Shallowford Road, Suite 142 Marietta, GA 30066

Dear Mr. Smith:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP

**Director of Procurement Services** 

dgm

cc: Accounts Payable

Award Letter, Page 2 Bill Smith Music

Vendor-PO Mailing #:102568 Vendor Phone: 412-953-7160

Vendor Email: <u>billsmithmusic@yahoo.com</u>

Gro	oup 1 – Woodwind Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Bassoon	\$120.00 @ .4 – 1.5 hours
2	Bass Clarinet	\$120.00 @ .4 – 1.5 hours
3	Eb Clarinet	\$120.00 @ .4 – 1.5 hours
4	Flute	\$120.00 @ .4 – 1.5 hours
5	Oboe	\$120.00 @ .4 – 1.5 hours
6	Piccolo	\$120.00 @ .4 – 1.5 hours
7	Alto Saxophone	\$120.00 @ .4 – 1.5 hours
8	Baritone Saxophone	\$120.00 @ .4 – 1.5 hours
9	Tenor Saxophone	\$120.00 @ .4 – 1.5 hours
Gro	oup 2 – Brass Instruments	
1	French Horn, Single	\$120.00 @ .4 – 1.5 hours
2	French Horn, Double	\$120.00 @ .4 – 1.5 hours
3	Euphonium	\$120.00 @ .4 – 1.5 hours
4	Sousaphone	\$120.00 @ .4 – 1.5 hours
5	Trombone	\$120.00 @ .4 – 1.5 hours
6	Trumpet & Mellophone	\$120.00 @ .4 – 1.5 hours
7	Tuba	\$120.00 @ .4 – 1.5 hours
Gro	oup 4 – String Instruments	
1	Violin	\$80.00 @ .5 – 5 hours
2	Viola	\$80.00 @ .5 – 5 hours
3	Cello	\$80.00 @ .5 – 5 hours
4	Bass	\$80.00 @ .5 – 5 hours
Gro	oup 5 – Related Items	
2	Fee structure for additional, related services.	\$120 per hour @ .3 – 2.5 hours
No	tes	
All	other repairs will be by estimate only.	



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April 13, 2022

Mr. Ying Zhuo Mandarin Strings, Inc. 1735 Roswell Road Marietta, GA 30062

Dear Mr. Zhuo:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP

Barbara Bate

**Director of Procurement Services** 

dgm

cc: Accounts Payable

Award Letter, Page 2 Mandarin Strings, Inc.

Vendor-PO Mailing #:102284 Vendor Phone: 678-401-5059

Vendor Email: <a href="mailto:ying@mandarinstrings.com">ying@mandarinstrings.com</a>

Gro	oup 4 – String Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Violin	\$48.00 - \$70.00
2	Viola	\$48.00 - \$70.00
3	Cello	\$48.00 - \$70.00
4	Bass	\$48.00 - \$70.00
Gro	oup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such as parts.	All accessories are priced 25% to 50% below customary retail and guaranteed to be the lowest education price available from any source.
2	Fee structure for additional, related services.	Related services are priced the same as instrument repair.
NO	TES	
The	re is no charge for quotations or for pick-up and de	elivery.



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April 13, 2022

Ms. Katherine Burns Guitar Center Stores Inc dba Music and Arts 5295 Westview Drive, Suite 300 Frederick, MD 21703

Dear Ms. Burns:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP

**Director of Procurement Services** 

dgm

cc: Accounts Payable

Laura Hyde (Music & Arts)

Award Letter, Page 2

Guitar Center Stores Inc dba Music and Arts

Vendor-PO Mailing #:100554-7

Vendor Phone: 404-788-0614 (Laura Hyde)

Vendor Email: <a href="mailto:lhyde@musicarts.com">lhyde@musicarts.com</a>

Gro	oup 1 – Woodwind Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Bassoon	\$52.50
2	Bass Clarinet	\$52.50
3	Eb Clarinet	\$52.50
4	Flute	\$52.50
5	Oboe	\$52.50
6	Piccolo	\$52.50
7	Alto Saxophone	\$52.50
8	Baritone Saxophone	\$52.50
9	Tenor Saxophone	\$52.50
Gro	oup 2 – Brass Instruments	
1	French Horn, Single	\$52.50
2	French Horn, Double	\$52.50
3	Euphonium	\$52.50
4	Sousaphone	\$52.50
5	Trombone	\$52.50
6	Trumpet & Mellophone	\$52.50
7	Tuba	\$52.50
Gro	oup 3 – Percussion Instruments	
1	Various Instruments	\$52.50
Gro	oup 4 – String Instruments	
1	Violin	\$52.50
2	Viola	\$52.50
3	Cello	\$52.50
4	Bass	\$52.50
Gro	pup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such as parts.	20% discount off of MSRP for parts
2	Fee structure for additional, related services.	\$52.50/hour
3	Lead-time for pick-up of instrument to be repaired from repair request.	3 days or less



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April 13, 2022

Mr. Kevin Bowen North Georgia Horn Works, LLC 2905 Cherokee Street NW Kennesaw, GA 30144

Dear Mr. Bowen:

This is to advise you that your company has been awarded the following items from Cobb County School District IFB B2212, Musical Instrument Repair/Service as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP

Barbara Bate

**Director of Procurement Services** 

dgm

cc: Accounts Payable

Award Letter, Page 2

North Georgia Horn Works, LLC Vendor-PO Mailing #:100708 Vendor Phone: 678-324-7727

Vendor Email: <a href="mailto:kevin@ngahornworks.com">kevin@ngahornworks.com</a>

Gro	Group 1 – Woodwind Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Bassoon	\$100.00
2	Bass Clarinet	\$100.00
3	Eb Clarinet	\$100.00
4	Flute	\$100.00
5	Oboe	\$100.00
6	Piccolo	\$100.00
7	Alto Saxophone	\$100.00
8	Baritone Saxophone	\$100.00
9	Tenor Saxophone	\$100.00
Gro	oup 2 – Brass Instruments	
1	French Horn, Single	\$100.00
2	French Horn, Double	\$100.00
3	Euphonium	\$100.00
4	Sousaphone	\$100.00
5	Trombone	\$100.00
6	Trumpet & Mellophone	\$100.00
7	Tuba	\$100.00
Gro	pup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such	Parts Cost plus 20%
	as parts.	raits cost plus 20%
2	Fee structure for additional, related services.	\$100.00/hour
3	Lead-time for pick-up of instrument to be	24 hours
3	repaired from repair request.	24 110013



514 Glover Street Marietta, GA 30060 Telephone: (770) 426-3300

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April 13, 2022

Mr. Wallace Hambrick Sachs Hambrick LLC dba Ronald Sachs Violins 3100 Roswell Road, Suite 117 Marietta, GA 30062

Dear Mr. Hambrick:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP

**Director of Procurement Services** 

dgm

cc: Accounts Payable

Award Letter, Page 2

Sachs Hambrick LLC dba Ronald Sachs Violins

Vendor-PO Mailing #:104240 Vendor Phone: 770-485-8814

Vendor Email: <a href="mailto:cobb@ronaldsachs.com">cobb@ronaldsachs.com</a>

Gro	oup 4 – String Instruments	
#	Instrument Type	Hourly Labor Rate Range
1	Violin	\$40.00 - \$65.00
2	Viola	\$40.00 - \$65.00
3	Cello	\$40.00 - \$65.00
4	Bass	\$40.00 - \$65.00
Gro	oup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such as parts.	Repair quotes are given as a flat rate, which includes parts and labor at a further discount.  Any additional parts and/or accessories will be discounted by 20% below MSRP.
2	Fee structure for additional, related services.	Full restorations or repairs beyond the scope of general repairs may be quoted at luthier's normal rate of up to \$100/hour.
3	Lead-time for pick-up of instrument to be repaired from repair request.	1-2 Days



514 Glover Street Marietta, GA 30060 Telephone: (770) 426-3300

www.cobbk12.org

April 13, 2022

Mr. Christopher R. Monroe The Gift of Music Foundation Inc. dba The Gift of Music Foundation 2030 Powers Ferry Road SE, Suite 390 Atlanta, GA 30339

Dear Mr. Monroe:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2212**, **Musical Instrument Repair/Service** as shown on the attached page.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP

**Director of Procurement Services** 

dgm

cc: Accounts Payable

Award Letter, Page 2

The Gift of Music Foundation, Inc. dba The Gift of Music Foundation

Vendor-PO Mailing #:100196 Vendor Phone: 770-988-5090

Vendor Email: <a href="mailto:cmonroe@giftofmusic.org">cmonroe@giftofmusic.org</a>

	oup 1 – Woodwind Instruments	U. 1.1.1.2.2.2
#	Instrument Type	Hourly Labor Rate Range
1	Bassoon	\$60.00 - \$95.00
2	Bass Clarinet	\$60.00 - \$95.00
3	Eb Clarinet	\$60.00 - \$95.00
4	Flute	\$60.00 - \$95.00
5	Oboe	\$60.00 - \$95.00
6	Piccolo	\$60.00 - \$95.00
7	Alto Saxophone	\$60.00 - \$95.00
8	Baritone Saxophone	\$60.00 - \$95.00
9	Tenor Saxophone	\$60.00 - \$95.00
Gro	oup 2 – Brass Instruments	
1	French Horn, Single	\$60.00 - \$95.00
2	French Horn, Double	\$60.00 - \$95.00
3	Euphonium	\$60.00 - \$95.00
4	Sousaphone	\$60.00 - \$95.00
5	Trombone	\$60.00 - \$95.00
6	Trumpet & Mellophone	\$60.00 - \$95.00
7	Tuba	\$60.00 - \$95.00
Gro	oup 3 – Percussion Instruments	
1	Various Instruments	\$60.00 - \$95.00
Gro	oup 4 – String Instruments	
1	Violin	\$50.00 - \$75.00
2	Viola	\$50.00 - \$75.00
3	Cello	\$50.00 - \$75.00
4	Bass	\$50.00 - \$75.00
Gro	oup 5 – Related Items	Discount/Fee Structure
1	Fee structure for additional, related items such as parts.	Parts cost plus 20%
2	Fee structure for additional, related services.	\$50.00 - \$95.00/hour
3	Lead-time for pick-up of instrument to be repaired from repair request.	Same day or 1 business day max

## NOTES

A detailed estimate is always provided and must be approved (per our policies and in compliance with Section 3.3 in "Repair Specifications") prior to work commencing.

Loaners are provided at no cost per our policies and in compliance with Section 3.9 in "Repair Specifications." Pickup and Delivery is always at no cost.

On-Site Work is always at no cost.