



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

September 30, 2021

Mr. Demetrios Kostopoulos  
A&D Painting, Inc.  
2016 Tucker Industrial Rd.  
Tucker, GA 30084

Dear Mr. Kostopoulos:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P0222, Painting Services** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **October 1, 2021 through September 30, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org)**. The **Maintenance Department** contact is **Dennis Crudup at 770-426-3424**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

mat

cc: Accounts Payable  
Dennis Crudup  
Gene Trull  
Paul Walker  
Thomas Marshall  
Debbie Stinchcomb  
Rhonda Harris

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Chris Ragsdale

**Award Letter, Page 2**

**RFP P0222, Painting Services**

**A&D Painting, Inc. (Vendor-PO Mailing #100004)**

**Phone Number: 770-414-4111**

**Email Address: [Office@adpaintinginc.com](mailto:Office@adpaintinginc.com)**

<b>GROUP 1 – UNFINISHED SURFACES</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
<b>PAINING GYPSUM DRYWALL</b>			
1	Flat Latex	SQ FT	\$ 0.30
2	S/G Latex	SQ FT	\$ 0.30
3	S/G Oil	SQ FT	\$ 0.30
<b>PAINING CONCRETE BLOCK WALL</b>			
4	Flat Latex	SQ FT	\$ 0.30
5	S/G Latex	SQ FT	\$ 0.30
6	S/G Oil	SQ FT	\$ 0.30
<b>GROUP 2 – EXISTING STRUCTURE</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
<b>PAINING INTERIOR CONCRETE BLOCK WALLS (including any radiators or radiator covers on the wall)</b>			
1	Flat Latex	SQ FT	\$ 0.30
2	S/G Latex	SQ FT	\$ 0.35
3	S/G Oil	SQ FT	\$ 0.30
4	Water Based Epoxy	SQ FT	\$ 0.35
<b>PAINING INTERIOR GYPSUM/ DRYWALL/WOOD SURFACES (including any radiators or radiator covers on the wall)</b>			
5	Flat Latex	SQ FT	\$ 0.30
6	S/G Latex	SQ FT	\$ 0.35
7	S/G Oil	SQ FT	\$ 0.30
<b>PAINING EXTERIOR CONCRETE BLOCK WALLS</b>			
8	Flat Latex	SQ FT	\$ 0.30
9	S/G Latex	SQ FT	\$ 0.35
10	S/G Oil	SQ FT	\$ 0.30
11	Elastomeric	SQ FT	\$ 0.30
<b>GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
1	Pressure-wash	SQ FT	\$ 0.20
2	Sanding floors/walls	SQ FT	\$ 0.15
3	Patching floors/walls	PER HOUR	\$ 10.00
4	Painting drywall ceiling	SQ FT	\$ 0.35
5	Painting corrugated ceiling	SQ FT	\$ 0.35
6	Painting exposed piping	LINEAR FT	\$ 0.50
7	Painting standard size concrete wheel stops 6'x8"x6"	EACH	\$ 10.00
8	Painting light poles	LINEAR FT	\$ 2.00
9	Painting doors (All sides including edges)	SQ FT	\$ 1.50
10	Painting door frames (Interior/Exterior-all sides)	CUBIC FT	\$ 16.66
11	Painting wood base/molding	LINEAR FT	\$ 0.50

**Award Letter, Page 3**

**RFP P0222, Painting Services**

A&D Painting, Inc. (Vendor-PO Mailing #100004)

Phone Number: 770-414-4111

Email Address: [Office@adpaintinginc.com](mailto:Office@adpaintinginc.com)

<b>GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES (Continued)</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
12	Painting window frames (Interior/Exterior-all sides)	CUBIC FT	\$ 16.66
13	Painting/repaint accent stripe on existing surface	SQ FT	\$ 0.50
14	Painting concrete floors	SQ FT	\$ 0.50
15	Painting exposed beams	LINEAR FT	\$ 0.50
16	Painting wood shelving	LINEAR FT	\$ 0.30
17	Painting handrail	LINEAR FT	\$ 1.00
18	Painting awning /overhead	SQ FT	\$ 0.35
19	Painting support posts to Awning/overhead	CUBIC FT	\$ 16.66
20	Parking space striping (Traffic paint required; 2 lines per space)	LINEAR FT	\$ 0.75
21	Painting curb (Traffic paint required)	LINEAR FT	\$ 1.00
22	Paint radiators and covers ONLY	SQ FT	\$ 0.40
<b>GROUP 4 – RELATED ITEMS</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>HOURLY RATE</b>	
1	Fee structure for additional, related services that may be needed during the award period.	\$	18.00
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>PERCENTAGE</b>	
2	Fee structure for additional, related items that may be purchased during the award period.	Cost +15% Mark-up	
3	Additional equipment rental needed.	10% Mark-up	



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September 30, 2021

Ms. Ashley Lewis  
Grateful Painting, LLC  
1575 Highway 411 NE  
Suite 104  
Cartersville, GA 30121

Dear Ms. Lewis:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P0222, Painting Services** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **October 1, 2021 through September 30, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415** or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org). The **Maintenance Department** contact is **Dennis Crudup at 770-426-3424**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

mat

cc: Accounts Payable  
Dennis Crudup  
Gene Trull  
Paul Walker  
Thomas Marshall  
Debbie Stinchcomb  
Rhonda Harris

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**SUPERINTENDENT**

Chris Ragsdale

## Award Letter, Page 2

RFP P0222, Painting Services

Grateful Painting, LLC (Vendor-PO Mailing #104477)

Phone Number: 470-439-5865

Email Address: [Ashley@gratefulpaintinginc.com](mailto:Ashley@gratefulpaintinginc.com)

GROUP 1 – UNFINISHED SURFACES			
ITEM	DESCRIPTION	UOM	UNIT COST
PAINTING GYPSUM DRYWALL			
1	Flat Latex	SQ FT	\$ 0.80
2	S/G Latex	SQ FT	\$ 0.80
3	S/G Oil	SQ FT	\$ 0.85
PAINTING CONCRETE BLOCK WALL			
4	Flat Latex	SQ FT	\$ 0.83
5	S/G Latex	SQ FT	\$ 0.83
6	S/G Oil	SQ FT	\$ 0.88
GROUP 2 – EXISTING STRUCTURE			
ITEM	DESCRIPTION	UOM	UNIT COST
PAINTING INTERIOR CONCRETE BLOCK WALLS (including any radiators or radiator covers on the wall)			
1	Flat Latex	SQ FT	\$ 0.70
2	S/G Latex	SQ FT	\$ 0.70
3	S/G Oil	SQ FT	\$ 0.75
4	Water Based Epoxy	SQ FT	\$ 0.80
PAINTING INTERIOR GYPSUM/ DRYWALL/WOOD SURFACES (including any radiators or radiator covers on the wall)			
5	Flat Latex	SQ FT	\$ 0.70
6	S/G Latex	SQ FT	\$ 0.70
7	S/G Oil	SQ FT	\$ 0.75
PAINTING EXTERIOR CONCRETE BLOCK WALLS			
8	Flat Latex	SQ FT	\$ 0.70
9	S/G Latex	SQ FT	\$ 0.70
10	S/G Oil	SQ FT	\$ 0.75
11	Elastomeric	SQ FT	\$ 0.75
GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES			
ITEM	DESCRIPTION	UOM	UNIT COST
1	Pressure-wash	SQ FT	\$ 0.20
2	Sanding floors/walls	SQ FT	\$ 0.40
3	Patching floors/walls	PER HOUR	\$ 20.00
4	Painting drywall ceiling	SQ FT	\$ 0.80
5	Painting corrugated ceiling	SQ FT	\$ 1.45
6	Painting exposed piping	LINEAR FT	\$ 1.20
7	Painting standard size concrete wheel stops 6"x8"x6"	EACH	\$ 20.00
8	Painting light poles	LINEAR FT	\$ 5.00
9	Painting doors (All sides including edges)	SQ FT	\$ 1.15
10	Painting door frames (Interior/Exterior-all sides)	CUBIC FT	\$ 1.00
11	Painting wood base/molding	LINEAR FT	\$ 1.00

Award Letter, Page 3

RFP P0222, Painting Services

Grateful Painting, LLC (Vendor-PO Mailing #104477)

Phone Number: 470-439-5865

Email Address: [Ashley@gratefulpaintinginc.com](mailto:Ashley@gratefulpaintinginc.com)

GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES (Continued)			
ITEM	DESCRIPTION	UOM	UNIT COST
12	Painting window frames (Interior/Exterior-all sides)	CUBIC FT	\$ 1.00
13	Painting/repaint accent stripe on existing surface	SQ FT	\$ 0.80
14	Painting concrete floors	SQ FT	\$ 0.80
15	Painting exposed beams	LINEAR FT	\$ 1.20
16	Painting wood shelving	LINEAR FT	\$ 0.90
17	Painting handrail	LINEAR FT	\$ 1.00
18	Painting awning /overhead	SQ FT	\$ 0.80
19	Painting support posts to Awning/overhead	CUBIC FT	\$ 1.25
20	Parking space striping (Traffic paint required; 2 lines per space)	LINEAR FT	\$ 0.30
21	Painting curb (Traffic paint required)	LINEAR FT	\$ 1.75
22	Paint radiators and covers ONLY	SQ FT	\$ 0.80
GROUP 4 – RELATED ITEMS			
ITEM	DESCRIPTION	HOURLY RATE	
1	Fee structure for additional, related services that may be needed during the award period.	General Labor - \$18.00 Specialty Trade - \$25.00 (Paint/Drywall)	
ITEM	DESCRIPTION	PERCENTAGE	
2	Fee structure for additional, related items that may be purchased during the award period.	Cost +8%	
3	Additional equipment rental needed.	Cost +8%	
<b>NOTE:</b> Additional Services Added		Re-stain existing interior wood doors (all sides) \$1.00/SF  Paint exterior soffit/ overhang \$1.10/SF	



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September 30, 2021

Mr. Sam Yi  
Intercontinental Commercial Services, Inc. (ICS, Inc.)  
912 Hurricane Shoals Rd. NE  
Lawrenceville, GA 30043

Dear Mr. Yi:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P0222, Painting Services** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **October 1, 2021 through September 30, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415** or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org). The **Maintenance Department** contact is **Dennis Crudup at 770-426-3424**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

mat

cc: Accounts Payable  
Dennis Crudup  
Gene Trull  
Paul Walker  
Thomas Marshall  
Debbie Stinchcomb  
Rhonda Harris

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**SUPERINTENDENT**

Chris Ragsdale

## Award Letter, Page 2

RFP P0222, Painting Services

Intercontinental Commercial Services, Inc. (ICS, Inc.)

Vendor-PO Mailing #102592, Phone Number: 678-530-0401

Email Address: [ics.emails@gmail.com](mailto:ics.emails@gmail.com)

GROUP 1 – UNFINISHED SURFACES			
ITEM	DESCRIPTION	UOM	UNIT COST
PAINTING GYPSUM DRYWALL			
1	Flat Latex	SQ FT	\$ 0.85
2	S/G Latex	SQ FT	\$ 0.85
3	S/G Oil	SQ FT	\$ 0.90
PAINTING CONCRETE BLOCK WALL			
4	Flat Latex	SQ FT	\$ 0.85
5	S/G Latex	SQ FT	\$ 0.85
6	S/G Oil	SQ FT	\$ 0.90
GROUP 2 – EXISTING STRUCTURE			
ITEM	DESCRIPTION	UOM	UNIT COST
PAINTING INTERIOR CONCRETE BLOCK WALLS (including any radiators or radiator covers on the wall)			
1	Flat Latex	SQ FT	\$ 0.75
2	S/G Latex	SQ FT	\$ 0.75
3	S/G Oil	SQ FT	\$ 0.80
4	Water Based Epoxy	SQ FT	\$ 0.85
PAINTING INTERIOR GYPSUM/ DRYWALL/WOOD SURFACES (including any radiators or radiator covers on the wall)			
5	Flat Latex	SQ FT	\$ 0.75
6	S/G Latex	SQ FT	\$ 0.75
7	S/G Oil	SQ FT	\$ 0.80
PAINTING EXTERIOR CONCRETE BLOCK WALLS			
8	Flat Latex	SQ FT	\$ 0.75
9	S/G Latex	SQ FT	\$ 0.75
10	S/G Oil	SQ FT	\$ 0.80
11	Elastomeric	SQ FT	\$ 0.85
GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES			
ITEM	DESCRIPTION	UOM	UNIT COST
1	Pressure-wash	SQ FT	\$ 0.25
2	Sanding floors/walls	SQ FT	\$ 0.45
3	Patching floors/walls	PER HOUR	\$ 17.50
4	Painting drywall ceiling	SQ FT	\$ 0.85
5	Painting corrugated ceiling	SQ FT	\$ 1.50
6	Painting exposed piping	LINEAR FT	\$ 1.25
7	Painting standard size concrete wheel stops 6'x8"x6"	EACH	\$ 25.00
8	Painting light poles	LINEAR FT	\$ 7.50
9	Painting doors (All sides including edges)	SQ FT	\$ 1.15
10	Painting door frames (Interior/Exterior-all sides)	CUBIC FT	\$ 18.61
11	Painting wood base/molding	LINEAR FT	\$ 1.00



**Award Letter, Page 3**

**RFP P0222, Painting Services**

**Intercontinental Commercial Services, Inc. (ICS, Inc.)**

**Vendor-PO Mailing #102592, Phone Number: 678-530-0401**

**Email Address: [ics.emails@gmail.com](mailto:ics.emails@gmail.com)**

<b>GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES (Continued)</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
12	Painting window frames (Interior/Exterior-all sides)	CUBIC FT	\$ 18.61
13	Painting/repaint accent stripe on existing surface	SQ FT	\$ 0.85
14	Painting concrete floors	SQ FT	\$ 0.85
15	Painting exposed beams	LINEAR FT	\$ 1.25
16	Painting wood shelving	LINEAR FT	\$ 0.95
17	Painting handrail	LINEAR FT	\$ 1.00
18	Painting awning /overhead	SQ FT	\$ 0.85
19	Painting support posts to Awning/overhead	CUBIC FT	\$ 28.19
20	Parking space striping (Traffic paint required; 2 lines per space)	LINEAR FT	\$ 0.98
21	Painting curb (Traffic paint required)	LINEAR FT	\$ 2.50
22	Paint radiators and covers ONLY	SQ FT	\$ 0.85
<b>GROUP 4 – RELATED ITEMS</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>HOURLY RATE</b>	
1	Fee structure for additional, related services that may be needed during the award period.	\$ 24.50	
<b>ITEM#</b>	<b>DESCRIPTION</b>	<b>PERCENTAGE</b>	
2	Fee structure for additional, related items that may be purchased during the award period.	Cost +10% Mark-up	
3	Additional equipment rental needed.	10%	



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September 30, 2021

Mr. Moti Golan  
Mid Atlantic Renovation, Inc.  
3259 Peachtree Corners Circle  
Norcross, GA 30092

Dear Mr. Golan:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P0222, Painting Services** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **October 1, 2021 through September 30, 2022** with an option to renew. This award letter is not an official order.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

mat

cc: Accounts Payable  
Dennis Crudup  
Gene Trull  
Paul Walker  
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**SUPERINTENDENT**

Chris Ragsdale

**Award Letter, Page 2**

**RFP P0222, Painting Services**

**Mid Atlantic Renovation, Inc. (Vendor-PO Mailing #103674)**

**Phone Number: 770-409-7660**

**Email Address: [Pbuckner@midatlanticrenovation.com](mailto:Pbuckner@midatlanticrenovation.com)**

<b>GROUP 1 – UNFINISHED SURFACES</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
<b>PAINING GYPSUM DRYWALL</b>			
1	Flat Latex	SQ FT	\$ 0.85
2	S/G Latex	SQ FT	\$ 1.00
3	S/G Oil	SQ FT	\$ 1.20
<b>PAINING CONCRETE BLOCK WALL</b>			
4	Flat Latex	SQ FT	\$ 1.10
5	S/G Latex	SQ FT	\$ 1.20
6	S/G Oil	SQ FT	\$ 1.40
<b>GROUP 2 – EXISTING STRUCTURE</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
<b>PAINING INTERIOR CONCRETE BLOCK WALLS (including any radiators or radiator covers on the wall)</b>			
1	Flat Latex	SQ FT	\$ 0.80
2	S/G Latex	SQ FT	\$ 0.90
3	S/G Oil	SQ FT	\$ 1.35
4	Water Based Epoxy	SQ FT	\$ 0.90
<b>PAINING INTERIOR GYPSUM/ DRYWALL/WOOD SURFACES (including any radiators or radiator covers on the wall)</b>			
5	Flat Latex	SQ FT	\$ 0.85
6	S/G Latex	SQ FT	\$ 0.90
7	S/G Oil	SQ FT	\$ 1.35
<b>PAINING EXTERIOR CONCRETE BLOCK WALLS</b>			
8	Flat Latex	SQ FT	\$ 0.85
9	S/G Latex	SQ FT	\$ 0.90
10	S/G Oil	SQ FT	\$ 1.35
11	Elastomeric	SQ FT	\$ 0.90
<b>GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES</b>			
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>UNIT COST</b>
1	Pressure-wash	SQ FT	\$ 0.25
2	Sanding floors/walls	SQ FT	\$ 0.55
3	Patching floors/walls	PER HOUR	\$ 30.00
4	Painting drywall ceiling	SQ FT	\$ 0.90
5	Painting corrugated ceiling	SQ FT	\$ 2.25
6	Painting exposed piping	LINEAR FT	\$ 1.40
7	Painting standard size concrete wheel stops 6'x8"x6"	EACH	\$ 30.00
8	Painting light poles	LINEAR FT	\$ 5.00
9	Painting doors (All sides including edges)	SQ FT	\$ 1.65
10	Painting door frames (Interior/Exterior-all sides)	CUBIC FT	\$ 2.50
11	Painting wood base/molding	LINEAR FT	\$ 1.00

**Award Letter, Page 3**

**RFP P0222, Painting Services**

Mid Atlantic Renovation, Inc. (Vendor-PO Mailing #103674)

Phone Number: 770-409-7660

Email Address: [Pbuckner@midatlanticrenovation.com](mailto:Pbuckner@midatlanticrenovation.com)

GROUP 3 – OTHER SERVICES FOR EXISTING STRUCTURES (Continued)			
ITEM	DESCRIPTION	UOM	UNIT COST
12	Painting window frames (Interior/Exterior-all sides)	CUBIC FT	\$ 2.50
13	Painting/repaint accent stripe on existing surface	SQ FT	\$ 2.50
14	Painting concrete floors	SQ FT	\$ 5.00
15	Painting exposed beams	LINEAR FT	\$ 2.50
16	Painting wood shelving	LINEAR FT	\$ 1.50
17	Painting handrail	LINEAR FT	\$ 5.00
18	Painting awning /overhead	SQ FT	\$ 4.00
19	Painting support posts to Awning/overhead	CUBIC FT	\$ 3.50
20	Parking space striping (Traffic paint required; 2 lines per space)	LINEAR FT	\$ 1.40
21	Painting curb (Traffic paint required)	LINEAR FT	\$ 2.00
22	Paint radiators and covers ONLY	SQ FT	\$ 1.60
GROUP 4 – RELATED ITEMS			
ITEM	DESCRIPTION	HOURLY RATE	
1	Fee structure for additional, related services that may be needed during the award period.	\$ 35.00	
ITEM	DESCRIPTION	PERCENTAGE	
2	Fee structure for additional, related items that may be purchased during the award period.	Cost Plus 7% Markup	
3	Additional equipment rental needed.	Cost Plus 7% Markup	