

**RFP 19-15, Property and Casualty Insurance Brokerage Services
Evaluation (BAFO cost)**

Evaluation Criteria	Poss Pts	AON	Arthur J Gallagher Risk Mgt Svs
		Pts	Pts
Broker Firm Qualifications (Section 6.0)	100	85	90
Broker Team Qualifications (Section 7.0)	50	48	48
Methodology (Section 8.0)	75	35	75
References (Section 15.0)	25	17	9
Non-Cost Subtotal	250	185	222
Competitive Range Negotiations (Section 9.0)	100	90	90
BAFO Cost	250	125	163.46
BAFO TOTAL	600	400	475.46

Awarded supplier outlined in **BOLD**

Cost Evaluation Formula: (Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score. The cost score was based upon the first year cost only.

The non-cost components of proposals (total of items 1 – 4) can receive a maximum of 250 points out of 600 points possible. Only non-cost proposals that receive 175 points (70% of total non-cost score) or more will have the accompanying cost evaluated.

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Evaluation Criteria	Poss Pts	Educational Risk Solutions	EPIC
		Pts	Pts
Broker Firm Qualifications (Section 6.0)	100	19	75
Broker Team Qualifications (Section 7.0)	50	22	41
Methodology (Section 8.0)	75	20	75
References (Section 15.0)	25	15	14
Non-Cost Subtotal	250	76	205
Competitive Range Negotiations (Section 9.0)	100		100
BAFO Cost	250		250
BAFO TOTAL	600	76	555

Awarded supplier outlined in **BOLD**

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Evaluation Criteria	Poss Pts	Hamby & Aloisio, Inc	Resurgens Risk Management
		Pts	Pts
Broker Firm Qualifications (Section 6.0)	100	55	95
Broker Team Qualifications (Section 7.0)	50	36	50
Methodology (Section 8.0)	75	45	75
References (Section 15.0)	25	10	25
Non-Cost Subtotal	250	146	245
Competitive Range Negotiations (Section 9.0)	100		100
BAFO Cost	250		114.86
BAFO TOTAL	600	146	459.86

Awarded supplier outlined in **BOLD**

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