

Cobb County School District  
 Bid 17-12, Sports Equipment and PE Supplies

Company Name:	Aluminum Athletic Equipment Co.	BSN Sports, Passon's Sports, & US Games	Gopher Sports	*Lakeshore Learning Materials	*Medicaleshop Inc.	Nasco
Terms:	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
Minimum Guarantee Percentage Discount	14%	15%	10%	5% no minimum, and free shipping on all orders	0 - 20%	10% off Physical Education & Team Sports Catalog
Exceptions/Restrictions:	Pole Vault & High Jump Crossbars, Vaulting Poles, Portable Press Box/Donkey's MBS-40/MBS-35, FBS-40/FBS/-35	See attached letter	Percentage does not apply to "Only From Gopher" (OFG) Items	No Restrictions	Free Shipping does not apply to heavy duty, extra large and over size items.	Ready-or-Not Tot and accessories and items with an "NA" or "NZ" prefix are not discounted. Discounts not valid with any other coupons, offers, sale flyers, or website promotions. Nasco pays ground shipping except for items with a truck logo. Truck shipments are dock delivery. Call 1-800-558-9595 for shipping questions
Basis for Discount (Per Special Terms & Conditions Section 2.1)	Catalog	Catalogs	Catalogs and www.gophersport.com	Catalogs and www.lakeshorelearning.com	Bid discount offered off retail pricing or on-line pricing	Current price - available at www.enasco.com
Lead Time	30 Days ARO	2 to 3 working days after order entry for in-stock items shipped via FedEx Ground	7-14 days on in-stock items	7-10 Business Days ARO	Depends upon stock availability.	7 - 21 days ARO
Additional Conditions/Notes:		Purchase order must state CCSD Bid Number 17-12			Please contact for a quote on unlisted pricing	When ordering you must refer to Quote # 45813. See your discounted pricing online by visiting eNasco.com/page/QuickWebPricing.

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Company Name:	Pro Sports	Pyramid School Products	Riddell/All American	School Specialty	Score Sports	S&S Worldwide	Varsity Spirit Fashions
Terms:	Net 30	Net 30	1% 10, Net 30	Net 30	Net 30	Net 30	Net 30
Minimum Guarantee Percentage Discount	30%	25%	15%	36% on Supplies 30% on Furniture	10.5 - 33%	18% off of Catalog list Price	5% off Catalog Prices
Exceptions/Restrictions:	No Restrictions	No Restrictions	Catalog percentage discount does not apply to football helmets, customer shoulder pads and all outside vendor products. Contact your local sales rep for pricing on these items.	See attached letter	We manufacture our own Sports Apparel so we offer mainly Score Products. CCSD will qualify for lowest catalog price listed as 1000+ pricing	Not to be combined with Sales Prices, Offer Codes, Internet Specials or Quantity Breaks	Excludes: Any orders placed as "Payment Portal" or "Team Shop"
Basis for Discount (Per Special Terms & Conditions Section 2.1)	MSRP	Champion Sports electronic catalog on www.pyramidsp.com	Riddell 2017 Multi-Sport Catalog	sportime.com		Discount will be based off of our most current catalog and internet prices only.	Catalog Prices and www.varsity.com/publications/varsity-spirit-fashion-2017.html
Lead Time	Varies depending on stock. In stock -14 days	7 - 10 days	30 days ARO	4 - 17 in-stock items, longer for dropship items	10-14 days for production plus 4 transit days.	3 - 5 days ARO	30 - 75 days - Delivery depends on when orders are received/processed & availability
Additional Conditions/Notes:		#17-12COBB must be listed on all orders Percent Discount from Champion Sports 2016-2017 Catalog.	Percentage available through 12/28/17, pending and subject to renewal	School Specialty Catalogs: Educational Essentials, Art Education - SAX, Special Needs - Abilitations, PE & Recreation - Sportime, Early Childhood - Childcraft, Furniture & Equipment, Safety and Security - Guardian	CCSD will qualify for lowest catalog price listed as 1000+ pricing		