



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

June 1, 2022

Ms. Carolon Ulrich  
Apperson, Inc.  
6623 S. 228<sup>th</sup> Street  
Kent, WA 98031

Dear Ms. Ulrich:

This is to advise you that the award to your company for **RFQ Q2021030, Test Scoring Forms and Machines** as shown on the attached pages has been renewed.

The renewed award is in accordance with the terms and conditions of the Request for Quote and with your pricing remaining firm from **July 1, 2022, through June 30, 2023**, with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact Lorri Mathews at 770-426-3365 or [lorri.mathews@cobbk12.org](mailto:lorri.mathews@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

Im

cc: Karen Hall  
Thomas Marshall  
Kyle Matthews  
Mary Waymire

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**BOARD OF EDUCATION**

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RFQ Q2021030, Test Scoring Forms and Machines

Renewal Award Letter, Page 2

Apperson, Inc.

Vendor PO-Mailing: #102140

Vendor Phone: #800-827-9219 x1382

Vendor Email: [carolon.ulrich@apperson.com](mailto:carolon.ulrich@apperson.com)

Description		MFG/Model #	
<b>Test Scoring Machine</b>			
Manufacturer and model number of test scoring machine (provided at no cost)		DataLink 1200 Scanner Item #28690	
Item #	Description	UOM	Unit Price
<b>Scoring Forms</b>			
25810	10 Q Numeric Grid Response (1-10/1-10) (2-sided)	500/pkg.	\$33.75
28890	100 Q 1-4 (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided)	500/pkg.	\$34.13
26730	100 Q 1-5 (1-100) Ruled essay area on back (2-sided) (NE-100)	500/pkg.	\$34.88
29760	100 Q A-D (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided)	500/pkg.	\$38.63
28760	100 Q A-D (1-50/51-100) Large bubbles w/9 Digit Student ID on front (2-sided)	500/pkg.	\$31.13
26770	100 Q A-D / E-H (1-100) (1-sided) (E-100)	500/pkg.	\$31.88
28370	100 Q A-D / F-I (1-100) 10 Digit Student ID; Ruled essay area on back (2-sided) (10-ID-100A2)	500/pkg.	\$38.63
24680	100 Q A-D / F-J (1-100) 10 Digit Student ID; Ruled essay area on back (2-sided) (10-ID-100-A1)	500/pkg.	\$32.63
28340	100 Q A-D / F-J (1-50/51-100) Large bubbles w/10 Digit Student ID on front (2-sided)	500/pkg.	\$31.13
29060	100 Q A-D/F-I (1-50/51-100) Large bubbles w/10 Digit Student ID on front (2-sided) requires F/W 5.3+	500/pkg.	\$40.13
26970	100 Q A-E (1-100) (Pg. 1) w/Ruled essay area (Pg.'s 2-4) Full Sheet (4 pages) (EB-100)	250/pkg.	\$28.13
27120	100 Q A-E (1-100) 10 Digit Student ID: Ruled essay area on back (2-sided) (10-ID-100A)	500/pkg.	\$31.13
26200	100 Q A-E (1-100) 100 Q 1-5 (1-100) (2-sided) (A-100)	500/pkg.	\$31.13
28500	100 Q A-E (1-100) 100 Q A-D / F-J (1-100) 9 Digit Student ID on both sides w/multiple test code (2-sided)	500/pkg.	\$31.13
26960	100 Q A-E (1-100) 20 Matching 1-12 (1-20), 15 Completion (1-15) (2-sided) (AMC-100)	500/pkg.	\$31.13
28020	100 Q A-E (1-100) 20 Matching A-T (1-20) (2-sided) (AM-100A)	500/pkg.	\$32.63
28210	100 Q A-E (1-100) 9 Digit Student ID & Essay Score grid (Pg. 1) w/Ruled essay area (Pg.'s 2-4) Full Sheet (4 pages) (100-EB-AS)	250/pkg.	\$31.13
28040	100 Q A-E (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) (100-AS) requires F/W 2.3+	500/pkg.	\$34.13
28200	100 Q A-E (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided, 6 forms per set, 500 set min order) (100-AS 6PK) requires F/W 2.3+	500/ctn	\$296.25
26720	100 Q A-E (1-100) Ruled essay area on back (2-sided) (AE-100)	500/pkg.	\$31.13
28510	100 Q A-E (1-100/1-100) 9 Digit Student ID on both sides w/multiple test code (2-sided)	500/pkg.	\$31.13

RFQ Q2021030, Test Scoring Forms and Machines

Renewal Award Letter, Page 3

Apperson, Inc.

Vendor PO-Mailing: #102140

Vendor Phone: #800-827-9219 x1382

Vendor Email: [carolon.ulrich@apperson.com](mailto:carolon.ulrich@apperson.com)

Item #	Description	UOM	Unit Price
<b>Scoring Forms cont.</b>			
28380	100 Q A-E (1-50/51-100) Full Sheet w/9 Digit Student ID, Essay Score grid & workspace on both sides (2-sided)(MP-100AS) requires F/W 3.3+	500/pkg.	\$35.63
29110	100 Q A-E/F-K (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided)	500/pkg.	\$34.13
25800	100 Q F-K / A-E (1-100/1-100) (2-sided) (TX-100)	500/pkg.	\$38.63
26660	100 Q A-E (1-100) 100 Q A-E/F-K (1-100) (2-sided) (F-100)	500/pkg.	\$31.13
26760	100 Q A-E (1-100/1-100) (2-sided) (A-2/100)	500/pkg.	\$31.13
28980	100-QA-E(1-100/1-100) 10 Digit Student ID on both sides (2-sided)	500/pkg.	\$31.13
20000	130 Q 1-4 (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet) requires F/W 5.3P	500/pkg.	\$41.25
29670	130 Q A-D (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet) requires F/W 5.3P	500/pkg.	\$32.63
29690	130 Q A-D/F-J (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet)requires F/W 5.3P	500/pkg.	discontinued
29640	130 Q A-E (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet) requires F/W 5.3P	500/pkg.	\$38.63
28190	15 Q A-E (1-15) 9 Digit Student ID & Essay Score grid (1-sided) (15-AS)	500/pkg.	\$26.63
28180	15 Q A-E (1-15) 9 Digit Student ID & Essay Score grid (1-sided, 6 forms per set, 500 set min order) (15-AS 6/PK)	500/ctn	\$262.50
26810	20 Q A-E (1-20/1-20) (2-sided) (A-20)	500/pkg.	\$27.38
28350	200 Q 1-5 (1-100/101-200) 9 Digit Student ID & Essay Score grid on front (2-sided) (200-NS) requires F/W 2.3+	500/pkg.	\$37.13
26550	200 Q A-E (1-100/101-200) (2-sided) (A-200)	500/pkg.	\$31.13
27650	200 Q A-E (1-100/101-200) 10 Digit Student ID on front (2-sided) (10-ID-200A)	500/pkg.	\$31.13
28030	200 Q A-E (1-100/101-200) 9 Digit Student ID & Essay Score grid on front (2-sided) (200-AS)requires F/W 2.3+	500/pkg.	\$34.13
28360	200 Q A-E/F-J (1-100/101-200) 9 Digit Student ID & Essay Score grid on front (2-sided) (200 A-J S) requires F/W 2.3+	500/pkg.	\$35.63
28830	25 Q A-E (1-25) 9 Digit Student ID & Essay Score grid (1-sided) (25-AS)	500/pkg.	\$30.38
26690	25 Q A-E (1-25/1-25) (2-sided) (A-25)	500/pkg.	\$27.38
27420	40 Q A-E (1-20/21-40) Full sheet w/workspace on both sides (2-sided) (MP-40)	500/pkg.	\$35.63
28310	45 Q A-E / F-J/ K-O/ P-T (1-45); 48 Q A-D / E-H/ I-L/ M-P/ Q-T (1-48) 10 Digit Student ID on both sides (2-sided) requires F/W 3.1+	500/pkg.	\$31.13
28330	50 Q 1-4 (1-50/1-50) 10 Digit Student ID on both sides (2-sided) requires F/W 3.3+	500/pkg.	\$31.13
28810	50 Q A-D / F-J (1-50/1-50) Large bubbles w/10 Digit Student ID on both sides (2-sided) requires F/W 3.4+	500/pkg.	\$31.13
23560	50 Q A-E (1-25/26-50) Full sheet w/workspace on both sides (2-sided)	500/pkg.	\$39.38
28860	50 Q A-E (1-50) 20 Rubric 0-10 (51-70) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) requires F/W 5.0+	500/pkg.	\$34.13
28540	50 Q A-E (1-50) 50 Q A-D / F-J (1-50) Large bubbles w/9 Digit Student ID on both sides w/multiple test code (2-sided)	500/pkg.	\$31.13

RFQ Q2021030, Test Scoring Forms and Machines

Renewal Award Letter, Page 4

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Item #	Description	UOM	Unit Price
<b>Scoring Forms cont.</b>			
23450	50 Q A-E (1-50) Large bubbles w/10 Digit Student ID; Ruled essay area on back (2-sided) (10-ID-50A)	500/pkg.	\$31.13
26540	50 Q A-E (1-50) Large bubbles; Ruled essay area on back (2-sided) (A-50)	500/pkg.	\$31.13
20310	50 Q A-E (1-50/1-50) A-E Large bubbles w/9 digit Student ID & Essay Score Grid, side 1 & side 2 F/W 2.3+	500/pkg.	\$31.13
27220	50 Q A-E (1-50/1-50) Large bubbles (2-sided) (A-2/50)	500/pkg.	\$31.13
26820	ACT-Part 1 & 2	500 pkg.	\$36.00
26950	ACT-Part 3 & 4	500 pkg.	\$36.00
26440	Ballot, 100 Candidates (1-100) (1-sided) (A-102)	500/pkg.	\$28.13
27360	Ballot, 100 Candidates (1-100) Full Sheet w/blank space for write-ins (1-sided) (A-103)	500/pkg.	\$38.63
23570	Item Analysis, 200 Responses (1-100/101-200) Full Sheet (2-sided) (DL1200™ 1200 Only)	100/pkg.	\$13.50
26940	SAT-Part 1 – 3	500 pkg.	\$36.00
26980	SAT-Part 4	500 pkg.	\$36.00
26680	Survey, 20 Q A-E or 100 Candidates (1-20 or 1-100) (1-sided) (S-20)	500/pkg.	\$31.13
28010	Survey, 40 Q A-E or 200 Candidates (1-40 or 1-200) (1-sided) (S-40)	500/pkg.	\$34.13
23580	Tally Report, 100 Responses (1-50/51-100) Full sheet (2-sided)	100/pkg.	\$13.50
<b>Machine Accessories</b>			
26370	Ink Cartridge	Each	\$22.88
22950	Calibration Sheet	Each	\$8.63
28850	Dust Cover	Each	\$11.25
29100	Power Supply	Each	\$11.25
26240	Serial Cable	Each	\$9.00
28230	TSM Carry Bag	Each	\$37.49
28490	USB Cable	Each	\$10.13
<b>Description</b>		<b>Discount</b>	
<b>Related Items</b>			
Percent Discount for Related Items		25% off Manufacturer Catalog Price	