		Vendor:	A3 Communications, Inc.	GC&E Systems Group, Inc.	Johnson Controls, Inc.
			,	• • • • • • • • • • • • • • • • • • • •	•
FIXE	D BOX (AXIS CAMERA ONLY)	Terms:	Net 30	Net 30	Net 30
IIAL	D BOX (AXIS CAMERA ONE)		Unit Cost	Unit Cost	Unit Cost
#	Product Name	Part #	(Must include 3 years of Maintenance, Support, & Warranty)	(Must include 3 years of Maintenance, Support, & Warranty)	(Must include 3 years of Maintenance, Support, & Warranty)
1	AXIS P1365 Mk II	0897-001	\$659.56	\$907.53	\$862.70
_	AXIS P1365-E Mk II	0898-001	\$852.17	\$1,112.08	\$1,101.80
	AXIS P1365 Mk II BULK 10PCS	0897-021	\$6,525.49	\$6,348.50	\$8,539.89
_	AXIS P1357	0526-001	\$775.13	\$1,030.25	\$1,006.15
_	AXIS P1357-E	0530-001	\$967.74	\$1,234.80	\$1,245.26
_	AXIS P1357 BULK 10PCS	0526-021	\$7,681.15	\$7,575.78	\$9,974.49
	D DOME (AXIS CAMERA ONLY)	0320-021	\$1,001.13	\$1,515.10	Ç5,574.45
IVE	D DOIVIE (AXIS CAIVIERA ONLY)		Unit Cost	Hall Cont	Halfa Cont
#	Product Name	Part #		Unit Cost	Unit Cost
1	AVIC DOOD VANUE	0052.004	(Must include 3 years of Maintenance, Support, & Warranty) \$543.99	(Must include 3 years of Maintenance, Support, & Warranty) \$788.92	(Must include 3 years of Maintenance, Support, & Warranty) \$724.05
_	AXIS P3225-V MKII AXIS P3225-VE MKII	0952-001	\$543.99 \$659.56	\$788.92	\$862.70
_		0953-001	\$659.56 \$659.56	\$907.53 \$907.53	\$862.70 \$862.70
_	AXIS P3224-LVE MKII AXIS P3225-LV MKII	0991-001	\$659.56 \$621.04	\$907.53 \$866.61	\$862.70 \$814.87
_		0954-001	\$736.60	\$989.33	\$958.32
_	AXIS P3225-LVE MKII	0955-001	\$730.60 \$543.99	\$989.33 \$788.92	\$958.32 \$724.05
_	AXIS P3354 12MM	0467-001	\$543.99 \$543.99	\$788.92 \$788.92	\$724.05 \$724.05
	AXIS P3354 6MM	0465-001	·	1	·
_	AXIS P3364-V 12MM	0471-001	\$621.04	\$866.61	\$814.87 \$814.87
_	AXIS P3364-V 6MM	0481-001	\$621.04	\$866.61	·
_	AXIS P3364-LV 12MM	0486-001	\$698.08	\$948.43	\$910.52
_	AXIS P3364-LV 6MM	0485-001	\$698.08	\$948.43	\$910.52
_	AXIS P3384-V	0511-001	\$775.13	\$1,030.25	\$1,006.15
_	AXIS P3364-VE 12MM	0484-001	\$775.13	\$1,030.25	\$1,006.15
_	AXIS P3364-VE 6MM	0482-001	\$775.13	\$1,030.25	\$1,006.15
_	AXIS P3364-LVE 12MM	0473-001	\$852.17	\$1,112.08	\$1,101.80
_	AXIS P3364-LVE 6MM	0476-001	\$852.17	\$1,112.08	\$1,101.80
_	AXIS P3384-VE	0512-001	\$929.21	\$1,193.89	\$1,197.44
_	AXIS P3365-V	0586-001	\$698.08	\$948.43	\$910.52
_	AXIS P3365-VE	0587-001	\$852.17	\$1,112.08	\$1,101.80
_	AXIS P3367-V	0406-001	\$852.17	\$1,112.08	\$1,101.80
_	AXIS P3367-VE	0407-001	\$1,006.26	\$1,275.71	\$1,293.08
	AXIS P3707-PE	0815-001	\$1,006.26	\$1,275.71	\$1,293.08
CC	ESSORY OTHER (AXIS CAMERA ONLY)				
#	Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1	GASKET A CABLE 3,5-7MM 10PCS	5503-741	\$6.73	\$7.60	\$8.96
2	GASKET B M20 CABLE 6-13MM 10PCS	5503-751	\$6.73	\$7.60	\$8.96
3	GASKET C M25 CABLE 8-17MM 10PCS	5503-791	\$6.73	\$7.60	\$8.96
4	CABLE GLAND A M20 5PCS	5503-761	\$6.73	\$7.60	\$8.96
5	GASKET C M20 10PCS	5505-941	\$6.73	\$7.60	\$8.96
6	AXIS WEATHERSHIELD K	5507-121	\$21.69	\$24.46	\$28.85
7	THEIA LENS CS VARIF 1.8-3MM DC-IRIS	5503-161	\$223.65	\$252.25	\$297.44
8	LENS FUJINON CS 2.2-6MM DC-IRIS B	5800-781	\$111.45	\$125.72	\$148.23
9	LENS CS VARIF 9-40MM DC-IRIS D/N	5503-171	\$201.21	\$226.97	\$267.60
.0	LENS CS VARIF 9-40MM P-IRIS D/N	5504-901	\$201.21	\$226.97	\$267.60
1	LENS COMPUTAR CS 12.5-50MM P-IRIS	5800-801	\$186.25	\$210.07	\$247.70

	Vendor:	A3 Communications, Inc.	GC&E Systems Group, Inc.	Johnson Controls, Inc.
	Terms:	Net 30	Net 30	Net 30
CAMERA HOUSING (AXIS CAMERA ONLY)				
# Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1 AXIS T92E20 OUTDOOR HOUSING	0433-001	\$246.09	\$258.16	\$317.31
2 AXIS T93F05 PROTECTIVE HOUSING	5900-261	\$118.93	\$134.14	\$158.18
3 AXIS SUNSHIELD A	5504-941	\$25.43	\$28.67	\$33.83
4 CORRIDOR FORMAT BRACKET A	5504-931	\$29.17	\$32.88	\$38.80
5 CORRIDOR FORMAT BRACKET B	5506-381	\$29.17	\$32.88	\$38.80
6 AXIS T92E CAMERA HOLDER PLATE C	5505-331	\$14.21	\$16.03	\$18.90
7 AXIS T92E CAMERA CHANGE KIT A	5505-341	\$29.17	\$32.88	\$38.80
COVER/DOME (AXIS CAMERA ONLY)				
# Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1 AXIS P32-V SMOKED DOME A 5P	5506-021	\$126.41	\$142.56	\$168.11
2 AXIS P32-VE SMOKED DOME A 5P	5506-461	\$126.41	\$142.56	\$168.11
3 AXIS P3353/54 DOME KIT CL BLACK	5503-141	\$21.69	\$24.46	\$28.85
4 AXIS P3346 DOME KIT CL BLACK	5503-151	\$21.69	\$24.46	\$28.85
5 AXIS P3364-LV DOME KIT BLACK	5504-401	\$55.35	\$62.42	\$73.62
ACCESSORY MOUNTS (AXIS CAMERA ONLY)				
# Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1 AXIS T94H05L RECESS MOUNT-L	5504-051	\$51.61	\$58.21	\$68.64
2 AXIS T94K01D PENDANT KIT	5505-081	\$29.17	\$32.88	\$38.80
3 AXIS T94K01L RECESSED MOUNT	5505-571	\$59.09	\$66.63	\$78.59
4 AXIS T94M01L RECESSED MOUNT	5505-581	\$81.53	\$91.96	\$108.44
5 AXIS T94M02D PENDANT KIT	5507-511	\$74.05	\$83.53	\$98.49
6 AXIS T94P01B CORNER BRACKET	5504-711	\$59.09	\$64.75	\$78.59
7 AXIS T94R01B CORNER BRACKET	5507-601	\$44.13	\$49.78	\$58.68
8 AXIS T94R01P CONDUIT BACK BOX	5505-141	\$25.43	\$28.67	\$33.83
9 AXIS T94S01D PENDANT KIT STAINLESS STEEL	5504-681	\$96.49	\$108.81	\$128.33
10 AXIS T94T01D PENDANT KIT	5505-871	\$36.65	\$41.34	\$48.74
11 AXIS T94V01D PENDANT KIT	5801-431	\$66.57	\$75.06	\$88.54
12 AXIS T94V01L RECESSED MOUNT	5801-441	\$81.53	\$91.96	\$108.44
13 AXIS T94Q01A WALL MOUNT	5505-241	\$32.91	\$37.09	\$43.76
14 AXIS T94Q01F CEILING AND COLUMN MNT	5507-591	\$81.53	\$91.96	\$108.44
15 AXIS T95A64 BRACKET CORNER	5010-641	\$66.57	\$75.06	\$88.54
16 AXIS T95A67 BRACKET POLE	5010-671	\$96.49	\$108.81	\$128.33
		· .		\$104.36
17 VT CEILING BRACKET BALL JOINT WCM5A	0217-061	\$89.01	\$100.39	EOL - Replacement 5507-591
				\$104.37
18 VT CEILING BRACKET INT CABLE WCM4A	0217-051	\$81.53	\$91.96	EOL - Replacement 5507-591
				\$104.38
19 VT COLUMN MOUNT BALL JOINT WFWCA	0217-071	\$74.05	\$83.53	· ·
				EOL - Replacement 5507-591 \$56.49
20 VT CORNER MOUNT WCWA	0217-101	\$44.13	\$49.78	I -
				EOL - Replacement 5507-601 \$42.12
21 VT WALLBRACKET BALLJOINT WBJA	0217-021	\$17.95	\$20.24	EOL - Replacement 5505-241
22 WALL MOUNT AXIS PS24	5000-011	\$59.09	\$66.63	\$78.59
23 AXIS PS-24 Pole bracket	21764	\$33.66	\$37.97	\$44.78
24 YP3040 WALL BRACKET	5502-471	\$36.65	\$41.34	\$48.74
25 AXIS WALL BRACKET K	5503-491	\$89.01	\$100.39	\$118.37
26 AXIS COLUMN BRACKET K	5506-411	\$89.01	\$100.39	\$118.37
27 AXIS T91A03 DIN RAIL CLIP 5PCS	5800-511	\$14.21	\$16.03	\$18.90
28 AXIS MIDSPAN DIN CLIP A	5503-931	\$14.21	\$16.03	\$18.90
				\$75.64
29 DROP CEILING KIT CL AXIS P3346	5502-781	\$51.61	\$58.21	EOL - Replacement 5505-571
				1 Lot Replacement 3303 371

		Vendor: Terms:		GC&E Systems Group, Inc. Net 30	Johnson Controls, Inc. Net 30
3	0 DROP CEILING KIT SM AXIS P3346	5502-791	\$51.61	\$58.21	\$75.64 EOL - Replacement 5505-571
3	1 DROP CEILING KIT CL AXIS P3343/4	5502-361	\$51.61	\$58.21	\$75.64 EOL - Replacement 5505-571
3	2 DROP CEILING KIT SM AXIS P3343/4	5502-371	\$51.61	\$58.21	\$75.64 EOL - Replacement 5505-571
3	3 PENDANT KIT AXIS P334X	5502-351	\$29.17	\$32.88	\$37.34 EOL - Replacement 5505-081
3	4 ACC MOUNTING BRACKET AXIS P3343	5502-401	\$21.69	\$24.46	\$28.85

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	Vendor:	A3 Communications, Inc.	GC&E Systems Group, Inc.	Johnson Controls, Inc.
	Terms:	Net 30	Net 30	Net 30
ACCESSORY MOUNTS (AXIS CAMERA ONLY)				
# Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
35 AXIS P33XX-VE ¾®NPS CONDUIT ADAPTER	5503-711	\$29.17	\$32.88	\$38.80
36 AXIS P33XX-VE ¾@NPS COND ADPT 4P	5503-721	\$107.71	\$121.51	\$143.25
37 AXIS P33XX-VE ¾" NPS ADAPT	5503-131	\$21.69	\$24.46	\$28.85
38 PENDANT KIT AXIS P334X-VE	5502-321	\$36.65	\$41.34	\$48.74
39 AXIS P33XX-VE CABLE COVER 4 PCS	5503-731	\$44.13	\$49.78	\$58.68
40 AXIS ACI COND ADAP 3/4" U-SHAPE 30MM 5PCS	5505-191	\$17.95	\$20.24	\$23.88
41 AXIS ACI CONDUIT BRACKET A 5P	5505-971	\$29.17	\$32.88	\$38.80
42 AXIS ACI CONDUIT BRACKET B 5P	5506-041	\$14.21	\$16.03	\$18.90
43 AXIS ACI CONDUIT ADAPTER 1/2"-3/4" A 2P	5505-541	\$29.17	\$32.88	\$38.80
44 PL ADAPTER FLAT L GREY M311X 10 PCS	5503-071	\$21.69	\$24.46	\$28.85
45 AXIS ACI COND ADAP 1/2 " U-SHAPE 20MM 5P	5505-521	\$14.21	\$16.03	\$18.90
EXTENDED WARRANTY (AXIS CAMERA ONLY)				
# Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1 EXT. WARRANTY AXIS P1357	0526-600	\$123.09	\$386.18	\$56.55
2 EXT. WARRANTY AXIS P1357-E	0530-600	\$135.06	\$401.90	\$72.24
3 EXT. WARRANTY AXIS P1365	0690-600	\$115.91	\$379.34	\$43.09 EOL - Replacement 0897-600
4 EXT. WARRANTY AXIS P1365 Mk II	0897-600	\$115.91	\$379.34	\$47.13
5 EXT. WARRANTY AXIS P1365-E	0740-600	\$127.88	\$393.92	\$62.82
6 EXT. WARRANTY AXIS P1365-E Mk II	0898-600	\$127.88	\$393.92	\$62.82
7 EXT. WARRANTY AXIS P1427-E	0624-600	\$115.91	\$379.34	\$47.13
8 EXT. WARRANTY AXIS P1427-LE	0625-600	\$119.10	\$384.12	\$51.30
9 EXT. WARRANTY AXIS P1428-E	0637-600	\$127.08	\$393.02	\$61.78
10 EXT. WARRANTY AXIS P3354 6MM	0465-600	\$113.52	\$377.92	\$43.97
11 EXT. WARRANTY AXIS P3354 12MM	0467-600	\$113.52	\$377.92	\$43.97
12 EXT. WARRANTY AXIS P3364-V 6MM	0481-600	\$118.30	\$383.25	\$50.27
13 EXT. WARRANTY AXIS P3364-VE 6MM	0482-600	\$126.28	\$392.14	\$60.73
14 EXT. WARRANTY AXIS P3364-LV 6MM	0485-600	\$123.09	\$388.58	\$56.55
15 EXT. WARRANTY AXIS P3364-LVE 6MM	0476-600	\$131.07	\$397.47	\$67.02
16 EXT. WARRANTY AXIS P3364-V 12MM	0471-600	\$118.30	\$383.24	\$50.27
17 EXT. WARRANTY AXIS P3364-VE 12MM	0484-600	\$126.28	\$392.14	\$60.73
18 EXT. WARRANTY AXIS P3364-LV 12MM	0486-600	\$123.09 \$131.07	\$388.58 \$397.47	\$56.55 \$67.02
19 EXT. WARRANTY AXIS P3364-LVE 12MM	0473-600	·	·	\$50.27
20 EXT. WARRANTY AXIS P3365-V 21 EXT. WARRANTY AXIS P3365-VE	0586-600 0587-600	\$118.30 \$127.88	\$383.24 \$393.92	\$50.27 \$62.82
22 EXT. WARRANTY AXIS P3365-VE	0406-600	\$127.88	\$393.92 \$402.79	\$62.82
23 EXT. WARRANTY AXIS P3367-V	0407-600	\$137.46	\$404.55	\$75.39
24 EXT. WARRANTY AXIS P3367-VE	0511-600	\$137.46	\$393.92	\$73.39
25 EXT. WARRANTY AXIS P3384-V	0511-600	\$127.86	\$393.92	\$73.30
26 EXT. WARRANTY AXIS P3384-VE	0815-600	\$137.46	\$404.55	Discontinued with no replacement
	0013-000	7137.10	ү ч 04.JJ	Discontinued with no replacement
SPARE - COVER/DOME (AXIS CAMERA ONLY)	Down #	Unit Cost	Unit Cort	Unit Cost
# Product Name	Part #	Unit Cost \$126.41	Unit Cost \$142.56	Unit Cost \$168.11
1 AXIS P32-V CLEAR DOME A 5P	5506-131	\$126.41 \$126.41	\$142.56 \$142.56	\$168.11 \$168.11
2 AXIS P32-VE CLEAR DOME A 5P	5506-121	\$126.41	\$142.56	\$168.11 \$168.11
3 AXIS P32-LV SEMI SMOKED DOME A 5P	5504-981	\$126.41 \$126.41	\$142.56 \$142.56	\$168.11 \$168.11
4 AXIS P32-LVE SEMI SMOKED DOME A 5P 5 SPR AXIS P3343 DOME KIT	5504-991 5700-321	\$126.41	\$142.56 \$24.46	\$108.11
6 SPR AXIS P3343 DOME KIT	5700-321	\$51.61	\$58.21	\$28.83
7 SPR DOME KIT AXIS P3343-VE	5700-311	\$51.61	\$58.21	\$68.64
8 SPR AXIS P3346 DOME KIT	5700-341	\$25.43	\$28.67	\$33.83
9 SPR AXIS P3346-V DOME KIT	5700-901	\$55.35	\$62.42	\$73.62
3 JOEN AND POS40-V DUIVIE NII	3/00-911	, <u>,</u> ,	ې۵۲. ۹ ۷	Ų13.U ∠

		Vendor:	A3 Communications, Inc.	GC&E Systems Group, Inc.	Johnson Controls, Inc.
		Terms:	Net 30	Net 30	Net 30
SPARI	E - COVER/DOME (AXIS CAMERA ONLY)				
#	Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
10 SF	PR AXIS P3346-VE DOME KIT	5700-921	\$55.35	\$62.42	\$73.62
11 A	XIS P3364-LV DOME KIT	5800-691	\$55.35	\$62.42	\$73.62
12 A	XIS P3364-LVE DOME KIT	5800-681	\$55.35	\$62.42	\$73.62
13 A	XIS P3707-PE CLEAR DOME KIT	5801-521	\$74.05	\$83.53	\$98.49
_	E - MOUNTING HARDWARE (AXIS CAMERA ONLY)		·		·
#	Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1 SF	PR AXIS P3343-VE SCREW KIT	5700-351	\$3.74	\$4.22	\$4.97
2 SF	PR AXIS P3343/-V SCREW KIT	5700-301	\$2.99	\$3.39	\$3.98
	XIS T94S01S MOUNTING BRACKET 4P	5506-061	\$51.61	\$58.21	\$68.64
_	XIS T94T01S MOUNTING BRACKET 4P	5506-071	\$66.57	\$75.06	\$88.54
	10UNTING BRACKET AXIS P33XX-VE	5700-691	\$21.69	\$24.46	\$28.85
	E - OTHER (AXIS CAMERA ONLY)	0.00	·	·	·
#	Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
1 A	XIS P3367-VE CASING KIT	5800-601	\$160.82	\$181.40	\$213.87
	ONN KIT AXIS P1311	5500-851	\$6.73	\$7.60	\$8.96
_	ENS 3-8MM TG3Z0312FCS-MPIR-12	5700-611	\$145.86	\$164.53	\$193.99
	ENS CS VF 2.8-8MM F1.2 P-IRIS	5800-671	\$111.45	\$125.72	\$148.23
	ENS CS VF 2.8-8MM F1.2 DC-IR	5800-661	\$111.45	\$125.72	\$148.23
	ENS CS 2.8-8.5MM P-IRIS	5801-491	\$118.93	\$134.14	\$158.18
	XIS P3343-VE/44-VE CASING KIT	5700-841	\$103.97	\$117.28	\$138.28
	XIS P3364-VE CASING KIT	5506-471	\$103.97	\$117.28	\$138.28
	ETWORK CABLE WITH GASKET 5M	5700-331	\$7.48	\$8.43	\$9.95
	XIS WEATHERSHIELD KIT E	5506-751	\$13.46	\$15.19	\$17.90
	/EATHERSHIELD KIT E	5800-011	\$14.96	\$16.88	\$19.90
	/EATHERSHIELD KIT P3345/44 VE	5800-021	\$14.96	\$16.88	\$19.90
	RONT GLASS KIT AXIS T92E20/21	5700-831	\$14.96	\$16.88	\$19.90
	LECTRONIC KIT AXIS T92E20	5700-931	\$133.89	\$150.86	\$178.06
	XIS P135X CONN KIT	5800-381	\$6.73	\$7.60	\$8.96
	TIONAL (AXIS CAMERA ONLY)	3600-361	\$0.75	\$7.00	\$0.50
	Discount off list or mark-up from cost for related items not		25.2% off list for Hardware; 20.2% off list for extended warranty		
1 1	sted above	% Discount	(Axis only)	17.67% off MSRP	List minus 10%
		and brown	\$65.00	CC2 00/br/Manday Friday 7am Fam	\$108 or Published Street Rate Minus 25%
	ourly Rate for related services not listed	per hour	Ş03.UU	\$62.90/hr (Monday-Friday 7am-5pm)	\$108 of Published Street Rate Milius 25%
#	Product Name	Part #	Unit Cost	Unit Cost	Unit Cost
	rogram Management Fees	PdIL#	\$85/hr	\$326.25 (per school location)	\$112.00
	ŭ ŭ		\$45 for deinstallation only/\$95 for relocation (in addition to	\$131.90 - Interior Camera	\$112.00
/ /	einstallation/Relocation of existing equipment (price per		deinstallation of said camera)	\$258.94 - Exterior Camera	\$532.00
	amera)		deinstallation of said carnera) \$65/hr	\$258.94 - Exterior Camera \$172.35 (per school location)	\$800.00
3 51	te Assessments)III/C0¢	, ,	\$800.00
	stallation of new cameras (pricing per camera)		\$160 - includes up to a maximum of 10' of conduit	\$103.18 - Interior Camera \$201.49 - Exterior Camera	\$432.00
5 Bi	i-annual AXIS camera adjustments and cleaning		\$27.50 per camera per year (2 visits)	\$20.40	\$40.00
6 Hourly maintenance		\$65/hr	\$57.45/hr for Cameras and Hardware, \$99.48/hr for Milestone	\$108 or Street Rate Minus 25%	

Vendor: Terms:		•			GC&E Systems Group, Inc. Net 30			Johnson Controls, Inc. Net 30						
SOFTV	VARE													
#	Product Name	Part #	Unit Cost (Must include 1 year of Maintenance, Support, & Warranty)	Cost 2 Additional Years (3 Total yrs)	Cost 4 Additional Years (5 Total yrs)	Cost Single Additional Year (Maintenance, Support & Warranty Only)	Unit Cost (Must include 1 year of Maintenance, Support, & Warranty)	Cost 2 Additional Years (3 Total yrs)	Cost 4 Additional Years (5 Total yrs)	Cost Single Additional Year (Maintenance, Support & Warranty Only)	Unit Cost (Must include 1 year of Maintenance, Support, & Warranty)	Cost 2 Additional Years (3 Total yrs)	Cost 4 Additional Years (5 Total yrs)	Cost Single Additional Year (Maintenance, Support & Warranty Only)
MILES	TONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ON	LY												
1 XF	Protect Corporate Base License	XPCOBT	\$0.00	**	**	**	\$0*	\$0.00	\$0.00	\$0.00	*	*	*	*
											\$2,693.64	\$3,100.11	\$3,503.53	\$348.84
2 XF	Protect Corporate Device License	XPCODL	\$210.30	**	**	**	\$0**	\$0.00	\$0.00	\$0.00		ng XPCO versio	n conversion f	ree of charge**
							\$48.47***	\$0.00	\$0.00	\$0.00	\$278.76	\$321.23	\$363.69	\$37.73
							\$268.62****	\$268.62****	\$268.62****	\$268.62****	\$80.60***	\$123.07***	\$165.53***	\$37.73***
	re Plus for XProtect Corporate Base License	YXPCOBT	\$289.97	\$627.71	\$962.89	\$289.97	\$384.14	\$836.27	\$1,282.87	\$384.14	\$348.84	\$755.31	\$1,158.73	\$348.84
4 Ca	re Plus for XProtect Corporate Device License	YXPCODL	\$29.86	\$64.72	\$99.56	\$29.86	\$39.92	\$86.52	\$133.11	\$39.92	\$36.40	\$78.87	\$121.33	\$36.40
							\$1,056.22****	\$0.00	\$0.00	\$0.00	\$910****	N/A	N/A	N/A
	re Premium for XProtect Corporate Base License	MCPR-XPCOBT	\$112.38	\$288.90	\$441.66	\$112.38	\$149.99	\$384.97	\$587.69	\$149.99	\$484.13	\$1,102.93	\$1,690.17	\$484.13
	re Premium for XProtect Corporate Device License	MCPR-XPCODL	\$10.16	\$23.18	\$25.00	\$10.16	\$13.83	\$31.40	\$34.64	\$13.83	\$48.88	\$107.47	\$152.88	\$48.88
	protect LPR Base License, including 5 Country Modules	XPLPRBL	\$191.80	N/A	N/A	N/A	\$244.96*	\$0.00	\$0.00	\$244.96*	\$221.00	N/A	N/A	N/A
8 Xp	protect LPR Camera License	XPLPRCL	\$817.65	N/A	N/A	N/A	\$1,301.17(a)	\$1,301.17(a)	\$1,301.17(a)	\$1,301.17(a)	\$953.99	N/A	N/A	N/A
9 Xp	protect Technical Certification Training (Level 1 & 2)		\$5,235.00	N/A	N/A	N/A	\$15,038.58	\$0.00	\$0.00	\$0.00	Lv 1 - \$2,326.67 Lv 2 - \$2,326.67	N/A	N/A	N/A
ADDIT	IONAL REQUIREMENT (MILESTONE VMS ONLY) SOFTWARE	ONLY												
#	Product Name	Part #		Unit	Cost		Unit Cost		Unit Cost					
1.101	uaranteed pricing/discount structure. Explain what ercentage discount is related to catalog, MSRP, etc.).	% Discount	36% off MSRP fo	r device licens	es and LPR lice	enses (Milestone)	15.41% off MSRP		List minus 15%					
							\$298.44(b)							
							\$49.74©							
	TOWN LABOR DATE INFORMATION						\$3,979.20(d)							
#	IONAL LABOR RATE INFORMATION Product Name	Part #		Unit	Cost			Unit	Cost			Unit	Cost	
#	Floudt Name	Fait#		Offic	COST		One Day Lift R			t - \$508.43; 25'		Oilit	COST	
1			Se	curity Field Te	chnician - \$65	/hr	•							
							Exterior Scissor Lift - \$519.48; 30' Exterior Boom - \$630 One Week Lift Rentals: 25' Interior Scissor Lift - \$674.22; 25'							
2			Mile	estone Certifie	d Engineer - \$9)5/hr	Exterior Scissor Lift - \$801.32; 30' Exterior Boom - \$1,210.27							
3		-	Cisco	ertified Netwo	rk Engineer	\$125/hr	LALETION SCISSON	LIIL - 30U1.32;	JU LALEITUI BI	σοιτι - 31,210.27				
4		+		curity Project I										
NOTES	;·	l			•	WARE ONLY section:	MILESTONE VIDEO	MANAGEMENT SV	STEM (VMS) SOFT	WARE ONLY section:	MILESTONE VIDE	O MANAGENA	ENT SYSTEM /	VMS) SOFTWARE
INOTES	.					rge per district and is	.VIILESTOIVE VIDEO		one time charge	OHEI SCCIOII.	WILESTONE VIDE		,	VIVIS) SUFT WAKE
				t no charge for exi		· .	** For Existin	g OnSSIXPCO versi		e time charge)		ONLY s		
			** Lines 1 & 2: The li	censes priced abo	ve are for NEW de	vice licenses - existing	*** For Existing	OnSSIXPE version	upgrade to XPCO (one time charge)		* For existing		
					•	Out of 2706 existing	**** Future cost per		-	ludes cost of Care Plus		** For existing		
						censes (elementary		& Care P				ting ONSSI Car		
						ers the device licenses hen be added per unit	***** Milestone Care			set up Care Premium) -	**** Care Pre	mium for Xprot	tect Corporate	Device License
						iclude support and		(a) charge	e charge ner camera			Startu	ıp Fee	
						edge of th echoice for	(b) Installation of			udes any necessary				
						es would have to be	reconfiguration of ex	isting devices, insta	allation/reinstallat	ion of OS, OS updates,				
			added to the	device license for	the term preferre	d (1, 3 or 5 yr).		or any requ	ired drivers)					
1											ı			Į

Vendor:	A3 Communications, Inc.	GC&E Systems Group, Inc.	Johnson Controls, Inc.
Terms:	Net 30	Net 30	Net 30
	*** Lines 3, 4, 5 $\&$ 6: Per Milestone's instructions, we are providing previously	© Installation of Milestone Software per Camera	
	negotiated pricing in 1 yr, 3 yr, 5 yr and single additional year increments for	(d) Installation of Milestone Software per Version Upgrade	
	Care Plus and Care Premium support licenses		
	**** Lines 7 & 8: Per Milestone there are no fees for Care Plus or Care		
	Premium for LPR Base License or LPR Camera Licenses		
	1. Lines 5 & 6: Care Premium requires Care Plus - You must add the associated		
	cost for care premium to care plus to get total cost.		

	Vendor:	LMI Systems, Inc.	Summit Systems, Inc.
	Terms:	Net 30	Net 30
FIXED BOX (AXIS CAMERA ONLY)	1 21 112		
# Product Name	Part #	Unit Cost (Must include 3 years of Maintenance, Support, & Warranty)	Unit Cost (Must include 3 years of Maintenance, Support, & Warranty)
1 AXIS P1365 Mk II	0897-001	\$727.00	\$950.73
2 AXIS P1365-E Mk II	0898-001	\$969.00	\$1,187.97
3 AXIS P1365 Mk II BULK 10PCS	0897-021	\$7,179.00	\$7,261.01
4 AXIS P1357	0526-001	\$872.00	\$1,093.07
5 AXIS P1357-E	0530-001	\$1,115.00	\$1,330.30
6 AXIS P1357 BULK 10PCS	0526-021	\$8,634.00	\$8,684.37
FIXED DOME (AXIS CAMERA ONLY)			
# Product Name	Do:##	Unit Cost	Unit Cost
# Product Name	Part #	(Must include 3 years of Maintenance, Support, & Warranty)	(Must include 3 years of Maintenance, Support, & Warranty)
1 AXIS P3225-V MKII	0952-001	\$581.00	\$808.39
2 AXIS P3225-VE MKII	0953-001	\$727.00	\$950.73
3 AXIS P3224-LVE MKII	0991-001	\$727.00	\$950.73
4 AXIS P3225-LV MKII	0954-001	\$678.00	\$903.29
5 AXIS P3225-LVE MKII	0955-001	\$824.00	\$1,045.63
6 AXIS P3354 12MM	0467-001	\$581.00	\$808.39
7 AXIS P3354 6MM	0465-001	\$581.00	\$808.39
8 AXIS P3364-V 12MM	0471-001	\$678.00	\$903.29
9 AXIS P3364-V 6MM	0481-001	\$678.00	\$908.29
10 AXIS P3364-LV 12MM	0486-001	\$775.00	\$998.18
11 AXIS P3364-LV 6MM	0485-001	\$775.00	\$998.18
12 AXIS P3384-V	0511-001	\$872.00	\$1,093.07
13 AXIS P3364-VE 12MM	0484-001	\$872.00	\$1,093.01
14 AXIS P3364-VE 6MM	0482-001	\$969.00	\$1,093.01
15 AXIS P3364-LVE 12MM	0473-001	\$969.00	\$1,187.97
16 AXIS P3364-LVE 6MM	0476-001	\$969.00	\$1,187.97
17 AXIS P3384-VE	0512-001	\$1,066.00	\$1,282.85
18 AXIS P3365-V	0586-001	\$775.00	\$998.18
19 AXIS P3365-VE	0587-001	\$969.00	\$1,187.97
20 AXIS P3367-V	0406-001	\$969.00	\$1,187.97
21 AXIS P3367-VE	0407-001	\$1,163.00	\$1,377.74
22 AXIS P3707-PE	0815-001	\$1,163.00	\$1,137.74
ACCESSORY OTHER (AXIS CAMERA ONLY)			
# Product Name	Part #	Unit Cost	Unit Cost
1 GASKET A CABLE 3,5-7MM 10PCS	5503-741	\$9.00	\$8.54
2 GASKET B M20 CABLE 6-13MM 10PCS	5503-751	\$9.00	\$8.54
3 GASKET C M25 CABLE 8-17MM 10PCS	5503-791	\$9.00	\$8.54
4 CABLE GLAND A M20 5PCS	5503-761	\$9.00	\$8.54
5 GASKET C M20 10PCS	5505-941	\$9.00	\$8.54
6 AXIS WEATHERSHIELD K	5507-121	\$29.00	\$27.52
7 THEIA LENS CS VARIF 1.8-3MM DC-IRIS	5503-161	\$296.00	\$283.73
8 LENS FUJINON CS 2.2-6MM DC-IRIS B	5800-781	\$148.00	\$141.38
9 LENS CS VARIF 9-40MM DC-IRIS D/N	5503-171	\$266.00	\$255.25
10 LENS CS VARIF 9-40MM P-IRIS D/N	5504-901	\$266.00	\$255.25
11 LENS COMPUTAR CS 12.5-50MM P-IRIS	5800-801	\$247.00	\$236.28

Net 30		Vendor:	LMI Systems, Inc.	Summit Systems, Inc.
			• •	
### Product Name	CAMERA HOUSING (AXIS CAMERA ONLY)	Terms.	Net 50	Wet 50
1 AMS 192220 OUTDOOR HOUSING		Part #	Unit Cost	Unit Cost
2 AMOS PARROF ROTECTIVE HOUSING				
3 ANTS SUPPHILID A 5004-91 512-75 5 CORRIDOR FORMAT BRACKET A 5504-91 5 CORRIDOR FORMAT BRACKET A 5504-931 5 3900 5 37700 5 CORRIDOR FORMAT BRACKET A 5504-931 5 3900 5 37700			•	•
CONTROLOR FORMAT BRACKET A \$594-931 \$319.00 \$317	<u> </u>		-	
\$ CORRIDOR FORMAT BRACKET B \$506.381 \$39.00 \$515.03 \$515.03 \$7 AMS 1592 CAMIERA HOLDER PLATE C \$505.381 \$19.00 \$515.03 \$7 AMS 1592 CAMIERA HOLDER PLATE C \$505.381 \$39.00 \$515.03 \$7 AMS 1592 CAMIERA CHANGE RIT A \$505.431 \$39.00 \$537.00 \$70.0			•	·
6 AMS 7521 CAMIRA HOLDER PLATE C 5509-311 \$19.00 \$373.00 \$37.00 \$377.				
Z AMS 1926 CAMERA CHANGE KIT A \$590.941 \$37.00 CONVERJOME, KUSK CAMERA DAILY FORDICA Name Part # Unit Cost Unit Cost # Product Name Part # Unit Cost Unit Cost 1 AMS P32-W SMOKED DOME AS P \$500-621 \$167.70 \$160.37 2 AMS P32-W SMOKED DOME AS P \$500-621 \$167.70 \$160.37 3 AMS P333-SS DOME KIT CL BLACK \$503-151 \$29.00 \$27.52 4 AMS P33-W SD DOME KIT CL BLACK \$504-015 \$37.00 \$27.52 5 AMS P33-SS LOVE CL BLACK \$504-015 \$30.00 \$27.52 4 AMS P33-SS LOVE CL BLACK \$504-015 \$30.00 \$57.22 CCCSSOW MOUNTS (ANS CAMERA ONLY) ************************************				
	<u> </u>		-	
# Product Name Part # Unit Cost Unit Cost 1.0 MS 192.0 MORED DOME AS P 5506 021 5167.00 5150.37 3150.37 32 AMS 1923.0 MORED DOME AS P 5506 021 5167.00 5150.37 32 AMS 1923.0 DOME NT CLE BLACK 5503.141 529.00 527.52 32 3405.20 527.52 34 AMS 1933.0 DOME NT CLE BLACK 5503.151 529.00 527.52 35 34 3405.0 DOME NT CLE BLACK 5504.401 573.00 577.00 577.20 32 32 32 32 32 32 32		3303 341	,	ţ5/100
AMS 1922-V SMOKED DOME A SP \$506-021 \$167.00 \$160.37		Dovt #	Unit Cost	Unit Cost
2 AMS 193-2VE SMOKED DOME AT 50				
3 AMS P3334/S DOME NOT CL BLACK 5503-141 \$29.00 \$27.52				·
A MAY SP346 DOME RIT CL BLACK 5503-151 \$29.00 \$27.52			-	·
SAMS SAME			-	
Natis Product Name Part Unit Cost Unit Cost				
Product Name		3504-401	0.00 بار	\$10.22
1 AMS 194HOSL RECESS MOUNT-L 2 AMS 194KOSL RECESSED MOUNT		Port #	Unit Cost	Unit Cost
2 AMS T94K01D PENDANT KIT 5505-081 539.00 537.00 337.00 34K1 594K01L RECESSED MOUNT 5505-571 578.00 578.00 579.46 4 AMS T94M01L RECESSED MOUNT 5505-581 508.00 5103.44 5 AMS T94M01L RECESSED MOUNT 5505-581 5 AMS 194M01L RECESSED MOUNT 5 AMS T94M01L CORNER BRACKET 5 SOM-711 578.00 574.46 574.56 575.40 578.00 574.46 575.40 578.00 574.46 575.40 575.40 578.00 574.46 575.40 575.4				
ANS T94MOIL RECESSED MOUNT \$505-\$71 \$78.00 \$74.96			•	·
4 AVIST TSHAMOIL RECESSED MOUNT \$505-\$81 \$108.00 \$103.44 5 AVIS TSHAMOID PENDANT KIT \$507-\$11 \$78.00 \$93.94 6 AXIS TSHADOID PENDANT KIT \$507-\$11 \$78.00 \$74.96 7 AXIS TSHADIB CORNER BRACKET \$507-\$61 \$38.00 \$55.59 8 AXIS TSHADIB CORNER BRACKET \$507-\$61 \$38.00 \$55.59 9 AXIS TSHADIB CORNER BRACKET \$505-\$41 \$34.00 \$32.26 9 AXIS TSHADIB CORNER BRACKET \$505-\$41 \$34.00 \$32.26 9 AXIS TSHADID PENDANT KIT \$505-\$41 \$122.00 \$122.41 10 AXIS TSHOUD PENDANT KIT \$505-\$41 \$48.00 \$46.89 11 AXIS TSHOUD PENDANT KIT \$501-431 \$88.00 \$84.45 12 AXIS TSHOUL RECESSED MOUNT \$801-431 \$580.00 \$32.44 13 AXIS TSHOUL RECESSED MOUNT \$505-521 \$44.00 \$41.75 14 AXIS TSHOUL FELLOR AND COLUMN MINT \$507-591 \$100.00 \$41.75 14 AXIS TSHOUL FELLOR AND COLUMN MINT \$505-241 \$44.00 \$51.00 15 AXIS TSHADIB AND COLUMN MINT \$50				
5 AKIS TSPANDED PENDANT KIT \$507-\$11 \$98.00 \$93.94 6 AKIS TSPANDED CONNER BRACKET \$504-711 \$78.00 \$74.96 7 AKIS TSPANDED CONNER BRACKET \$507-601 \$58.00 \$555.99 8 AKIS TSPANDED CONDUIT BACK BOX \$505-141 \$34.00 \$32.26 9 AKIS TSPANDED CONDUIT BACK BOX \$505-141 \$34.00 \$32.26 9 AKIS TSPANDED PENDANT KIT STAINLESS STEEL \$504-681 \$128.00 \$122.41 10 AKIS TSPANDED PENDANT KIT \$505-871 \$48.00 \$46.88 11 AKIS TSPANDED PENDANT KIT \$501-431 \$88.00 \$84.45 12 AKIS TSPANDED PENDANT KIT \$501-431 \$88.00 \$84.45 12 AKIS TSPANDED PENDANT KIT \$501-431 \$88.00 \$84.45 12 AKIS TSPANDED PENDANT KIT \$500-431 \$48.00 \$41.75 12 AKIS TSPANDED PENDANT KIT \$501-431 \$48.00 \$41.75 12 AKIS TSPANDED PENDANT KIT \$500-401 \$40.00 \$41.75 <td></td> <td></td> <td></td> <td></td>				
6 AIX 154POIB CORNER BRACKET 5504-711 578.00 574.96 7 AIX 154POIB CORNER BRACKET 5507-601 \$58.00 \$55.59 AIX 154POIB CORNER BRACKET 5507-601 \$58.00 \$52.26 AIX 154POIB CORNER BRACKET 5507-601 \$58.00 \$52.26 AIX 154POIB CORNER BRACKET 5505-81 \$48.00 \$52.26 AIX 154POID PENDANT KIT STAINLESS STEEL 5504-681 \$128.00 \$512.41 AIX 154POID PENDANT KIT \$505-871 \$48.00 \$46.89 AIX 154POID PENDANT KIT \$505-871 \$48.00 \$54.68 AIX 154POID PENDANT KIT \$505-871 \$48.00 \$54.68 AIX 154POID PENDANT KIT \$505-871 \$48.00 \$54.45 AIX 154POID PENDANT KIT \$505-811 \$580.00 \$54.45 AIX 154POID PENDANT KIT \$505-811 \$44.00 \$541.75 AIX 154POID PENDANT KIT \$505-811 \$500.00 \$541.75 AIX 154POID PENDANT KIT \$505-811 \$544.00 \$541.75 AIX 154POID PENDANT KIT \$505-811 \$544.00 \$541.75 AIX 154POID PENDANT KIT \$505-811 \$544.00 \$541.75 AIX 154POID PENDANT KIT \$505-811 \$540.00 \$541.75 AIX 154POID PENDANT KIT \$540.00 \$541.75 AIX 154POID PENDANT KIT \$540.00 \$541.75 AIX 154POID			•	·
7 AXIS TSHROIB CORNER BRACKET 5507-601 \$58.00 \$55.99 8 AXIS TSHROID CONDUIT BACK BOX 5505-141 \$34.00 \$32.26 9 AXIS TSHROID PENDANT KIT 5710NLESS STEEL 5504-681 \$122.80 \$122.41 10 AXIS TSHROID PENDANT KIT 5710NLESS STEEL 5504-681 \$122.80 \$46.89 11 AXIS TSHROID PENDANT KIT 5505-871 \$48.00 \$56.89 12 AXIS TSHROID PENDANT KIT 5505-81 \$88.00 \$58.45 12 AXIS TSHROID PENDANT KIT 5505-81 \$48.00 \$58.45 12 AXIS TSHROID PENDANT KIT 5505-81 \$505.41 \$40.00 \$510.344 13 AXIS TSHROID PENDANT KIT 5505-241 \$44.00 \$510.344 14 AXIS TSHROID FENDANT KIT 5505-241 \$44.00 \$510.344 15 AXIS TSHROID FENDANT KIT 5507-591 \$108.00 \$103.44 15 AXIS TSHROID FENDANT KIT 5507-591 \$108.00 \$103.44 16 AXIS TSHROID FENDANT KIT 5507-591 \$108.00 \$103.44 17 VIT CEILING BRACKET FOLE 5010-671 \$128.00 \$112.91 18 VIT CEILING BRACKET BALL JOINT WCMSA 0217-061 \$118.00 \$112.92 18 VIT CEILING BRACKET INT CABLE WCM4A 0217-051 \$58.00 \$555.99 20 VIT CORNER MOUNT WCWA 0217-101 \$58.00 \$555.99 21 VIT WALLBRACKET BALL JOINT WFWCA 0217-011 \$58.00 \$574.96 22 WALL MOUNT AXIS PS24 5000-011 \$78.00 \$74.96 23 AXIS PS-24 Pole bracket 21764 \$45.00 \$94.70 24 YP3040 WALLBRACKET K 5503-491 \$118.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS WALL BRACKET K 5503-931 \$118.00 \$112.92 27 AXIS TSHROID BRACKET K 5503-931 \$19.00 \$18.03				
8 MISTORROLP CONDUIT BACK BOX \$505-141 \$34.00 \$32.26 9 AXIS TRANCID PENDANT KIT STANLESS STEEL \$504-681 \$128.00 \$122.41 10 AXIS TRANCID PENDANT KIT \$505-871 \$48.00 \$46.89 11 AXIS TRANCID PENDANT KIT \$801-431 \$88.00 \$84.59 11 AXIS TRANCID PENDANT KIT \$801-431 \$88.00 \$84.59 12 AXIS TRANCID RECESSED MOUNT \$801-431 \$88.00 \$5103-44 13 AXIS TRANCID RECESSED MOUNT \$505-41 \$44.00 \$61.75 14 AXIS TRANCID RECESSED MOUNT \$505-241 \$44.00 \$61.75 14 AXIS TRANCID RECESSED MOUNT \$505-241 \$44.00 \$61.75 14 AXIS TRANCID RECESSED MOUNT \$505-241 \$44.00 \$61.75 14 AXIS TRANCID RECESSED MOUNT \$500-241 \$44.00 \$61.75 15 AXIS TRANCID RECESSED MOUNT \$500-241 \$68.00 \$61.75 14 AXIS TRANCID RECESSED MOUNT \$60.00 \$61.75 \$60.00 <td></td> <td></td> <td>•</td> <td>·</td>			•	·
9 AXIS T94SOLD PENDANT KIT STAINLESS STEEL 5504-681 \$128.00 \$122.41 \$10 AXIS T94TOLD PENDANT KIT 5505-571 \$48.00 \$48.09 \$48.45 \$11 AXIS T94VOLD PENDANT KIT 5505-571 \$48.00 \$584.45 \$11 AXIS T94VOLD PENDANT KIT 5505-241 \$10 AXIS T94VOLD PENDANT KIT 5505-241 \$10 AXIS T94VOLD RECESSED MOUNT 5801-441 \$108.00 \$103.44 \$11.50 \$103.44 \$11.50 \$10 \$10.00 \$103.44 \$11.50 \$10.00 \$10.34 \$11.75 \$10.34 \$1.75 \$10.00 \$10.34 \$1.75 \$10.00 \$10.34 \$1.75 \$10.00 \$10.34 \$1.75 \$10.00 \$10.34 \$1.75 \$10.00 \$10.34 \$1.75 \$10.00 \$10.34 \$1.34 \$10.00 \$10.34 \$1.34 \$10.00 \$10.34 \$1.34 \$10.00 \$10.34 \$1.34 \$10.00 \$10.34 \$1.34 \$10.00 \$10.34 \$1				
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11 AXIS T94V01D PENDANT KIT 5801-431 \$88.00 \$84.45 12 AXIS T94V01L RECESSED MOUNT 5801-441 \$108.00 \$103.44 13 AXIS T94Q01L RECESSED MOUNT 5505-241 \$44.00 \$41.75 14 AXIS T94Q01L VALLE MOUNT \$5505-241 \$44.00 \$41.75 15 AXIS T94Q01L VALLE MOUNT \$5507-591 \$108.00 \$103.44 16 AXIS T95AG9 BRACKET CORNER \$5010-641 \$88.00 \$84.45 16 AXIS T95AG9 BRACKET POLE \$5010-671 \$128.00 \$122.41 17 VT CEILING BRACKET BALL JOINT WCM5A \$217-061 \$118.00 \$112.92 18 VT CEILING BRACKET INT CABLE WCM4A \$217-051 \$98.00 \$93.94 19 VT COLUMN MOUNT BALL JOINT WFWCA \$217-071 \$98.00 \$93.94 10 VT COLUMN MOUNT BALL JOINT WFWCA \$217-071 \$58.00 \$555.99 10 VT WALLBRACKET BALLJOINT WBJA \$217-021 \$24.00 \$22.77 12 WALL MOUNT AXIS PS24 \$500-011 \$78.00 \$74.96 23 AXIS PS-24 Pole bracket \$21764 \$48.00 \$112.92 24 VP3040 WALL BRACKET K \$5503-491 \$118.00 \$112.92 25 AXIS WALL BRACKET K \$5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K \$5503-931 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A \$5503-931 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A \$5503-931 \$19.00 \$18.03			•	
12 AXIS T94V01L RECESSED MOUNT 5801-441 5108.00 \$103.44 3 AXIS T94Q01A WALL MOUNT 5505-241 \$44.00 \$41.75 4 AXIS T94Q01A WALL MOUNT 5505-241 \$44.00 \$41.75 5 AXIS T95AG1 ECHING AND COLUMN MNT 5507-591 \$108.00 \$133.44 15 AXIS T95AG4 BRACKET CORNER 5010-641 \$88.00 \$84.45 6 AXIS T95AG7 BRACKET POLE 5010-671 \$128.00 \$122.41 7 VT CEILING BRACKET BALL JOINT WCM5A 0217-061 \$118.00 \$112.92 8 VT CEILING BRACKET INT CABLE WCM4A 0217-051 \$108.00 \$93.94 9 VT COLUMN MOUNT BALL JOINT WFWCA 0217-071 \$98.00 \$93.94 19 VT COLUMN MOUNT BALL JOINT WFWCA 0217-101 \$58.00 \$55.99 10 VT WALLBRACKET BALLIOINT WBJA 0217-021 \$24.00 \$22.77 22 WALL MOUNT AXIS P524 \$500-011 \$78.00 \$74.96 23 AXIS P5-24 Pole bracket 21764 \$45.00 \$112.92 24 VP3040 WALL BRACKET \$502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K \$5503-491 \$118.00 \$112.92 26 AXIS WALL BRACKET K \$5503-491 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CUP PSCS \$80.511 \$19.00 \$18.03 8 AXIS MIDSPAN DIN CUP A \$5503-931 \$19.00 \$18.03				
13 AXIS T94Q01A WALL MOUNT 5505-241 \$44.00 \$41.75 14 AXIS T94Q01F CEILING AND COLUMN MNT 5507-591 \$108.00 \$103.44 15 AXIS T94AQ01F CEILING AND COLUMN MNT 5507-591 \$108.00 \$88.45 16 AXIS T95A6F BRACKET POLE 5010-671 \$128.00 \$122.41 17 VT CEILING BRACKET BALL JOINT WCM5A 0217-061 \$118.00 \$112.92 18 VT CEILING BRACKET INT CABLE WCM4A 0217-051 \$98.00 \$93.94 19 VT COLUMN MOUNT BALL JOINT WFWCA 0217-071 \$98.00 \$93.94 20 VT CORNER MOUNT WCWA 0217-101 \$58.00 \$555.99 21 VT WALLBRACKET BALLJOINT WBJA 0217-021 \$24.00 \$22.77 22 WALL MOUNT AXIS P524 5000-011 \$78.00 \$74.96 23 AXIS P5-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET \$502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET \$503-491 \$118.00 \$112.92 26 AXIS CALLUMN BRACKET \$503-491 \$118.00 \$112.92 27 AXIS T93L03 DIN RAIL CUP SPCS \$580-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CUP A \$550.991 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CUP A \$550.991 \$19.00 \$18.03 27 AXIS T93L03 DIN RAIL CUP SPCS \$580-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CUP A \$550.991 \$19.00 \$18.03			•	·
14 AXIS T94Q01F CEILING AND COLUMN MNT 5507-591 \$108.00 \$103.44 15 AXIS T95A64 BRACKET CORNER 5010-641 \$88.00 \$84.45 16 AXIS T95A65 BRACKET POLE 5010-671 \$128.00 \$122.41 17 VT CEILING BRACKET BALL JOINT WCM5A 0217-061 \$118.00 \$112.92 18 VT CEILING BRACKET INT CABLE WCM4A 0217-051 \$108.00 \$103.44 19 VT COLUMN MOUNT BALL JOINT WFWCA 0217-071 \$98.00 \$93.94 10 VT CORNER MOUNT WCWA 0217-101 \$58.00 \$55.99 11 VT WALLBRACKET BALLJOINT WBJA 0217-021 \$24.00 \$22.77 12 WALL MOUNT AXIS PS24 \$500-011 \$78.00 \$74.96 13 AXIS PS-24 Pole bracket 21764 \$45.00 \$42.70 14 YP3040 WALL BRACKET \$550-471 \$48.00 \$112.92 15 AXIS WALL BRACKET \$550-471 \$48.00 \$112.92 15 AXIS WALL BRACKET \$550-471 \$118.00 \$112.92 15 AXIS COLUMN BRACKET \$550-471 \$118.00 \$112.92 17 AXIS T91A03 DIN RAIL CLIP \$PCS \$580-511 \$19.00 \$18.03 18 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 18 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDSPAN DIN CLIP A \$550-931 \$19.00 \$18.03 10 AXIS MIDS				
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16 AXIS T95A67 BRACKET POLE 5010-671 \$128.00 \$122.41 17 VT CEILING BRACKET BALL JOINT WCM5A 0217-061 \$118.00 \$112.92 18 VT CEILING BRACKET INT CABLE WCM4A 0217-051 \$108.00 \$103.44 19 VT COLUMN MOUNT BALL JOINT WFWCA 0217-071 \$98.00 \$93.94 20 VT CORNER MOUNT WCWA 0217-101 \$58.00 \$55.99 21 VT WALLBRACKET BALLIJOINT WBJA 0217-021 \$24.00 \$22.77 22 WALL MOUNT AXIS PS24 5000-011 \$78.00 \$74.96 23 AXIS PS-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET 5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP SPCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03			•	·
17 VT CEILING BRACKET BALL JOINT WCM5A 0217-061 \$118.00 \$112.92 18 VT CEILING BRACKET INT CABLE WCM4A 0217-051 \$108.00 \$103.44 19 VT COLUMN MOUNT BALL JOINT WFWCA 0217-071 \$98.00 \$93.94 20 VT CORNER MOUNT WCWA 0217-101 \$58.00 \$555.99 21 VT WALLBRACKET BALLIOINT WBJA 0217-021 \$24.00 \$22.77 22 WALL MOUNT AXIS P524 \$500-011 \$78.00 \$74.96 23 AXIS P5-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET \$5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K \$5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K \$5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP SPCS \$800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A \$550.931 \$19.00 \$18.03				
18 VT CEILING BRACKET INT CABLE WCM4A 19 VT COLUMN MOUNT BALL JOINT WFWCA 20 VT CORNER MOUNT WCWA 20 VT CORNER MOUNT WCWA 21 VT WALLBRACKET BALLJOINT WBJA 22 WALL MOUNT AXIS PS24 23 AXIS PS-24 Pole bracket 24 YP3040 WALL BRACKET 25 AXIS WALL BRACKET K 26 AXIS COLUMN BRACKET K 27 AXIS T91A03 DIN RAIL CLIP SPCS 28 AXIS MIDSPAN DIN CLIP A 29 S93.94 \$93.94 \$98.00 \$\$93.94 \$93.94 \$\$93.94	10 AXIS 195A67 BRACKET POLE	5010-671	\$128.00	\$122.41
19 VT COLUMN MOUNT BALL JOINT WFWCA 0217-071 \$98.00 \$93.94 20 VT CORNER MOUNT WCWA 0217-101 \$58.00 \$55.99 21 VT WALLBRACKET BALLIOINT WBJA 0217-021 \$24.00 \$22.77 22 WALL MOUNT AXIS PS24 5000-011 \$78.00 \$74.96 23 AXIS PS-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET 5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP SPCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	17 VT CEILING BRACKET BALL JOINT WCM5A	0217-061	\$118.00	\$112.92
20 VT CORNER MOUNT WCWA 0217-101 \$58.00 \$55.99 21 VT WALLBRACKET BALLJOINT WBJA 0217-021 \$24.00 \$22.77 22 WALL MOUNT AXIS PS24 5000-011 \$78.00 \$74.96 23 AXIS PS-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET 5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP SPCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	18 VT CEILING BRACKET INT CABLE WCM4A	0217-051	\$108.00	\$103.44
21 VT WALLBRACKET BALLIOINT WBJA 22 WALL MOUNT AXIS PS24 23 AXIS PS-24 Pole bracket 24 YP3040 WALL BRACKET 25 AXIS WALL BRACKET K 26 AXIS COLUMN BRACKET K 27 AXIS T91A03 DIN RAIL CLIP SPCS 28 AXIS MIDSPAN DIN CLIP A 29 VALL MOUNT AXIS PS24 5000-011 \$78.00 \$74.96 \$42.70 \$44.00 \$42.70 \$48.00 \$112.92 \$118.00 \$112.92 \$118.00 \$112.92 \$118.00 \$112.92 \$118.00 \$112.92	19 VT COLUMN MOUNT BALL JOINT WFWCA	0217-071	\$98.00	\$93.94
22 WALL MOUNT AXIS PS24 5000-011 \$78.00 \$74.96 23 AXIS PS-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET 5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP 5PCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	20 VT CORNER MOUNT WCWA	0217-101	\$58.00	\$55.99
23 AXIS PS-24 Pole bracket 21764 \$45.00 \$42.70 24 YP3040 WALL BRACKET 5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP 5PCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	21 VT WALLBRACKET BALLJOINT WBJA	0217-021		
24 YP3040 WALL BRACKET 5502-471 \$48.00 \$112.92 25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP 5PCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	22 WALL MOUNT AXIS PS24	5000-011	-	
25 AXIS WALL BRACKET K 5503-491 \$118.00 \$112.92 26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP 5PCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	23 AXIS PS-24 Pole bracket	21764	\$45.00	·
26 AXIS COLUMN BRACKET K 5506-411 \$118.00 \$112.92 27 AXIS T91A03 DIN RAIL CLIP 5PCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	24 YP3040 WALL BRACKET	5502-471	-	
27 AXIS T91A03 DIN RAIL CLIP 5PCS 5800-511 \$19.00 \$18.03 28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	25 AXIS WALL BRACKET K	5503-491	\$118.00	
28 AXIS MIDSPAN DIN CLIP A 5503-931 \$19.00 \$18.03	26 AXIS COLUMN BRACKET K	5506-411	\$118.00	\$112.92
	27 AXIS T91A03 DIN RAIL CLIP 5PCS	5800-511		
	28 AXIS MIDSPAN DIN CLIP A	5503-931	\$19.00	\$18.03
	29 DROP CEILING KIT CL AXIS P3346	5502-781	\$68.00	\$65.48

Vendor: Terms:			• •	Summit Systems, Inc. Net 30
30	DROP CEILING KIT SM AXIS P3346	5502-791	\$68.00	\$65.48
31	DROP CEILING KIT CL AXIS P3343/4	5502-361	\$68.00	\$65.47
32	DROP CEILING KIT SM AXIS P3343/4	5502-371	\$68.00	\$65.47
33	PENDANT KIT AXIS P334X	5502-351	\$39.00	\$37.82
34	ACC MOUNTING BRACKET AXIS P3343	5502-401	\$29.00	\$27.54

	Vendor:	LMI Systems, Inc.	Summit Systems, Inc.
	Terms:	Net 30	Net 30
ACCESSORY MOUNTS (AXIS CAMERA ONLY)	Terms.	NEL 30	NEL 30
# Product Name	Part #	Unit Cost	Unit Cost
35 AXIS P33XX-VE ¾®NPS CONDUIT ADAPTER	5503-711	\$39.00	\$37.82
36 AXIS P33XX-VE %ENPS COND ADPT 4P	5503-721	\$142.00	\$136.77
37 AXIS P33XX-VE ¾" NPS ADAPT	5503-131	\$29.00	\$27.54
38 PENDANT KIT AXIS P334X-VE	5502-321	\$48.00	\$46.53
39 AXIS P33XX-VE CABLE COVER 4 PCS	5503-731	\$58.00	\$56.04
40 AXIS ACI COND ADAP 3/4" U-SHAPE 30MM 5PCS	5505-191	\$24.00	\$22.79
41 AXIS ACI CONDUIT BRACKET A 5P	5505-971	\$39.00	\$37.03
42 AXIS ACI CONDUIT BRACKET B 5P	5506-041	\$19.00	\$18.04
43 AXIS ACI CONDUIT ADAPTER 1/2"-3/4" A 2P	5505-541	\$39.00	\$37.03
44 PL ADAPTER FLAT L GREY M311X 10 PCS	5503-071	\$29.00	\$27.54
45 AXIS ACI COND ADAP 1/2 " U-SHAPE 20MM 5P	5505-521	\$19.00	\$18.04
EXTENDED WARRANTY (AXIS CAMERA ONLY)	3303-321	Ç15.00	Ş10.01
	Dovt #	Unit Cost	Unit Cost
# Product Name 1 EXT. WARRANTY AXIS P1357	Part # 0526-600	Unit Cost \$56.00	Unit Cost
		\$56.00 \$72.00	
2 EXT. WARRANTY AXIS P1357-E	0530-600	·	
3 EXT. WARRANTY AXIS P1365	0690-600	\$47.00	
4 EXT. WARRANTY AXIS P1365 Mk II	0897-600	\$47.00	
5 EXT. WARRANTY AXIS P1365-E	0740-600	\$63.00	
6 EXT. WARRANTY AXIS P1365-E Mk II	0898-600	\$63.00	
7 EXT. WARRANTY AXIS P1427-E	0624-600	\$47.00	
8 EXT. WARRANTY AXIS P1427-LE	0625-600	\$51.00	
9 EXT. WARRANTY AXIS P1428-E	0637-600	\$62.00	
10 EXT. WARRANTY AXIS P3354 6MM	0465-600	\$44.00	
11 EXT. WARRANTY AXIS P3354 12MM	0467-600	\$44.00	
12 EXT. WARRANTY AXIS P3364-V 6MM	0481-600	\$50.00	
13 EXT. WARRANTY AXIS P3364-VE 6MM	0482-600	\$61.00	
14 EXT. WARRANTY AXIS P3364-LV 6MM	0485-600	\$56.00	
15 EXT. WARRANTY AXIS P3364-LVE 6MM	0476-600	\$67.00	
16 EXT. WARRANTY AXIS P3364-V 12MM	0471-600	\$50.00	
17 EXT. WARRANTY AXIS P3364-VE 12MM	0484-600	\$61.00	
18 EXT. WARRANTY AXIS P3364-LV 12MM	0486-600	\$56.00	
19 EXT. WARRANTY AXIS P3364-LVE 12MM	0473-600	\$67.00	
20 EXT. WARRANTY AXIS P3365-V	0586-600	\$50.00	
21 EXT. WARRANTY AXIS P3365-VE	0587-600	\$63.00	
22 EXT. WARRANTY AXIS P3367-V	0406-600	\$73.00	
23 EXT. WARRANTY AXIS P3367-VE	0407-600	\$75.00	
24 EXT. WARRANTY AXIS P3384-V	0511-600	\$63.00	
25 EXT. WARRANTY AXIS P3384-VE	0512-600	\$73.00	
26 EXT. WARRANTY AXIS P3707-PE	0815-600	\$75.00	
PARE - COVER/DOME (AXIS CAMERA ONLY)			
# Product Name	Part #	Unit Cost	Unit Cost
1 AXIS P32-V CLEAR DOME A 5P	5506-131	\$167.00	\$160.52
2 AXIS P32-VE CLEAR DOME A 5P	5506-121	\$167.00	\$160.52
3 AXIS P32-LV SEMI SMOKED DOME A 5P	5504-981	\$167.00	\$160.52
4 AXIS P32-LVE SEMI SMOKED DOME A 5P	5504-991	\$167.00	\$160.52
5 SPR AXIS P3343 DOME KIT	5700-321	\$29.00	\$27.54
6 SPR AXIS P3343-V DOME KIT	5700-311	\$68.00	\$70.28
7 SPR DOME KIT AXIS P3343-VE	5700-341	\$68.00	\$160.52
8 SPR AXIS P3346 DOME KIT	5700-901	\$34.00	\$32.28
9 SPR AXIS P3346-V DOME KIT	5700-911	\$73.00	\$32.28

	Vendor:	LMI Systems, Inc.	Summit Systems, Inc.
	Terms:	Net 30	Net 30
SPARE - COVER/DOME (AXIS CAMERA ONLY)			
# Product Name	Part #	Unit Cost	Unit Cost
10 SPR AXIS P3346-VE DOME KIT	5700-921	\$73.00	\$70.28
11 AXIS P3364-LV DOME KIT	5800-691	\$73.00	\$70.28
12 AXIS P3364-LVE DOME KIT	5800-681	\$73.00	\$70.28
13 AXIS P3707-PE CLEAR DOME KIT	5801-521	\$98.00	\$94.02
SPARE - MOUNTING HARDWARE (AXIS CAMERA ONLY)			
# Product Name	Part #	Unit Cost	Unit Cost
1 SPR AXIS P3343-VE SCREW KIT	5700-351	\$5.00	\$3.81
2 SPR AXIS P3343/-V SCREW KIT	5700-301	\$4.00	\$3.81
3 AXIS T94S01S MOUNTING BRACKET 4P	5506-061	\$68.00	\$65.53
4 AXIS T94T01S MOUNTING BRACKET 4P	5506-071	\$88.00	\$84.53
5 MOUNTING BRACKET AXIS P33XX-VE	5700-691	\$29.00	\$27.54
SPARE - OTHER (AXIS CAMERA ONLY)			
# Product Name	Part #	Unit Cost	Unit Cost
1 AXIS P3367-VE CASING KIT	5800-601	\$213.00	\$204.20
2 CONN KIT AXIS P1311	5500-851	\$9.00	\$8.56
3 LENS 3-8MM TG3Z0312FCS-MPIR-12	5700-611	\$193.00	\$185.21
4 LENS CS VF 2.8-8MM F1.2 P-IRIS	5800-671	\$147.00	\$141.51
5 LENS CS VF 2.8-8MM F1.2 DC-IR	5800-661	\$147.00	\$141.51
6 LENS CS 2.8-8.5MM P-IRIS	5801-491	\$157.00	\$151.01
7 AXIS P3343-VE/44-VE CASING KIT	5700-841	\$137.00	\$132.02
8 AXIS P3364-VE CASING KIT	5506-471	\$137.00	\$132.02
9 NETWORK CABLE WITH GASKET 5M	5700-331	\$10.00	\$9.50
10 AXIS WEATHERSHIELD KIT E	5506-751	\$18.00	\$17.10
11 WEATHERSHIELD KIT P3343/44-VE	5800-011	\$20.00	\$18.99
12 WEATHERSHIELD KIT P3346/67-VE	5800-021	\$20.00	\$18.99
13 FRONT GLASS KIT AXIS T92E20/21	5700-831	\$20.00	\$18.99
14 ELECTRONIC KIT AXIS T92E20	5700-971	\$177.00	\$18.99
15 AXIS P135X CONN KIT	5800-381	\$9.00	\$8.56
ADDITIONAL (AXIS CAMERA ONLY)			
% Discount off list or mark-up from cost for related items not	% Discount	LMI has provided pricing at 19% off MSRP	15%
listed above			
2 Hourly Rate for related services not listed	per hour	\$45 per Man Hour	\$40.00
ADDITIONAL COSTS			
# Product Name	Part #	Unit Cost	Unit Cost
1 Program Management Fees		LMI will provide at no cost upon award	\$60.00
2 Deinstallation/Relocation of existing equipment (price per camera)		\$80 per camera for demo and relocation	\$40.00
3 Site Assessments		LMI will provide at no cost upon award	\$0.00
4 Installation of new cameras (pricing per camera)		\$80 ea. (Not including camera and mounting hardware)	\$40.00
5 Bi-annual AXIS camera adjustments and cleaning		\$14,403 per cleaning	\$80.00
6 Hourly maintenance		\$45 per Man Hour/per Technician	\$40.00

	Terms:	LMI Systems, Inc. Net 30			Summit Systems, Inc. Net 30				
FTWARE									
Product Name	Part #	Unit Cost (Must include 1 year of Maintenance, Support, & Warranty)	Cost 2 Additional Years (3 Total yrs)	Cost 4 Additional Years (5 Total yrs)	Cost Single Additional Year (Maintenance, Support & Warranty Only)	Unit Cost (Must include 1 year of Maintenance, Support, & Warranty)	Cost 2 Additional Years (3 Total yrs)	Cost 4 Additional Years (5 Total yrs)	Cost Single Additional Year (Maintenance, Support & Warranty Only)
MILESTONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ONLY									
XProtect Corporate Base License	XPCOBT	\$21.00	\$42.00	\$63.00	\$21.00	Free + \$431 support	\$934.00	\$1,433.00	\$431.00
XProtect Corporate Device License	XPCODL	\$56.00	\$168.00	\$336.00	\$10.00	\$90.00	\$98.00	\$150.00	\$45.00
Care Plus for VProtect Corporate Pece License	VVDCORT	\$44F.00	¢1 225 00	¢2 670 00	¢77.00	¢424.00	¢024.00	¢1 422 00	6424.00
·									\$431.00 \$45.00
Care Flus for APTOLECT COMPONALE DEVICE LICENSE	TAPCODE	\$40.UU	332.00	\$104.UU	\$6.00	343.UU	00.8eç	\$130.00	\$ 4 5.00
Care Premium for XProtect Corporate Base License	MCPR-XPCORT	\$173.00	\$346.00	\$692.00	\$30.00	\$167.00	\$430.00	\$657.00	\$167.00
									\$18.00
	XPLPRBL	\$282.00	\$564.00	\$1,128.00	\$49.00	\$225.00	N/A*	N/A*	N/A*
Xprotect LPR Camera License	XPLPRCL	\$1,217.00	\$2,434.00	\$4,868.00	\$211.00	\$971.00	N/A*	N/A*	N/A*
Xprotect Technical Certification Training (Level 1 & 2)		\$5,543.00	\$5,543.00	\$5,543.00	\$5,543.00	\$7,848.00	N/A	N/A	N/A
DITIONAL REQUIREMENT (MILESTONE VMS ONLY) SOFTWARE	ONLY								
Product Name	Part #	Unit Cost			Unit Cost				
Guaranteed pricing/discount structure. Explain what percentage discount is related to catalog, MSRP, etc.).	% Discount	LMI has provided pricing at 19% off MSRP			25% discount				
					\$1,125 - Milestone startup professional services**				
DITIONAL LABOR RATE INFORMATION									
Product Name	Part #	Unit Cost			Unit Cost				
TES:						** One time startup f	fee to ensure li	censing and so	ftware migration
	ESTONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ONI XProtect Corporate Base License XProtect Corporate Device License XProtect Corporate Device License Care Plus for XProtect Corporate Base License Care Premium for XProtect Corporate Device License Care Premium for XProtect Corporate Device License Xprotect LPR Base License, including 5 Country Modules Xprotect LPR Camera License Xprotect Technical Certification Training (Level 1 & 2) DITIONAL REQUIREMENT (MILESTONE VMS ONLY) SOFTWARE Product Name Guaranteed pricing/discount structure. Explain what percentage discount is related to catalog, MSRP, etc.). DITIONAL LABOR RATE INFORMATION Product Name	ESTONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ONLY XProtect Corporate Base License XPCOBT XProtect Corporate Device License XPCODL Care Plus for XProtect Corporate Base License Care Plus for XProtect Corporate Device License YXPCODL Care Premium for XProtect Corporate Base License Care Premium for XProtect Corporate Base License MCPR-XPCODL Xprotect LPR Base License, including 5 Country Modules XPLPRBL Xprotect LPR Camera License XPLPRCL Xprotect Technical Certification Training (Level 1 & 2) DITIONAL REQUIREMENT (MILESTONE VMS ONLY) SOFTWARE ONLY Product Name Guaranteed pricing/discount structure. Explain what percentage discount is related to catalog, MSRP, etc.). DITIONAL LABOR RATE INFORMATION Product Name Part #	ESTONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ONLY XProtect Corporate Base License XPCOBT XPCODL XProtect Corporate Device License XPCODL XPCODL	### Aproduct Name Part # Support, & Support, & Warranty) ### STONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ONLY XProtect Corporate Base License XPCOBT \$21.00 \$42.00 XProtect Corporate Device License XPCODL \$56.00 \$168.00 XProtect Corporate Device License XPCODL \$56.00 \$168.00 XPRODECT \$445.00 \$1,335.00 Care Plus for XProtect Corporate Base License YXPCOBT \$445.00 \$92.00 Care Premium for XProtect Corporate Base License YXPCODL \$46.00 \$92.00 XPRODECT \$173.00 \$346.00 XPRODECT \$173.00 \$346.00 XPRODECT \$16.00 \$32.00 XPRODECT \$27.00 \$2,434.00 XPRODECT \$1.217.00 \$2.434.00 XPLPRCL \$1.217.00 \$	ESTONE VIDEO MANAGEMENT SYSTEM (VMS) SOFTWARE ONLY XProtect Corporate Base License XPCOBT X	### Support, & Support	## Part # Off Maintenance, Support, & Warranty Sandard Front Support & Warranty Suppo	Part # of Maintenance, Support, & Vears (3 Total yrs) Vears (3 Total yrs) Vears (5 Total yrs) Vears (3 Total yrs) Vears	Part # Support, &

Tabsheet (Awarded vendor outlinded in bold) Cobb County School District Page 14 of 14

IFB 17-14, Video Surveillance System

Vendor:		Summit Systems, Inc.			
Terms:	Net 30	Net 30			