	Poss	AT & T	Comcast Cable Communications	Crown Castle Fiber
Evaluation Criteria	Pts	Pts	Pts	Pts
Technical Approach (Section 5.0) & References (15.0)	50	33.7	10.4	38.4
5.1 Provide detailed project methodology and implementation of the required bandwidth for the WAN, to include supplier's capability, experience and expertise to design, install, test, maintain and	15	10.0	8.0	15.0
manage the district wide WAN. 5.2 Provide a transition plan on how your company will manage and maintain the WAN to meet availability and QOS requirements.	15	8.0	0.0	15.0
5.3 Provide sample resumes of local support personnel, highlighting applicable certifications to ensure that all assigned support personnel are qualified on the hardware, software and services, included in the WAN solution.	10	10.0	0.0	5.0
15.0 References	10	5.7	2.4	3.4
Ongoing Support Approach (Section 6.0) Responses should explain how your firm will provide ongoing support and WAN management including but not limited to:	50	27.0	30.0	48.0
6.1 Calculating and reporting 99.5% availability.	5	0.0	0.0	5.0
6.2 Reporting the impact of network outages, regardless of severity of the outage.	5	2.5	2.5	5.0
6.3 Reporting QOS.	5	5.0	5.0	5.0
6.4 Billing adjustments for failure to meet SLAs.	5	5.0	5.0	5.0
6.5 Reporting and solution of network outages and impact on the SLAs.	7	3.5	3.5	7.0
6.6 Trouble reporting mechanism for entering service requests and priority.	6	3.0	3.0	6.0
6.7 Support Structure, i.e. 1st, 2nd level support, including outsite support.	6	6.0	6.0	6.0
6.8 Problem escalation process.	5	2.0	2.0	3.0
6.9 Describe how your company will provide near real-time network flow statistics.	6	0.0	3.0	6.0
Vendor Questionnarie (Section 14.0)	10	10.0	9.0	10.0
14.2 Provide background information, including how long your company has been providing WAN Services.	3	3.0	3.0	3.0
14.3 CCSD preferred method of invoicing is the Service Provider Invoice (SPI) over Billed Entity Applicant Reimbursement (BEAR). Please indicate the E-Rate invoicing your company supports.	5	5.0	5.0	5.0
14.4 Have you done business with other school systems. If yes, name system and volume of business.	2	2.0	1.0	2.0
Eligible E-Rate Cost (Attachment E)	80	48.4	49.6	80.0
Ineligible E-Rate Cost (Section 2.3)	10	0.0	0.0	0.0
TOTAL	200	119.1	99.0	176.4

Awarded vendor outlined in BOLD

^{*} Dynamic Essential Services was deemed non-responsive.